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The Eastern Africa Grain Council (EAGC) officially launched in Malawi realizing a total of 7 countries in the regions.

The council organized the first ever stakeholders meeting in Malawi which culminated in the official opening of EAGC offices in Malawi.

The meeting attracted a total number of forty seven (47) stakeholders from different grain sector players across the grain value chain including, among others; Banks, Traders, Civil Society Organizations (CSOs), Development partners, Input suppliers, local grain platforms, producers and the Government represented by the Ministry of Industry, Trade and Tourism.

In partnership with the Global Communities, stakeholders meeting was organized with an aim of pitching the Council’s activities and to introduce key AIMs project supported by the Global communities and implemented by EAGC.

Malawi Country Manager, Babettie Juwayeyi made a presentation on the grain sector status in Malawi from a quick research analyses, pointing on specific grain value chain frameworks, key gaps identified, potential opportunities and recommendations. This was a precurser to specific EAGC presentations.

The official launch of the EAGC was officiated by Charles Kambauwa, representing the Principle Secretary (PS) from the Ministry of Industry, Trade and Tourism who lauded EAGC and assured the support of the government in addressing food security in the country. Mr Gerald reiterated the commitment of EAGC in facilitating structured and inclusive grain trade in the region to address food security which is a major draw back in the country.
The EAGC Executive Director, Gerald Masila and Trade Policy Analyst, Kim Mhando represented EAGC at the 1st EAC Roundtable meeting organised by the Ministry of Labour and EAC Affairs - State Department for EAC Integration on 31st May 2016 at Laico Regency, Nairobi, Kenya.

The Roundtable Forum which was officially opened by the Principal Secretary, East African Community Affairs, Ms. Betty Maina presented an opportunity for deepening the relationship between the State Department for EAC Integration and Private as well as platform for constructive discussion on various issues affecting trade, investment, and related aspects in the EAC region.

**Key recommendations raised by EAGC included:**

- The need for greater government support in partnership with the private sector for implementation of EAC harmonised staple foods standards.
- Expedite ratification of EAC SPS Protocol, which will pave the way for greater alignment of SPS controls in the EAC region.
- Public-private partnerships to tackle food safety issues, such as aflatoxin.
- More government commitment towards the RFBS initiative.

**Communiqué on the Kenya Post-Budget Synopsis for the 2016/2017 National Budget, 15th June 2016**

On 15th June 2016 at the Inter-Continental Hotel, the Eastern Africa Grain Council (EAGC) in collaboration with Rodl & Partners Kenya hosted the Kenya Post-Budget Synopsis workshop that gathered stakeholders in the grain sector in Kenya to discuss and analyse the Kenya National Budget for the 2016/2017 Financial Year and its implications on the domestic grain sector.

The meeting brought together representatives from both public and private sectors, international research organisations and development partners and featured expert analysis on the National Budget by Rodl & Partners, comparisons with National Budgets from other EAC Partner States and in-depth plenary on the implication of the 2016/2017 National Budget on the prospects of the domestic grain sector.

The importance of agriculture to the Economy cannot be overlooked. The sector employs more than 65% of the labour force and contributes to about 40% to the GDP. In light of this, the National Budget has always been of great interest to agriculture and grain sector stakeholders. The 2016/2017 National Budget was presented by the Government on 8th June 2016, with total expenditure estimated at KES 2.248 trillion. The Budget, titled, “Consolidating gains for a prospective Kenya”, focuses on:

- Promoting growth of industries and employment creation.
- Facilitating infrastructure development.
- Enhancing Equity and fairness in tax system and administration.
- Cushioning the household budgets to ease cost of living.
Stakeholders Concerns

- Stakeholders pointed out that there is no scorecard which helps us to track the budget after it has been tabled. There is need to track how much is raised, disbursed from Treasury and the absorption into the sectors. There is a need to understand the extent to which development projects are being implemented.

- Stakeholders decried the minimal budgetary allocation by County Governments to agriculture. As such, there’s a need to strongly engage the County Governments to advocate for greater investment in agriculture in the counties.

- Direct allocation of 10% of the budget to agriculture has not been achieved by the current budget. Benefits from agriculture also feed into other sectors of the economy, hence there’s a strong economic reason for greater government resource allocation to agriculture.

- Stakeholders further highlighted the fact that some post-harvest equipment, such as grain silos, are not classified as agricultural equipment and therefore still attract both 25% import duty and VAT. This makes the equipment very expensive for the small holder farmers yet we are faced with challenges of post-harvest management.

Stakeholders recommendations:

- There is need to **Conduct Further Analysis** on the growth of agriculture in a bid to address the Maputo Declaration and the CAADP Compact that advocates for a budgetary allocation of 10% to agriculture.

- There is a need to **CLARIFY** the intended beneficiaries of the reduction of the import duty on wheat in order to prevent abuse of the duty reduction at the expense of domestic wheat farmers. Ideally, the beneficiaries should be registered millers only.

- The government should **SCHEDULE** the raw materials for animal feeds that have been exempted from VAT.

- An analysis needs to be done on the per sector contribution to agriculture to give a better picture of the contribution of the grain sector on agriculture.

- **EAGC, KENAFF, CGA, EAFF** and other organizations should **ENGAGE** county governments with respect to agricultural development in the counties, particularly in the context of devolution.

- There is need to **MOBILIZE** smallholder farmers to participate in the budget-making process at the county level and also strengthen advocacy activities directed towards supporting smallholder farmers.

- The private sector needs to advocate for zero-rating of taxes rather than tax exemptions since zero-rating is more effective at reducing the final cost of the product or service.
The Eastern Africa Grain Council (EAGC) Senior Management Team hosted Mr Vincent Fautrel of CTA at the EAGC offices on 8th June 2016. The meeting was aimed at among other objectives, fast tracking project progress on the cost sharing project between EAGC and CTA on Enhancing structured grain trade in Eastern Africa.

CTA is one of the key partners with EAGC especially on Marketing Information System. CTA is supporting development of sector articles and interviews through EAC which will be highlighting issues around the grain sector across the region.

The EAGC team, Regional STS Manager, Samwel Rutto, Malawi country Manager, Babettie Juwayeyi, and Program Officer, Taziona Mchira facilitated Structured the first Trade and Warehouse Receipt Financing training from 14th to 16th June 2016 in Malawi.

The training attracted a total of 17 participants from different banks and commodity exchanges. The training was part of the deliverables within the Agribusiness Investment for Market Stimulation (AIMS) project that seeks among others, to assist financial institutions to develop confidence in financing agribusiness SMEs through capacity building.

Ms. Babettie Juwayeyi gave an overview of the grain subsector, which highlighted specific opportunities and challenges affecting it and aligned the empirical evidences highlighted to the relevance of the training. There were a number of modules that constituted the training package including grain aggregation, banking systems, grades and standards, Warehouse receipt financing, Market Information Systems and Trade contracts and contract financing.

Participants visited Agricultural Commodity Exchange (ACE) and AHL Commodity Exchange (AHCX) on warehouse receipt systems and commodity exchange. AGAT Investments and Export Development Fund also presented their case studies during the training. The participants also visited Auction Holdings Commodity Exchange (AHCX) trade floors and warehouses. Mr Cyprain Kambiri, a World Bank Consultant who is part of the team developing the bill presented on the WRS bill and got feedback from the banks represented for consideration.

EAGC will continue to offer such trainings as a way of building capacities that are essential towards successful structured grain trade.
The EAGC Regional team involving led by STS Manager, Samwel Rutto, Kenya Country Manager, Davine Minayo, Fred Simon and Peter Wanjohi facilitated Warehouse Operators training in Eldoret, Kenya. The training was held from 7th to 10th June 2016 with an aim of imparting participants with theoretical and practical skills on grain warehouse management; especially grain handling, costing, grading as well as quality analysis and operations procedures.

Participation was drawn from warehouse operators in the country. The training comes at an important time when there is accelerated intervention to curb aflatoxin invasion in the region.

The training was conducted through theory sessions and practical sessions. Participants got opportunity to learn practical skills from Nafics Limited.

The Regional Manager, MIS, Janet Ngombalu represented EAGC in the 7th Africa Agriculture Science Week and FARA General Assembly from 13th to 16th June 2016 in Kigali, Rwanda.

The forum addresses underperformance of African agriculture is through the transformation of value chains to make them profitable, commercially viable, competitive and sustainable. In his keynote address delivered at the 7th AASW and FARA General Assembly held in Kigali, Rwanda, Dr. Akinwumi Adesina, President of the African Development Bank stated that Africa has an immense agricultural potential that needs to be fully unlocked, underlining that what Africa does with agriculture is not only important for Africa, but it will also shape the future of food in the world.

The panelists discussed issues around better understanding of how value chains of agricultural products can be upgraded; how processing can enhance value chains; major constraints in agribusinesses, and sharing of best practices and proven business models along the value chain; identifying opportunities to create synergies and partnerships to enhance performance of value chains. There is a need to change the environment which agricultural research feeds into by raising the level of investment for agriculture, which should be seen as an opportunity for wealth creation and not as a social or development sector for managing rural poverty, as it has been the case so far.

EAGC is a partner with FARA to improve research in Africa and to increase private sector participation in research with Sub-regional organizations under FARA organizations.
The EAGC Executive Director, Gerald Masila was among the East Africa Business Council (EABC) delegation that traveled to Netherlands, Brussels this week. East Africa Business Council in new push for countries to sign EPAs, had traveled to lobby for the signing of agreement between EAC and EU during the upcoming UNCTAD conference.

The EPA, an agreement based on the principle of asymmetrical market opening, meaning that it provides a better access to the EU market for ACP partners, intends to enhance regional integration and economic development in African, Caribbean and Pacific (ACP) countries. The deal, which is expected to replace the previous market access regime of unilateral preferences for ACP countries, offers unprecedented market opportunities for a.gricultural and fisheries products.

EAC partner states earlier proposed that EPA signing ceremony be held in the first week of August, but the apex body of business associations of the private sector and corporates from EAC countries now recommends July 18, as an apt moment to take advantage of the EU Commissioner for Trade, who will be in Nairobi attending an upcoming United Nations Conference on Trade and Development conference.

The EABC expectations are that all EAC partner states’ Ministers of Trade will also attend the conference in Nairobi in July and, therefore, be able to sign the EAC-EU-EPA on the same date to project the region as a functional Customs Union. According to Awinja, the suggested July 18 signing will give partner states ample time to ratify the agreement before October 1, the deadline earlier set by the EU.

“Failure to meet EU deadline on ratification will see EAC exports to EU attract import duty, especially for Kenya which is considered as a developing country, while other four countries (Tanzania, Uganda, Rwanda and Burundi), that are considered Least Developed Countries (LDCs), may be forced to opt for everything but army trade arrangement that has more complicated rules of origin.

The EABC has indicated it intends to petition EAC partner states to sign the deal.

Interacting with an EABC delegation in Brussels, this week, the Director-General of Business Europe, Markus Beyrer, said, on June 20, the Council authorised, on behalf of the EU, the signature and provisional application of the EPA between the EU and the EAC.

EAGC is a key member to the East Africa Business Council representing grain sector stakeholders. The delegation held several meetings with key players in the deal. Interacting with an EABC delegation in Brussels, the Director-General of Business Europe, Markus Beyrer, said, on June 20, the Council authorised, on behalf of the EU, the signature and provisional application of the EPA between the EU and the EAC.
The EAGC Annual Agribusiness Expo was held on 24th and 25th June 2016 happening concurrently in Arusha, Tanzania and Masindi, Uganda. The Eastern Africa Grain Council (EAGC) with support from partners hosted a two day 6th Annual Agribusiness themed “Promoting Agricultural trade in the region through innovations”.

As the Eastern Africa Grain Council strive to facilitate structured, efficient, inclusive and profitable grain trade in the region, the 6th Annual created a platform for the closely linked stakeholders of the agribusiness sub-sector to network and discuss demand driven service delivery in a wake to improve the agribusiness sub-sector.

The Expo in Tanzania was officiated by the Permanent Secretary, Ministry of Agriculture, Livestock and Fisheries, Dr. Florence M. Turuka who was accompanied by other senior government officials.

In his remarks Dr, Turuka recognized the work of EAGC in Tanzania especially in advocating for an enabling environment for grain trade through trainings and policy advocacy. The Minister affirmed continued support to EAGC to advance promotion of innovations in the agricultural sector and more importantly, grain sector.

While in Uganda, the expo was officiated by the Minister of Agriculture, Livestock and Fisheries, Hon. Vincent Ssempijja who was also accompanied by the Minister of State for Bunyoro Affairs, Hon. Ernest Kiiza. In his remarks, Hon Ssempijja acknowledge the efforts of EAGC in structuring grain trade in Uganda. He assured to work with Eastern Africa Grain Council to expand interventions and reach every farmer and stakeholders in grain sector across the country.

Speaking during the opening session, the EAGC Chairman, Board of Directors, Dr. Bernard Otim, said that EAGC is in the mission of ensuring grain trade is structured for efficiency and profitability. In his speech the EAGC Executive Director, Gerald Masila called upon governments and development partners to support initiatives of EAGC which are aimed at ensuring food security in the region.
Eastern Africa Grain Council, Burundi country program has been on the move despite challenges within the country. Among other interventions, EAGC works closely with the government through the ministry of Agriculture.

This month, EAGC represented by Burundi Country representative, Yves Batungwanayo participated in the EAC Aflatoxin prevention and control strategy workshop held in Sun Safari Club Hotel, Bujumbura, Burundi from 06th to 07th June, 2016.

The workshop was purposed to provide a forum for internalization and ownership of the proposed EAC Aflatoxin Prevention and Control Strategy at the Partner States level, validate and contribute to the improvement of the document by identifying gaps and suggesting inputs for improvement. EAGC continues to support grain stakeholders through such meetings where the voice of EAGC is heard and necessary recommendations put forward.

**BURUNDI**

**National validation workshop on EAC Aflatoxin prevention and control strategy**

**RWANDA**

**EAGC lauded in the 11th AgriShow Rwanda**

The Eastern Africa Grain Council represented by the Regional Manager MIS, Janet Ngombalu and Rwanda country program team participated in the 11th AgriShow Rwanda. The event was organized by the Ministry of Agriculture and Animal resources in partnership with EAGC. The AgriShow themed “Invest in Agricultural Innovations for Prosperity” attracted thousands of participants from the region.

The AgriShow was aimed at activating agriculture innovation for prosperity towards desired change in agriculture. As the actors involved in the agricultural innovation systems are very diverse and interact with each other, the theme reflected the benefits of enhanced investment in agriculture innovations. EAGC mobilized Rwanda members to participate in the Agrishow.

During closing ceremony, EAGC presented post harvest handling equipment to the identified farmers. EAGC Board Treasurer, Isaac Chege represented the council where he called on grain stakeholders and the government to support EAGC activities that are aimed at structuring grain trade in the country. EAGC was recognized as the key sponsor in the event and utilised the opportunity to create publicity of its activities in the country. From this participation, EAGC created awareness and accelerated its visibility and awareness of services rendered to members among the agriculture stakeholders especially in grain value chain.
EAGC in partnership with the Agribusiness Investment for Market Stimulation (AIMS) program organized a bilateral business to business meeting between Malawi and Tanzania on 16th June 2016 in Malawi. The team was represented by Samwel Rutto, Emmanuella Attito, Babettie Juwayeyi and Taziona Mchira.

The meeting brought together grain (maize, beans, rice, pulses, soybean etc) buyers and sellers from Malawi and Tanzania to negotiate and strike trade deals. A total of 37 grain sellers and buyers participated in the business meeting, among which 8 were from Tanzania and 29 from Malawi.

The meeting was officiated by Mr Samwel Rutto and Mr. Nobel Moyo of Global Communities, who gave brief introductions of the EAGC and Global Communities respectively and its linkage and corroborations within the AIMS program. This was followed by a discussion on challenges to structured trading systems. The meeting actuated a total of 467,914MT from non-binding contracts and saw 10 participants subscribing to EAGC membership. After the B2B, the Tanzanian participants visited the Lilongwe Plastick Packaging Limited appreciate how PP sacks are made.

EAGC continues to support grain traders in the region through business to business cross border trade.

**EAGC Malawi broaden its visibility base**

The Country Program Manager, Babettie Juwayeyi made a presentation at the Commercial Agriculture Support Service (CASS) Technical Working Group meeting on 7th June, 2016 on the request of participants during the grain stakeholders’ forum and the official launch of EAGC in Malawi early in the month.

The CASS-TWG is a forum of stakeholders mainly form the private sector, civil society organization and development partners aiming at enhancing access to finance by agricultural players for agricultural investment and development.

On the 9th June, 2016, the Program Officer, Taziona Mchira, made an EAGC presentation at Oil Seed Products (OSP) Technical Working Group a government TWG under the Ministry of Industry, Trade and Tourism. After the presentations, stakeholders lauded the work EAGC is doing in Malawi. Participants urged EAGC to collaborate with other existing platforms and organization to avoid duplication of efforts and conflict of interest with its potential members.
Promoting Grain Trade in Arusha and Mbeya through Business to Business Forums.

EAGC Team represented by Junior Ndesanjo and Emmanuella Atito facilitated a B2B Meeting at Naura Springs, Arusha. The meeting gathered together a total of 40 participants about 33 grain producers from Tanzania, 7 buyers from Kenya and India.

The meeting was officiated by Ikunda Terry and David of Global Communities, who gave brief introductions of the EAGC and Global Communities respectively and its linkage and collaborations within the AIMS program. This was followed by a discussion on challenges to structured trading systems.

The meeting actuated a total of 18,030MT from non-binding contracts at a value estimated to 18,000 USD. After the B2B Meeting, the representative from the Export Processing Zone Authority (EPZA) presented various opportunities for being a member of Special Economic Zones and EPZA at general.

Another B2B meeting was hosted in Mbeya, Tanzania which targeted farmers from Nafaka and RUDI and buyers mainly from Mbeya and Iringa regions. A total number of forty (40) participants attended the meeting. Nafaka farmers and RUDI farmers were mostly from Mbeya, Mbozi and Mbarali in maize and paddy rice. The buyers were from mbeya region and one from Iringa. Contracts signed 3389mt at a value of TSh 1,996,340,000. Business to Business meeting have continued to yield as traders and farmers have opportunity to access market through these networks. EAGC aims to support members by hosting frequent meeting across the region.

Minister of Agriculture pledges to work with EAGC in Uganda

The EAGC Uganda team organized a successful 6th Agribusiness Expo with support from partners in Masindi District on 24th and 25th June 2016. The 6th Annual created a platform for the closely linked stakeholders of the agribusiness sub-sector to network and discuss demand driven service delivery in a wake to improve the agribusiness sub-sector. Participants who involved farmers.

The Expo was officiated by the Minister of Agriculture, Livestock and Fisheries, Hon. Vincent Ssempijja who was also accompanied by the Minister of State for Bunyoro Affairs, Hon. Ernest Kiiza. In his remarks, Hon Ssempijja acknowledge the efforts of EAGC in structuring grain trade in Uganda. He assured to work with Eastern Africa Grain Council to expand interventions and reach every farmer and stakeholders in grain sector across the country.

Speaking during the opening session, the EAGC Chairman, Board of Directors, Dr. Bernard Otim, said that EAGC is in the mission of ensuring grain trade is structured for efficiency and profitability. EAGC Regional Finance Manager, MS Drollah Ssebagala represented EAGC in the expo. She asked participants to take the best opportunity presented by EAGC to learn and make valuable business networks.
EAGC Participation in the CGA Field Day

EAGC was invited to participate in the Farmers field day which was organized by Cereal Growers Association in Elburgon. Field Officer, Represented by the field officer, North Rift region, EAGC took the opportunity to train farmers and stakeholders in attendance on structured grain trade. The specific topics covered were grading, quality and standards, aggregation, proper storage, marketing, RATIN price access and WRS.

EAGC continues to collaborate with other development partners Farmers and participants at Kisima Farm were mobilized to attend the 2016 Agribusiness exhibition at Kabarak University scheduled for 12th and 13th August 2016.

Elburgon is one of the high grain production region with over 12 farmer groups whose membership is nearly 1000 farmers hence will be ideal for them to participate in the Agribusiness Expo.

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**Farmers trained on contract farming**

A four day training was conducted from 30th May to 3rd June in Juba. Organized by GIZ FSDAM in partnership with EAGC, the training aimed at equipping participants with knowledge on the concept and the models of contract farming. The basic training is to promote contract farming as an inclusive business model.

The training was attended by farmers and buyers (processors, input suppliers and traders) Seed grow Ltd, Agro Plan, and Green Belt seed, GAIS, NAFA and KFAS and SPARK.

Key content of the training was; Context and principles of Contract Farming, GIZ concept, contract farming as an inclusive business model, Typology of contract farming business models, Typical contract specifications, Negotiation of the contracts and Contract farming management systems

Trainers also handled the role of women, FBOs in contract farming as well as opportunities to integrate the youth into contract farming. The participants were able to understand the content to develop skills in contract negotiation, contract writing and management.

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**EAGC KEY UPCOMING ACTIVITIES**

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<td>11th July</td>
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<td>12 the July</td>
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