EAGC MEMBERS’ UPDATE
APRIL, 2017

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KEY OUTLOOK OF 2017

EAGC hosts International Grain Trade Coalition (IGTC)

The Eastern Africa Grain Council (EAGC) hosted the IGTC Secretariat for two weeks in their Nairobi offices, offering the chance to build relationships and collaborate on grain trade priorities.

IGTC representative, Ms. Katy Lee visited several projects that EAGC is working on in Kenya. Ms. Lee learnt how farmer groups are organized in the country and the common crops grown in lower eastern and central rift. She also had an opportunity to understand the main challenge facing farmers currently which emerged as a result of low rainfall.

IGTC took the stage to make a presentation the EAGC Annual General Meeting (AGM) held on Thursday, 20 April alongside the World Bank, Kenyan Government officials, and grain trade leaders from the entire region.

The EAGC is the foremost association member of the coalition in Eastern Africa, covering Kenya, Uganda, Rwanda, Malawi, Burundi, Tanzania and South Sudan, and will soon expand beyond into Ethiopia, the DRC and Zambia.

EAGC is leading a number of business-critical initiatives in the region, including the ‘Business-2-Business’ fora, which allow businesses to come together to collaborate on market discovery and contracts. For instance, In April, the Ethiopia B2B event took place, resulting in the signature of 51 contracts of 275,000MT among 50 buyers from 6 countries and 40 sellers from Ethiopia.

The partnership between EAGC and IGTC is crucial in offering learning experiences to improve grain trade in the continent.
The Eastern Africa Grain Council (EAGC) hosted its 11th Annual General Meeting (AGM) on 20th April 2017 at the Boma Hotel in Nairobi, Kenya. The AGM was superseeded by the 2017 Annual Members and Stakeholders Luncheon as per EAGC tradition.

The EAGC Annual Members Luncheon was graced by the Principal Secretary for East African Affairs Ms. Betty Maina, who was the Guest of Honour.

Other prominent dignitaries included representatives of the World Bank, the Swedish International Development Agency and the International Grain Trade Coalition.

This years’ AGM was key in the council’s Board of Directors as five (5) Board Directors completed their maximum four-year tenure at the Board during the 11th AGM.

The retiring Board Directors are Dr Bernard Otim (Outgoing Chairman), Ambassador Philip Idro (Uganda), Gabriel Kitenga (Vice Chairman) and Stephanus Kruger (Kenya) and Abel Lyimo (Tanzania).

They were replaced by Rose Mutuku (Kenya), Dr Rose Omaria (Uganda), Dr. Joel Tenai (Kenya), Otil Otim (Uganda) and Adbikadir Khalif (Kenya). Frederick Kawalewale (Malawi) and Olivier Vyuzura (Burundi) were also appointed to the Board. Board Members continuing their term are Isaac Chege (Kenya – currently serving as Treasurer), Julius Wambura (Tanzania), Munir Thabit (Kenya), Evarist Silayo (Tanzania) and Eugene Rwibasira (Rwanda).

Addressing the Annual General Meeting, the Outgoing Chairman of EAGC, Dr Otim Bernard, appreciated the outgoing members of the board as well as the Council’s Secretariat for cooperation and commitment in executing EAGC’s mandate. He highlighted the strides EAGC has made over the past 12 months in its pursuit towards an efficient, structured grain industry in Eastern and Southern Africa. He noted that during the 11th AGM the board will be transitioning with the election of a new chairperson.

Dr. Otim reiterated the growth and success of EAGC’s core services in provision of market information through EAGC RATIN, capacity building and tailor-made training for the grain industry through EAGI and influential policy advocacy through the ATPAF-ESA platform which successfully delivered the harmonized grades and standards.

EAGC Elects New Board of Directors during the 11th Annual General Meeting, 2017

EAGC Facilitates an Efficient, Structured, Inclusive and Profitable Grain Trade in the Region
EAGC hosted the Annual Members & Stakeholders Luncheon upon the conclusion of the AGM on 20th April, 2017 at The Boma Hotel, Kenya. EAGC Members and several industry stakeholders had networking and discussion sessions on the developments in the grain sector.

The Luncheon was graced by Ms. Betty Maina CBS, the Principal Secretary in the State Department of East African Community Integration. Other dignitaries included representatives of the World Bank, the United States Department of Agriculture, the Swedish International Development Agency and the International Grain Trade Coalition.

In her keynote address, the Principal Secretary, State Department of East African Community Integration, Ms. Betty Maina, CBS, congratulated EAGC for the efforts over the past decade. EAGC has advocated for the policy strengthening and formalisation of intra-regional trade in food commodities as a means of enhancing economic growth, food security and prosperity.

Ms. Betty also commended EAGC for providing strategic direction for addressing food security in the region, exemplified by co-hosting the Regional High Level Dialogue on Food Security in the EAC on the 13th of April, 2017 in Arusha.

Ms Betty further called upon the private sector to support regional integration initiatives for intra-regional food trade, and greater support to Partner States and the EAC Secretariat. “We call upon private sector support to implement existing mechanisms for cooperation in food trade and food security, such as the Regional Food Balance Sheet and implementation of harmonised grades and standards.” She said.

Ms. Rebecca Ygberg Amayra, Advisor on Trade at the Swedish International Development Agency (SIDA) and a guest speaker of the luncheon, highlighted Sweden’s long history in development cooperation. Recently, Sida has reviewed their results strategy for regional development for SSA as an effort towards contribution to regional integration and capacity strengthening to face cross-border challenges and opportunities at the regional level.

Ms Amayra, Commended EAGC on the achievements realized and expressed optimism that the gaps identified in the first funding will be addressed with the current grant. She added that areas of focus going forward will be to increase formal trade, lower prices for consumer, increase food security and increase disposable income for poor households.

Ms. Katy Lee, the secretariat of the International Grain Trade Coalition (IGTC) noted that EAGC is a member of IGTC. She further pointed out that IGTC exists to facilitate international grain trade by convening significant representation and expertise to provide advice on commercial requirements and economics of world food, feed and processing industries from a global perspective.

The stakeholders urged the Governments in the region to expedite removal of barriers to food trade, which significantly increase the costs of doing business and intensify informal trade, thus increasing food costs and food safety risks to consumers.
EAGC, Global Experts Meet to Address Agriculture and Agro-industry Development Challenges

The EAGC participated in the global experts meeting on the role of Agriculture and Agro-industries Development, which took place on 24-26 April 2017, in Victoria Falls, Zimbabwe. This platform was organized by the collaboration of the Food and Agriculture Organization of the United Nations (FAO), the United Nations Industrial Development Organization (UNIDO) and the United Nations Development Programme (UNDP).

During the meeting, key stakeholders from different countries shared their views, best practices and recommendations to feed into discussions at a Special Meeting of the United Nations Economic and Social Council (ECOSOC) in May. This meeting was held following a proposal by ECOSOC President, in 2016, who planned to convene a special meeting on "Innovations for Infrastructure Development and Promoting Sustainable Industrialization". The special meeting is scheduled to take place on 31 May 2017, at United Nations Headquarters in New York.

Speaking at the three-day meeting, the Minister of Macro-Economic Planning and Investment Promotion for the host country, Hon. Obert Mpofu, noted that higher agricultural productivity and more efficient markets for agricultural products will reduce food prices, thereby enabling access to food for the poorest rural and urban dwellers. The Minister added that the meeting should help mitigate the current challenges related to climate change.

“The Eastern Africa Grain Council is keen to promote safe and efficient food systems for the realization of food security, improved nutrition and reduced poverty,” said the Executive Director of the council, Mr Gerald Makau Masila. The preparatory meeting, together with a series of other events, will enable the United Nations Member States and institutional partners take stock of key trends and innovations for infrastructure development, to forge a common understanding of strengths and weaknesses in current approaches as well as examine good practices.
The Eastern Africa Grain Council (EAGC) in partnership with the Ministry of Agriculture, Livestock and Fisheries hosted a workshop for developing the Warehouse Receipts System Regulations in Kenya. The workshop was convened to identify areas in the WRS Bill that require regulations to develop an activity plan towards completion of the Regulations.

The meeting noted that MoALF have written to Senate to fast-track the passing of the Bill before the Senate is dissolved prior to elections.

The Ministry of Trade has also tabled a submission to the Senate with proposed amendments to the Bill. The meeting noted that at this stage, only minor changes to the Bill can be made but not major ones.

The meeting noted that the Commodity Exchange (COMEX) is intended to cater for both agriculture and non-agriculture commodities, with support from International Finance Cooperation (IFC) within the next 2 years. COMEX is intended for domestic, regional and international trade, such as for pulses with India and will be operated by the private sector with the Government only ‘kickstarting’ the process. It is unclear as to when, how, and which private sector is going to lead the COMEX.

COMEX prefers for the WRS legislation to be broader than simply agricultural commodities.

The meeting received an update from Kenya Bureau of Standards (KEBS) on agricultural commodity and warehouse standards noting that the Kenya standards for cereals and pulses are derived from harmonized EAC standards.

Regarding warehouse standards, it was noted that Kenya and Uganda have developed warehouse standards as part of the Northern Corridor Integration Projects. These standards, specifically KS2657:2016 and US1648:2016 are apparently approved by KEBS and UNBS respectively. However, participation of key stakeholders such as EAGC was not done in the process of developing the standards.

The workshop reviewed the Bill clause by clause and identified the following areas for Regulations:

- Specification of agricultural commodities that will be subject to the WRS
- Duties of key actors in the WRS
- Registration, licensing of warehouse operators
- Revocation and suspension of licenses
- Operation of Warehouse Receipts Appeals Committee
- Establishment and operation of Central Registry
- Issuance and replacement of warehouse receipts
- Negotiation and transfer of warehouse receipts

The workshop agreed on the development of roadmap with detailed ToRs, work-plan and resource requirements for the development and adoption of the WRS Regulations.
EAGC participated in the 20th East African Standards Committee (EASC) Meeting that was held from 27th -28th April 2017 in accordance with the EAC Calendar of Activities for January-June 2017. Delegates attended the meeting from the five EAC Partner except for the Republic of South Sudan, which was not represented. Representatives from the private sector and Development Partners included delegates from TradeMark East Africa (TMEA), Eastern Africa Grain Council (EAGC), the USAID/Trade Hub and EABC.

Partner States’ were well represented by large numbers showing a high level of their commitment to facilitate trade through harmonization of Standards and conformity assessment systems in the region.

During the committee meeting, the third edition of the principles and procedures for harmonization of the East African Standards 2017 were approved with partner states committing to support the 2017-2018 priority work plan through hosting and sponsoring their delegates to participate in the implementation meetings.

The committee agreed to develop the list of Food Safety Experts in the region who would be engaged through the ongoing food safety and Codex initiatives such as Codex scientific bodies the regional and international level.

The report on Quality Assurance by the Technical Sub-Committee and the QATSC workplan for 2017/18 was also approved and a request was made to the EAC Secretariat to mobilize funds to support capacity building of the Quality assurance assessors and auditor as well as the implementation of the subcommittee work plan 2017 – 2018.

The Sectoral Council on Trade, Industry, Finance and Investment was requested to direct the EAC Secretariat to explore modalities to expedite submission of the Draft Metrology Bill in view of the delays noted in the SQMT Act (SACA Bill) amendment. A Technical Management Board meeting will be held in Uganda by end of June 2017 to further deliberate on the SACA Bill.

Mr. Kim Mhando the Trade Policy Analyst at Eastern Africa Grain Council made a presentation on the harmonization of staple foods standards process, status and the next steps in the Standards process. Mr. Mhando thanked the USAID/EATIH for their support to EAGC for the standards process.

Partner States thanked EAGC for their support towards implementation of SQMT activities at national and regional levels.

The committee deferred the progression of the SACA Bill to give Partner States more time to consult and submit comments to the EAC Secretariat 2017 and give feedback by 15th May 2017. The United Republic of Tanzania was requested to share the summary of their concerns which they raised during the meeting by May 1 2017.
UXANDA

EAGC GSoko and RATIN Sensitization In Uganda

The Uganda Country team facilitated a week-long GSoko and RATIN sensitization initiative to Farmer Groups in Eastern Uganda. This activity was organized by VECO East Africa; Uganda office within the first week of April, 2017. The sensitization workshop was in line with the on-going Food Trade project implemented by VECO.

During the exercise EAGC; as the lead partner presented various programs to the selected farmer groups. Over 1,000 farmers were reached, from a total membership of 8,490 from six farmer groups from the districts of Pallisa, Butaleja, Bulambuli, Budaka and Bugiri.

All the participating farmers from Namubuka ACE, Manafwa basin Rice Farmers Association, Agule Farmers Group, Self Help progressive Association, Apo pong Development Farmers Group, Iki Iki Marketing Farmers Group, and Bunambutye ACE were trained on access to Market Information and Regional markets through RATIN, and GSoko respectively.

RWANDA

Institutional Partnership

Institutional partnership is one of the key agenda in Rwanda towards institutional strengthening.

EAGC Rwanda office team visited URUGAGA IMBARAGA and discussed areas of partnership with EAGC. IMBARAGA is one of the potential members of EAGC, whose membership would be critical. The company expressed interest in becoming a member of EAGC.

They also showed a special interest on EAGI courses and would consider them in their further trainings.

On fundraising, both EAGC and IMBARAGA agreed to work together where necessary for a common objective.

Among other institutions that EAGC has visited is GroFin, an institution that provides SME finance and business loans in Africa and in the Middle East. The Rwanda team visited their office in Kigali and discussed possible areas of partnership with EAGC as an institution working with potential grain traders and processors in Rwanda.

Outgoing EAGC Chairman, Dr. Bernard Otim visits EAGC Rwanda Office to assess progress of activities and visit Rwanda Members.

During his visit, the Chairman congratulated the staff for job well done especially on member services.
Regional trade facilitations

EAGC facilitated trade deal process between a member in Kenya and members in Malawi for Soya beans. The trade deal entails delivery of 400MT of Soya beans Grade 1 to Mombasa every month.

Several malawi members have requested for more information on the price offer for delivered Soya in Mombasa. Emmanuella, the Trade facilitation Manager has communicated to meet with the buyer in Kenya to get more information.

On the other hand, EAGC is facilitating trade for Agricultural Commodity Exchange (ACE) who has 800MT pigeon peas and 200MT soybeans with prices ranging from US$616 to US$753 per MT for Pigeon peas and US$480 to US$520 per MT for Soybeans.

RATIN Sensitization Activities in Malawi


The symposium was aimed at enhancing networking amongst legume sub-sector players and showcasing up-coming innovations and technologies within the ecosystem. There were a number of participants that graced the event ranging from producers, traders, processors and other interested institutions.

Malawi currently does not have an alternative Market Information System (MIS) that propagates regional grain related information. RATIN provides the best option for most institutions that have an interest in regional grain trade.

The forum provided an opportunity for participants to learn about Regional Agricultural Trade Intelligence Network (RATIN).

RATIN provides market prices and cross border trade information from a coverage of eight countries. The information is crucial in providing evidence based information to enable grain stakeholders make informed decisions. RATIN has always received positive response from grain stakeholders because of its comprehensive pool of grain sector information which is vital for credible decision making.

EAGC Facilitates an Efficient, Structured, Inclusive and Profitable Grain Trade in the Region
THE 7TH AFRICAN GRAIN TRADE SUMMIT

SAVE THE DATE

7th African Grain Trade Summit
(Dar es Salaam, Tanzania)
5th - 7th October 2017

THEME:
SETTING NEW HORIZONS: RETHINKING GRAIN TRADE FOR FOOD SECURITY AND PROSPERITY IN AFRICA

We are pleased to announce the 7th African Grain Trade Summit which will be held from 5th-7th October 2017 in Dar es Salaam, Tanzania.

The Africa Grain Trade Summit (AGTS) is a biennial, continentally recognized grain industry conference that attracts stakeholders along the grain value chain from around the Africa continent and beyond, to discuss and develop a regionally focused strategy for grain trade market development.

More information on Call for Papers, Sponsorship Opportunities, Registration & Logistical arrangements to follow!

For More Details, Contact Us:
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Eastern Africa Grain Council:
Facebook: Eastern Africa Grain Council
Twitter: @EAGrainCouncil
Email: grains@eagc.org
EAGC successfully facilitated Warehouse Receipt Financing Training in the Lake zone

Twelve (12) representatives from financial institutions in Tanzania lake zone participated in Warehouse receipt financing workshop organized and facilitated by EAGC in Mwanza from 19th to 21st April.

The training was organized in accordance with AIMS project through Global Communities. The banks represented include Equity, NMB, BOA and Victoria Finance PLC and that are expected to improve and/or come up with different agribusiness products that increase loan portfolio in the agribusiness sector.

EAGC Pulses Network, Considered Effective

The Tanzania Pulses Network (TPN) which is hosted at EAGC country office continues to contribute much in delivering expectations for its members in Tanzania. In its January to Mid March report the network secretariat under EAGC office coordinated and came up with two research based advocacy issues that contributed in improving business environment for traders and exporters.

EAGC as the lead implementer of private sector collaborated with TPSF to advocate for lifting the ban on the use of methyl bromide for pulses varieties exported to India. Through TPN, pulses traders and other key stakeholders are benefiting through a neutral platform that enable them to raise issues and solve them collectively while the secretariat coordinate the implementation of activities under Value chain road map for pulses in Tanzania.

VECO provides strategic support to TPN through EAGC by facilitating research based advocacy for the pulses sector governance to explore mechanisms to provide price stabilization in the pulses sector in Tanzania which allows competition to be increasingly based on service provision, including mechanization.

Tanzania Pulses Network is a membership networking platform that exist to support coordination for planning and implementation of activities under Value chain roadmap for Pulses in Tanzania 2016-2020 through PPP.

EAGC Members participate in Financial Management Training

Grain and pulse traders are expected to participate in 3 days workshop to be facilitated by Root Capital in Arusha Tanzania.

EAGC as one of the vibrant private member based organization was requested by organizers to endorse the potential grain and pulses business firms to participate in the training. One of the criteria used for short listing members as per organizers requirement is ability to make more than 500 U$D as revenue.

One of the key activities of Root Capital apart from providing loans is providing financial advisory services (building financial capacities) to small and growing business that they support and prospect clients.
On 5th April 2017, the Eastern Africa Grain Council (EAGC) in partnership with Rodl & Partners hosted the Kenya Post-Budget Synopsis forum for grain sector stakeholders. The forum convened stakeholders in the grain sector in Kenya to discuss and analyse the implementation of the budget 2017/2018 Financial Year to the domestic grain sector.

In attendance were representatives from both public and private sectors, research institutions, development partners and expert analysts - Rodl & Partners.

The 2017/18 National Budget comes in the wake of increasing uncertainty in the global economy following Britain’s move to withdraw from the European Union and protectionist policies of the new US Government. Despite this, the global economy is projected to grow at 3.4% in 2017 compared to 3.1% in 2016, although growth prospects in 2018 may be more subdued.

Closer home, uncertainty of the EU-EAC Economic Partnership Agreement has undermined prospects for unlocking markets for Kenya’s exports in the EU. Despite this, the economy grew at an average of 5.9% during the first three quarters of the 2016/17 financial year, which is expected to be sustained throughout 2017.

The agriculture sector directly contributes 28.7% of GDP and accounts for almost 60% of the country’s exports. Unfortunately, growth in the agricultural sector has been undermined by the ongoing drought and food security concerns. Despite food situation, the sector achieved a lacklustre 3.9% growth in the third quarter of 2016/17 compared to 6.2% in 2015 and 5.5% in Q2 2016.

With the country facing mounting food security concerns and general elections approaching, the 2017/18 National Budget was eagerly anticipated, particularly as it was tabled 10 weeks earlier than the norm. The 2017/2018 National Budget was presented by the Government on 30th March 2017 with total expenditure estimated at KES 2.64 trillion, approximately KES 400 billion higher than the 2016/17 budget. The Budget, titled, “Creating jobs, Delivering a Better Life for All Kenyans”, focuses on:

- Supporting growth and domestic production; Reducing income inequality; Promoting job creation;
- Improving tax administration and compliance; and Enhancing social security and welfare

The post-budget synopsis forum for grain sector stakeholders noted that the Government has allocated Kshs 38 billion to the agricultural sector, inclusive of allocations to special projects such as the Galana-Kulalu Irrigation Project. The sectoral allocation accounts for less than 3% of the total budget.

The stakeholders pointed out that the impact of the investments in irrigation projects is yet to be felt in securing food for the country. They decried the decline in allocation to the agricultural sector from the previous National Budgets, which points towards regression in the country’s commitment to the Malabo Declaration.

The stakeholders, through EAGC advocated for the need to conduct a further analysis on the growth of agriculture in a bid to address the Maputo Declaration and the CAADP Compact that advocates for a budgetary allocation of 10% to agriculture.
**KEY OUTLOOK OF 2017**

**Trade Facilitation / Business to Business Linkage:** EAGC will host various trade focuses business to business meetings in Kenya, Uganda, Tanzania, Rwanda, Malawi and Burundi. For the first time, we will also include stakeholders from DRC Congo. A schedule of the B2Bs will be shared and can also be accessed from the EAGC Website [www.eagc.org](http://www.eagc.org).

**EAGC@10 Celebrations:** The EAGC@10 – A Decade Stronger, celebrations will continue in 2017 which will culminate to the final celebrations during the 7th AGTS.

**7th Africa Grain Trade Summit:** EAGC will host the 7th African Grain Trade Summit from 5th -7th October in Dar es Salaam Tanzania. Please plan to participate.

**EAGC Scholarships and Agrihack Programme:** EAGC in partnership with the Technical Centre for Rural Corporation (CTA) and the Universities in the region will launch a scholarship programme to support students at post graduate level who are focusing on structured trade related studies. The partners will also work with IT students at the universities to support Apps or IT products that will assist in the improvement of the functionalities of RATIN. We shall keep you updated on this.

**EAGC Training – Eastern Africa Grain Institute:** EAGI will continue to offer competency based courses for the grain industry in 2017. Some of the courses will include: Warehouse operations; Warehouse Receipt Finance, Web 2.0, Structured Commodity Financing, Agribusiness Financing Opportunities and Risk Management, SME training

**International Trade Meetings:**

**EAGC International trade events.** The first one will be the NAMPO Expo on 16th – 19th May in Bothaville South Africa and Business to Business Linkages meeting on 24th to 29th August in INDO India. If you are interested in participating in this event, kindly get in touch with the secretariat on [grains@eagc.org](mailto:grains@eagc.org), or +254 733 444035.

**Expansion of GSoko:** EAGC will expand GSoko to reach as many beneficiaries as possible. This will focus on getting more farmers to participate in GSoko. Opening avenues for more traders to transact through GSoko and getting many processors to procure through the platform. This will expand the GSoko certified warehouses and GSoko aggregation centres.

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**NEW MEMBERS**

- Corporate Business Forms Ltd – Kenya
- Great Seas (UG) Ltd – Uganda
- Central Archdiocesan Province Caritas Association (CPCA)- Uganda
- Africa Improved Food – Rwanda
- Ikuwo General Enterprise Ltd - Tanzania

- Infrastructure Technology (A) Ltd – Kenya
- Alpha Grain Millers Ltd – Kenya
- Temu Yaya – Kenya
- Cup of Joe – Kenya
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<tr>
<th>Date Range</th>
<th>Activity</th>
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<tr>
<td>9th – 10th May</td>
<td>New Board Induction</td>
<td>Entebbe, Uganda</td>
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<td>9th – 10th May</td>
<td>CONSULTATIONS ON STRATEGIC PLAN</td>
<td>Entebbe, Uganda</td>
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<td>10th – 11th May</td>
<td>Grain Trade Policy Forum (ATPAF-ESA) ~2017 (Tanzania)</td>
<td>Dar Es Salaam</td>
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<td>11th May, 2017</td>
<td>National Business to Business</td>
<td>Blantyre, Malawi</td>
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<td>16 – 19 May 2017</td>
<td>NAMPO, SOUTH AFRICA Regional Expo and B2B</td>
<td>Bothaville, South Africa</td>
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<td>15-19 May 2017</td>
<td>M&amp;E impact assessment visit, Makueni</td>
<td>Makueni, Kenya</td>
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<td>18th May, 2017</td>
<td>National Business to Business</td>
<td>Lilongwe, Malawi</td>
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<td>19th –24th June, 2017</td>
<td>Regional India – Africa Business Linkage</td>
<td>Indore, India</td>
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<td>9th June 2017</td>
<td>Budget Synopsis</td>
<td>All Countries</td>
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<td>B2B meeting—Tanzania– Malawi</td>
<td>Lilongwe, Malawi</td>
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<td>23rd and 24th June 2017</td>
<td>Uganda Agribusiness Expo</td>
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<td>13th July, 2017</td>
<td>Pulses Trade Fair</td>
<td>Meru, Kenya</td>
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<td>1st -7th July</td>
<td>(Dar es salaam (Sabasaba) International Trade Fairs</td>
<td>Dar es salaam</td>
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<td>5th-7th July</td>
<td>Regional progress review and planning meeting (All program teams)</td>
<td>Nairobi</td>
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<td>July 2017</td>
<td>Rwanda Agribusiness Expo</td>
<td>Kigali</td>
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<td>July 2017</td>
<td>Malawi Agribusiness Expo</td>
<td>Lilongwe, Malawi</td>
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<td>1st -8th August</td>
<td>Agriculture Exhibitions (Nanenane)</td>
<td>Morogoro, Mbeya, Mwanza, Arusha</td>
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<td>Date</td>
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<td>14-17 August</td>
<td>Graders Training</td>
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<td>Business to Business - National</td>
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<td>4th October 2017</td>
<td>Board Meeting</td>
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<td>5th – 7th October 2017</td>
<td>7th African Grain Trade Summit</td>
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<td>7TH – October</td>
<td>LAUNCH OF EAGC STRATEGIC PLAN 2018-2022</td>
<td>Dar es Salaam</td>
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<td>1-3rd November</td>
<td>Regional Annual Planning Workshop</td>
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<td>10th – 11th November 2017</td>
<td>Grain Trade Policy Forum (ATPAF-ESA) – 2017</td>
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<td>Board Meeting</td>
<td>Nairobi</td>
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**EAGC Invites you to a**
**GRAIN INDUSTRY EXPERIENTIAL TRADE MISSION TO SOUTH AFRICA**
**15TH - 19TH MAY 2017**

**A R E A S T O B E V I S I T E D**

- SAFEX Platform
- Grain Handling Facilities
- Commercial Grain Farming
- Grain SA NAMPO Show

**June 4-11, 2017**
**Indore, India**

**Achieving Billion Dreams through Agribusiness; Promoting South-South Agribusiness Trade and Collaborations**

**SUMMIT HIGHLIGHTS**
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