<table>
<thead>
<tr>
<th>Catalog#</th>
<th>Description</th>
<th>Assay Range</th>
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</thead>
<tbody>
<tr>
<td>941AFLO1M-96</td>
<td>Total Aflatoxins&lt;br&gt;Grains and cereals cottonseeds (Rapid Format)</td>
<td>1.0 - 20 ppb</td>
</tr>
<tr>
<td>941BAFLO1B1-96</td>
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<td>1.0 - 20 ppb</td>
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<td>Aflatoxin M1&lt;br&gt;Urine</td>
<td>0.15 - 4.0 ppb</td>
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</tbody>
</table>

Manufacturer
Helica Biosystems, Inc. 1527 W. Alton Ave.<br>Santa Ana, CA 92704, USA<br>P: 714-578-7830 F: 714-578-7831<br>Website: www.helica.com Email: info@helica.com

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Forward

Gerald Makau Masila, Executive Director/CEO
Eastern Africa Grain Council

I am delighted to present to you, dear reader, this inaugural edition of the EAGC GSoko Grain Trade Business Directory. We are pleased to be able to launch this Directory at a time that EAGC is marking the 10th anniversary, celebrating 10 years of achievements in advocating for and facilitating an efficient, structured, inclusive and profitable grain trade in the Eastern Africa region and emerging a decade stronger!

This Grain Trade Business Directory is yet another service from the Eastern Africa Grain Council, primarily for members, and other interested stakeholders. The publication of this business directory is inspired by the development and launch of the EAGC - GSoko Grain Trading System and significantly informed by dire need for business contacts. Over the years, EAGC has been facilitating trade under the GSoko Business to Business (B2B) forums, and this has necessitated publication of a comprehensive and relevant Trade information to the Grain stakeholders and other interested people.

This Directory features a listing of EAGC members by sector, by country – producers, traders, processors and also the Affiliate and Associate membership categories. It provides details of the names of the organizations, key contact persons and contact addresses as well as a mention of the various business activities and grains/cereals handled within the value chains and what a particular firm or farmer, producer or group has to offer for trade through GSoko. It also offers advertising opportunity for the members and stakeholders to advertise and create visibility for their products. We are extremely grateful to those companies that have chosen to advertise in this edition and we look forward to many more organizations and businesses advertising taking up this opportunity to advertise in the next edition.

The circulation of this Directory is targeted to the core industry players who require the information and the contacts contained herein. We believe that the readers will find the information beneficial. In order to increase the reach and circulation, an electronic version will be available through the various EAGC websites. In addition, we will also launch a mobile based version of the directory through a mobile app for wider promotion and advertising.

The Directory is a support service to complement the GSoko Grain Trading System, and will go a long way in informing the users of GSoko – buyers and sellers of grains and related products and services -about the available opportunities, service and products for grain trade business in the region.

GSoko services include warehouse certification, automation of the certified warehouses to electronically receive, grade, standardize and warehouse the deposited commodities, issue electronic G-Notes to grain depositors, issue of credit using the G-Note as security, purchase of farm inputs, provision of an online trade platform for buying and selling of warehoused grains, a clearing and settlement system, release and delivery as well as a dispute resolution mechanism.

GSoko Grain Trading System has been designed to address the needs of the sector players across the value chain including farmers – majority of who are smallholders, grain traders, grain processors/millers and other service providers including financial institutions, inspection agencies as well as suppliers of grain handling and processing equipment.

We are excited about this development and sincerely appreciate our partners who have supported the development and deployment of the GSoko System. Special appreciations go to the DFID funded FoodTrade ESA project that has been a lead partner to EAGC on the GSoko solution.

We also appreciate the Swedish International Development Agency –Sida, who have provided EAGC institutional core support to develop and provide various solutions and services to members and stakeholders. The Alliance for a Green Revolution in Africa –AGRA has also provided support to EAGC in Kenya specifically focusing on enabling small holder producers to participate in GSoko. The USDA funded AIMS project implemented by Global Communities has also contributed to identifying and connecting SME to the GSoko system. We appreciate all other partners including CTA, and USAID, for their support and look forward to continued collaboration and cooperation in the future.

Once again, welcome to this First Edition of the EAGC GSoko Grain Trade Business Directory which we believe will in one way or another contribute to the growth of your business.
About EAGC

EAGC is a regional private sector membership Not-for-Profit organization founded in 2006 and registered as a company limited by guarantee. The organization’s operation span over 10 countries in Eastern Africa region including Kenya, Uganda, Tanzania, Rwanda, Burundi, DR Congo, Zambia, Malawi, Ethiopia and South Sudan. The membership comprise of registered enterprises, companies and institutions in the three levels of the value chain categorized as:

**ACTIVE MEMBERS**
Those directly dealing in or handling grains, including Grain producers/Farmers, Grain handlers/Traders and Grain Processors/Millers.

**AFFILIATE MEMBERS**
The general and national business associations for the farmers, traders or processors who affiliate as an organization.

**ASSOCIATE MEMBERS**
These are service providers to the grain sector including inputs (seeds, fertilizers etc), financial institutions, business service providers and international organizations with an interest in the grain sector, etc.

**THE VISION**
EAGC’s Vision is ‘To be the leading voice for the grain industry in Africa’

**THE MISSION**
To advocate for an enabling environment and promote structured grain trade for optimum stakeholder benefits

**GOAL**
To contribute towards increased integration of regional and national grain markets in Eastern and Southern Africa region.

**OUR CORE VALUES**
The core values define how EAGC works and relates with both its internal and external stakeholders. EAGC upholds the following core values and guiding principles:

- Good governance: We aspire to uphold accountability, transparency and prudence in institutional management.
- Partnerships: EAGC strives to create synergy with other players in the industry.
- Equity and inclusion: Upholds fairness and equal representation by participation for all.
- Non-partisan: Non-Political and Non-religious.

**OUR STRATEGY:**
Our strategy is to develop and strengthen institutional mechanisms that promote coordinated exchange along the grain value chain with focus on inclusion of smallholder farmers to such an exchange both at national and regional level.
Organizational Structure

01
- Burundi
- Democratic Republic of the Congo
- Ethiopia
- Kenya
- Malawi
- Rwanda
- South Sudan
- Tanzania
- Uganda
- Malawi

02
EAGC Board of Directors

03
EAGC Secretariat Regional Office

04
EAGC Secretariat Country Offices
EAGC completed implementation of its inaugural strategic plan in 2012. During this first business plan cycle (2008-2012), EAGC realised significant achievements in key institutional and programme areas, among them:

- Growth in membership from the initial 28 founder members to 100 by end of 2012
- High level advocacy on regional governments interventions in grain price controls, export and import restrictions and non-tariff barriers (NTBs)
- Roll-out of the Grain Warehouse Receipt System (WRS) in Kenya and initiating the process for the establishment of a WRS legislative framework
- Evolution of Regional Market Information System (RATIN) as the region market information hub in the region
- Initial pilot of an electronic trading platform www.egtAfrica.com that linked sellers of agricultural produce with potential buyers
- Capacities building of farmers, traders, millers and other stakeholders on structured grain trading
- The launched the Eastern Africa Grain Institute (EAGI) as strategic business division of EAGC to institutionalise capacity building
- Organising Agri-Business Fairs (ABFs) in Kenya, Uganda and Tanzania to serve the twin role of capacity building and creation of business linkages among the value chain stakeholders
- In partnership with EAC and the USAID programme COMPETE initiated the process for the harmonization of the regional grain standards and spearheaded the establishment of the Regional Food Balance Sheet Mechanism
In 2013, through an inclusive stakeholder engagement process, EAGC developed its second strategic plan 2013-2017 whose overall goal is to contribute to increased integration of national and regional grain markets in Eastern Africa. The plan defines five broad areas of output as outlined below:

### Strategic Business Plan II (2013-2017)

#### Strategic objectives

| **Investment in market institutions and related infrastructure to promote grain trade** |
| **Strengthen national and regional market information systems** |
| **Capacity building and awareness creation on various aspects related to grain marketing** |
| **Policy research, and advocacy to improve of trade environment** |

#### Specific interventions

- Smallholder grain aggregation system,
- Warehouse certification and warehouses Receipt System,
- Business to business Trade facilitation models,
- Online grain trade platform (G-SOKO),
- Linkage to financial institutions,
- Systems for market information collection and dissemination including RATIN, SMS facility, Grain news operational,
- Leveraging the media to disseminate market information,
- In partnership with EAC maintain the regional Food Balance sheet as a policy tool,
- The Eastern Africa Grain Institute Operational,
- Training curriculum established,
- Specialized courses offered to meet the needs of diverse stakeholder groups,
- EAGC consultancy unit providing high quality business oriented, demand driven and profitable services to value chain players,
- Policy analyses, research and studies,
- Public private policy dialogue forums,
- ATPAFESA operational,
- Alliances with like-minded organizations,
- Articles, briefs and other materials to support argumentation (advocacy),
- Partnerships with national governments, EAC, AU COMESA etc,
- Fundraising and internal revenue generation to support program activities,
- Membership recruitment drives and development,
- Recruit, develop and retain professional staff committed to EAGC ideals,
- Effective organizational policies and procedures that promote good governance and accountability,
- Organizational structure effective for management and programs execution.

### Key Achievements

During this plan period EAGC, the recognizable achievements have been:

- Supporting over 200 smallholder Farmer Based Organizations (FBOs) with capacity building in post-harvest management practices,
- Rolled out warehouse certification process and certified 30 warehouses in Kenya, Uganda and Tanzania,
- Development and deployment of the online grain trade platform, G-SOKO,
- Capacity building of financial institutions on Structured Commodity Finance to enable development of products for Structured Grain Trade and agribusiness financing,
- Maintained the RATIN as the regional market information hub,
- Regional Food Balance sheet maintained as a policy tool for regional governments and other stakeholders,
- Operationalized the EAGI as a capacity building division of EAGC,
- Undertook policy reviews and advocacy in areas such as the WRS bill in Kenya,
- Driving the review and implementation of the harmonized EAC grades and standards,
- Growth in membership to over 200 members,
- EAGC establishment in 70% of the mandate countries; Kenya, Uganda, Tanzania, Rwanda, Burundi, Malawi and South Sudan.
EAGC Operations Framework

01 EAGC Members
- Setting Mandate, Objectives and Priorities of EAGC
- Electing the Board of Directors
- Approving plans and audited financial statements

02 EAGC Board of Directors
- Setting policy direction
- Enhance internal controls
- Regularly evaluate progress/performance
- Commission financial audits

03 EAGC Regional Secretariat
- Develop and implement strategies for interventions
- Coordinate and manage systems development processes; MIS, trade platforms, WRS, etc
- Coordinate regional consultative processes for development of WRS protocol, standards, commodity exchanges and policies
- Create awareness of regionally agreed standards and regulations
- Manage capacity building under EAGI
- Support country teams in country level interventions
- Design and manage survey/studies, policy analysis, needs assessment and systems development
- Publish and distribute information and awareness materials
- Manage partnerships with EAC, COMESA, other RECS, research institutions and other regiona partners

04 EAGC Services, programs and interventions to achieve mandate
- Identifying, mobilizing and profile FBOs
- Participate in TOT trainings
- Awareness and capacity building of FBOs
- Promoting systems developed by the program
- Avail storage facilities (private sector, relief agencies or govt agencies)
- Enforce implementation of regulations and standards
- Participate in consultative forums and working groups
- Provide market linkages and market intelligence to FBOs
- Participate in monitoring program interventions
- Legal and regulatory frameworks development
- Harmonisation of market information systems
- Development of regional WRS protocol
- Develop roadmap to commodity exchanges
- Regional food balance sheets
- Public-private sector dialogue mechanisms
- Policy review processes and feedback
- Networking & information sharing
- Participate in policy dialogues - ATPAF-ESA
- Research on trade issues
- Policy analysis
- Assist in developing policy briefs
- Sharing research findings
- Publish reports for wider dissemination of findings
- Services for curriculum development
- Training materials development
- Delivering STS trainings
- Provide training venues
- Examine and certify trainees

MIS, Communication & Information
Establishing & promoting institutions & structures for structuring trade
Policy advocacy to create an enabling environment
Capacity Building & Training
Institutional Strengthening & Sustainability

Grass root organizations, CBOs, Farmer and traders associations' roles
- Harmonise and implement data collection protocols
- Link national MIS to RATIN
- Establish regular data collection and uploading into RATIN
- Disseminate market information to farmers and other stakeholders
- Undertake trending and forecasting based on the available data

Roles
- Legal and regulatory frameworks development
- Harmonisation of market information systems
- Development of regional WRS protocol
- Develop roadmap to commodity exchanges
- Regional food balance sheets
- Public-private sector dialogue mechanisms
- Policy review processes and feedback
- Networking & information sharing
- Participation in the policy dialogues - ATPAF-ESA
- Research on trade issues
- Policy analysis
- Assist in developing policy briefs
- Sharing research findings
- Publish reports for wider dissemination of findings

Roles
- Services for curriculum development
- Training materials development
- Delivering STS trainings
- Provide training venues
- Examine and certify trainees
EAGC membership is based on interested stakeholders actively engaged at some point in the grain market chain (production, trade, processing, finance, transport, export/import, warehousing, inputs, etc.) Membership is by company or organisation, not by individual, with an organisation representative designated to participate and make decisions on its behalf. All organisations must be legally registered and be in good standing.

Membership has three categories:

- **Active**
- **Associate**
- **Affiliate**

Members can also register under any and all the following groups:

- **Grain Producer**
- **Grain Trader**
- **Grain Processor**

EAGC is founded, held in trust, and governed by the Active and Affiliate Members and all services are focused on their needs and requirements. Members and the BOARD can add or change categories through a constitutional amendment approved through an agreed constitutional process.

**Associate members**

This is a broad member base which includes allied industries, service providers, international organizations and interested individuals who operate within and outside the Council area of operation. Although services are not focused on Associate Members, nor are they involved in the governance process, Associate Members are strongly encouraged to participate in EAGC activities, and lend active technical and other support to EAGC programs and services. They have access to websites and news information and may enjoy event discounts at the discretion of the EAGC Board.

**Membership application**

Membership is conducted through written application. The EAGC Board of Directors has discretionary authority to review membership applications and determine eligibility and appropriateness of applicants based on agreed criteria. No applicant who has an arbitration ruling outstanding is accepted as a member. At appropriate intervals a list of applicants is disseminated to Council members; at which time they have 15 days to lodge in writing to the Board any objections to an application. The Board may consider an objection in their application approval process but has authority to make the final decision.

**Membership fees**

All members, regardless of category (Recorded Affiliate is an exception), pay a one-time registration fee and a subscription fee. Fee rates are based on membership category.

**Value Proposition**

1. **Reduced transaction costs.**

   EAGC works to ensure obstacles to your business as a producer, trader or miller are eliminated. These include regional standards, storage options, market linkages, warehousing and warehouse financing, emerging market opportunities and increased financing.

2. **High value business networking and partnership.**

   Network, look up information from partners and get answers from our knowledgeable staff. EAGC offers you numerous opportunities to improve, plan and grow your business. Get market data from EAGC daily market prices across 40 regional markets, weekly market reports and membership updates. You can also connect with peers through our regional events, Grain Trade Summits, Agribusiness expos, Conferences, annual meetings and on our websites, www.eagc.org, www.ratin.net, and www.eagi.org and online members directory.

3. **Information Services.**

   EAGC leverages the latest technology to support your business throughout the grain value chain, from production to consumption. This includes the Regional Agricultural Intelligence Trade Network (RATIN), Real Time Volume Tracking System (RTVT), Short Messages Systems (SMS), interactive Warehouse maps and a comprehensive Regional Food Balance Sheet.

4. **Improves your knowledge and learning environment.**

   EAGC is benchmarked as one of the highest learning curve models for Africa and avails to members regional and global information on the grain sector, tailor made to improve their business opportunity.

5. **Provides thought leadership and policy structures.**

   As the most recognised voice in the grain sector, EAGC opens doors for you through direct access to policy making; which includes interfacing with top government and regional blocs executives. EAGC is also prepared and proactive in lobbying for all the interest of your business.

6. **Ensures world of opportunities and expanded business frontier.**

   EAGC supports you to make more profits across more borders and diversifying into different grain products. Our regional partners including the West Africa Grain Network, Southern Africa Sector and Global Connections bring you a wealth of opportunities and capabilities to improve trade, increase market access and grow your business.
Soy Afric Limited an indigenously owned Kenyan agro-processing company that specialises in relief food around the horn of Africa and the Great Lakes region and East African Grain Council, regional not-for-profit organization, for the grain value chain actors and stakeholders with a mandate spanning 10 Countries of the Eastern Africa region have entered into a joint venture.

The new company, Interfield Food Testing Laboratories Ltd situated in Ruiru offers specialized testing of Grains, Pulses, Oilseeds and their derivatives. The laboratory is fully outsourced and managed by SGS, the world’s leading inspection, verification, testing and certification company. SGS is recognized as the global benchmark for quality and integrity.

The Laboratory is currently operated in accordance with the principles of ISO 17025 and is equipped to provide complete analysis for grading of grains and pulses, chemical analysis for contaminants and microbiological analysis of various harmful microorganism/pathogens often associated with handling and processing of agricultural human food/animal feeds products at different stages within the supply chain. In order to provide comparability in test results, the lab employs both international and regional test methods such as ISO, AOAC, AACS and EAS methods.

For enquiries, please contact:
Interfield Food Testing Laboratories Ltd
P.O. Box 21113 - 00505, Nairobi, Kenya.
Tel Off: +254-(0)20-218-1018
Tel Mobile: +254-714-101-720; +254-714-101-325
The EAGC G-Soko Trading Platform is an electronic system comprising of a network of automated grain bulking/aggregation centres and certified warehouses, linked to a virtual trading platform, as well as participating banks for settlement and clearing and trading houses (grain buyers/ millers) all regulated and administered by EAGC, under the law of contract and operating under defined set of protocols, procedures, rules and regulations. G-Soko, as private-sector driven electronic Grain Trading platform by EAGC in partnership with Virtual City, a Kenyan based IT Company, with the support from the UK Government funded Food Trade ESA project.

The technology gives confidence that, irrespective of where the warehouse is located, the uniform quality of the stored grains is guaranteed.

The platform provides an ecosystem for structured grain trade in the region through:

A. Facilitation of grain through regionally certified warehouses this guarantees reliable supplies;

B. Increase the utilisation of East Africa Standards for grain commodities and products;

C. Automate the operations of all certified warehouses from grain intake to dispatch;

D. Establish and strengthen producer aggregation centres that are linked with certified warehouses to incorporate small holder farmer’s in structured trade;

E. Linking grain actors including sellers, buyers, service providers (banks, inspectors and agro-dealers e.t.c) and certified warehouses to an electronic trading platform;

F. Provide efficient and transparent trade information that informs buyers and sellers on spot market conditions regionally.

Member Listing by Membership Categories
G-Soko Benefits to Stakeholders

1. FARMER'S

- Access to credit while waiting for prices to increase. This is through pledging the G-Notes with the banks and Grain Vouchers with agro dealers;
- Reduced post-losses through access to professional storage, cleaning, drying e.t.c;
- Improved price discovery since many rely on farm-gate prices that deliver cash at lower prices;
- Better volumes and economies of scale through consolidation of small produce by farmers;
- Supply of good quality produce due to standardized and proven grading, per EAC Standard;
- Opportunity to improve margins to farmers with market driven prices as a result of improved access to formal markets.

2. MILLERS / PROCESSORS

- G-Soko platform guarantees availability of quality stocks;
- Reduced need to carry out their own sampling to check quality, aflatoxins etc;
- Millers don’t have to buy and store all commodities at once at harvest season;
- Standardized and proven grading thus reducing need to carry out their own sampling to check quality.

3. TRADERS

- More reliable supplies of a known quality;
- Access to better markets—both local and regional;
- Improved storage and handling facilities;
- Through structured trade finance, more money is available to traders to buy more grain stocks;
- Efficient and reliable trade information for decision making.
Regional Agricultural Trade Intelligence Network

RATIN

The Regional Agricultural Trade Intelligence Network (RATIN) is a web-based Regional Marketing Information system that provides Grain Trade Information within the grain sector in Eastern Africa. It is a one-stop-shop for timely, accurate, and relevant market information for grain stakeholders in Eastern Africa.

RATIN was developed to help reduce regional food insecurity by strengthening the ability of markets to provide access to affordable food to poor households, while simultaneously improving food availability through the provision of adequate incentives to producers.

The Regional Agricultural Trade Intelligence Network (RATIN), which has been operational since 2006, covers 6 countries and 36 markets across Eastern and Southern Africa, collecting and disseminating information on internal grain market prices at country level, cross border trade flows at border points and warehouse stocks at warehouses.

RATIN Products

RATIN has over 19 products. RATIN’s information is collected by enumerators based at the main markets, border points, warehouses, and at food balance sheet committees. They use smart-phones to collect and transmit the data. The information is relayed to a central database where it is processed, analysed and disseminated through the RATIN web portal, SMS services, email and newspapers.

For market and cross border trade information visit www.ratin.net
RATIN

RATIN delivers market information to end users via three types of channels: people-based, electronic, email, and print media. Users can choose the channel they prefer, depending on convenience and cost. The most important channels are mobile phones and the internet.

How RATIN Works.

RATIN employs enumerators based at markets as well as at border points who, in turn, gather price, volume and early warning information using GPS enabled mobile Smart Phones. The information is transmitted to a central database at Eastern African Grain Council (EAGC) offices, where analysis takes place after which daily price information, monthly cross border trade, real time warehouse volumes, food balance sheets, trends and projections of trade, bids and offers for market access are generated. Data validation is undertaken by RATIN with system programs coded, and run, to flag out of range data and other outliers.

Additional data quality feedback is also provided by farmer groups, traders and associations, all of whom are system users. The enumerators are employed and compensated by EAGC. They are also trained by EAGC using a very detailed training manual.

The enumerators are male and female, most with college degrees. Prices are collected by enumerators speaking the local dialect, with data disseminated in English and French. To ensure consistency, market prices are collected daily at between 6am – 9.00am. Border prices are collected continuously during the day.
An Overview of EAGC Programmes

Policy and Advocacy

Since its establishment, EAGC has taken a keen interest in policy developments in Eastern and Southern Africa and has continuously engaged in public-private policy dialogue with national and regional policymakers, providing a Voice for the grain sector in sustained efforts to create an enabling environment for efficient, structured and profitable grain trade.

EAGC with support from the United Nations Foods and Agriculture Organisation (FAO) established the Agricultural Trade Policy Advisory Forum for Eastern and Southern Africa (ATPAF-ESA) to provide the required mechanisms for effective engagement in policy developments in the region.

The Forum has roles built around four (4) pillars, these being:

- Improved policy monitoring
- Enhanced evidence gathering
- Policy capacity building of stakeholders
- Enhanced public-private policy dialogue.

Some of our major achievements over the past 10 years include:

- Introduction of EAC harmonised Staple Foods Standards in 2013, which have helped to reduce costs of compliance to food Standards when conducting cross-border trade
- Recognition of EAGC as the Voice of the grain sector
- EAGC is a private sector signatory to the COMESA CAADP Compact
- Increased involvement of the private sector in policy formulation and implementation at both national and regional levels
- Paved the way for introduction of Warehouse Receipts System in Kenya as a solution to grain marketing and financing problems
- Called for removal of maize export bans by Tanzania, which were subsequently removed in early 2012
- Renewed focus on warehouse
- Creation of Communities of Practice and Action Groups to address challenges along grain value chains and lead public-private policy dialogue
- Establishment of EAGC
- Initiated the process towards harmonisation of East African Staple Foods Standards within the EAC
- The Grain Scored Card
- Launch of the Structured Grain Trading Handbook
- Theme: Setting New Horizons: Rethinking Grain Trade for Food Security and Prosperity in Africa.

EAGC also hosts the biennial African Grain Trade Summit to facilitate high level policy dialogue between policy decision-makers and business leaders. The first African Grain Trade Summit in 2005 paved the way for the establishment of EAGC in 2006. Since then, the biennial event has proven to be one of our most potent tools achieving progress in the agriculture and trade policy arena.
The Eastern Africa Grain Institute (EAGI) endeavors to pursue its mandate of building the knowledge base and skills pool of grain value chain stakeholders within the Eastern Africa region both commercially and in support of the Country Programs.

To this end various relevant training courses are offered across the region including in South Sudan. These courses are in Warehouse Management and Operations, Structured Commodity Trade Finance, Web 2.0 and Social Media, Agribusiness Finance and Graders Training.

The actual breakdown of courses and course objectives:
An Overview of EAGC Programmes

Country Programs

BURUNDI

Eastern Africa Grain Council (EAGC) opened Burundi program in Burundi in March 2013 as a non-profit association. Despite budget limit for the 4 main service pillars in other countries, EAGC Burundi has already provided services to members and various partners following EAGC mission and vision. Thus, the various achievements are categorized in the level of Capacity Building, STS, Policy advocacy, Market Information Systems and Membership growth;

Membership growth
- EAGC Burundi currently, has over 10 active members
- First meeting Burundi Country Program Committee, annual growth of more than 400%
- First meeting of members of EAGC in Burundi and conducted election of EAGC Burundi Country Director and EAGC Country Programmes Committee.

Capacity Building to EAGC members in Burundi and other stakeholders
- Capacity Building on Structured Trading Systems for Small Medium Enterprises in Burundi
- Sessions on use of post-harvest handling equipment for farmer groups
- Agribusiness training of EAGC Curriculum
- Training of Trainers on the following courses: introduction to Structured Trade and Post-Harvest Management, Grain Quality management and Standards, Storage and warehousing, Commodity Markets and markets and MIS, Use of trade contracts, Warehouse receipt system,
- SME Training on Structured Grain Trading System, etc
- Elaboration of project proposal for EAGC Burundi fundraising

Structured Trading Systems
- 2 national and 4 regional workshops for to review East African Community staple foods standards
- Burundi EAGC members participated in regional B2B in Kigali, Nairobi, Ethiopia, signed contracts
- Burundi EAGC members participated in Annual EAGC members

Policy advocacy
- Burundi members participated in Regional Meeting of Rice Value Chain Stakeholders. The purpose of the meeting was to find solutions to address challenges in the rice sector in East Africa
- EAGC Burundi organized a National workshop on grain sector rules of origin for the Tripartite Free Trade Area. The meeting developed a Burundi national position on the grain sector rules of origin for consideration in the ongoing TFTA negotiations.
- Consultations for harmonising Rules of Origin in the EFTA/Burundi
- EAGC Burundi participated in National Validation Workshops for EAC Aflatoxin Prevention and Control Strategy

Market Information Systems et Food Balance Sheet
- Daily market information collection in three (3) markets (Bujumbura market, Gitega market and Ngozi market). This information has been improving the effectiveness and competitiveness of grain stakeholders in their business, researcher institutions and some local journal and media use the date for information.
- EAGC Burundi representing the private sector participated in the National Food Balance Sheet (NFBS) Committee for validation of Regional Food Balance Sheet (RFBS) data with MINAGRIE and WFP;

Burundi country members participate in the 10th EAGC Annual General Meeting in Nairobi, Kenya.

MEMBERS LIST

- Africa Milling Company Ltd
- AGRI-PROFOCUS Burundi
- Burundi Society of Agriculture and Agri-Food Transformation (SATAAB)
- Cerealis
- COBEREC
- Cooperative de Production Agro-pastorale (COPAP)
- East Africa General Trade (EAGT)
- SAVE POIDE BIOTECHNOLOGY (01- BIOTEC)
- Societe De Transformation Des Produits Alimentaires
- Women Soya Milling Company (WSMC)
With the support from partners including AGRA, Food Trade ESA, SIDA, SNV, USAID AMPATH Plus, Ministry of Agriculture, Livestock and Fisheries, Farming Systems Kenya and others, Kenya program has implementing the GSoko grain Trading Platform. The country program has big presence in North Rift, Central Rift, and Eastern Regions of Kenya. These regions are the major producers of grains. Recently, the country Office expanded into the Upper Eastern region (Meru and Tharaka Counties).

GSoko Trading platform: Under the GSoko platform, Over 15,000 farmers have been trained and so far 19 warehouses have been certified to handle an assortment of grains including maize, wheat and pulses. Volume of grain traded through GSoko trading platform currently is 1,105MT.

Through the GSoko trading platform, using grain as collateral, depositors have been able to access loan from participating banks to the tune of Ksh 440 million.

Membership Services: To date, EAGC Kenya has 131 members who actively participate in the EAGC meetings and event. 60% of these members are active members i.e. farmers, processors, millers and traders. In the last one year, EAGC has done good work regarding membership and was able to attract so many farmer groups and cooperatives into its membership.

In partnership with our members, EAGC has hosted successful Grain Trade Open Platforms whose main aim is to promote interaction between the suppliers and buyers of grain.

In addition, after the constitution of the Country Program Committee, quarterly meetings have been held for progress reporting and planning of country activities. Through the CPC support, the country team has been strengthened in their operations and so far in 2017, members’ meetings have been held in Mombasa and Nairobi.

Capacity building and training: We continue to host Expos to build the capacity of the grain stakeholders to get access to new technologies in farming. In 2016, a successful Expo was held in Kabarak University and was attended by over 6,000 farmers and 65 exhibitors. In a bid to create more awareness on the Pulses value chain, the 1st inaugural pulses expo was held in Machakos in January 2017 and attended by 20 exhibitors and over 1,000 farmers.

Through the Eastern Africa Grain Institute (EAGI), several trainings including; Agribusiness finance training, Warehouse receipt financing, graders training, warehouse operators training and post-harvest training among other trainings conducted to farmers and other stakeholders.

MEMBERS LIST

ACDIVOCA Kenya
Africa Grain Care Ltd
Afrinol Holdings Ltd
Agricultural Market Development Trust AGMARK
Alcordia Ltd
Almis Enterprise Ltd
Alpha Grain Millers
Bell Industries
Bewa Farmcare Ltd
Bradegate Holdings Ltd
Bruzzagro
Bulto Grains Ltd
Bunsa Cake and Feeds Ltd
Bunge East Africa Ltd
Canadian Food Grains Bank
Capital Reef Kenya Ltd
Capwell Industries Ltd
Cargill Kenya Ltd
Cereal Growers Association
Cereal Millers Association (CMA)
CIF Stanbic Bank
Chase Bank (Kenya) Ltd
Cimbria East Africa Ltd
Classic Foods
Commercial Bank of Africa
Commercial Grain Services Ltd
Cooperative Eucord A.U (East Africa)
Corporate Business Forms Ltd
Cup of Joe
Destiny Sourcing & Supplies
Dryland Seed
East African Maltings Ltd
Echakay Trading Co. Limited
Elazar Agri Limited
Ennovative Capital Limited
Export Trading Company (KE)
F & S Scientific Ltd
Gold Park Investments Limited
Grain Bulk Handlers Ltd
Grain Industries Ltd
GrainPro Inc
Greenlife Crop Protection Africa Ltd
Gro Ventures Ltd
Healthy Foods Ltd
Holiday Grain Processors Ltd
Hottiserve East Africa Ltd
Infrastruture Technology Africa Ltd
International Fertilizer Development Center
Inteket Testing Services
Jamii Milling Ltd
John Deere Financial
Kabarak University Enterprises Ltd
Kamili Packers
Kams Singapore Pte Ltd
Kapituswa Farm
KB Commmodes Private Limited
Kenya Commercial Bank Ltd
Kilima Turmaini Youth Group
Kilimambogo Millers Ltd
Kings Commodities Limited
Kuona Mbele Investment Farmers Cooperative
Larochel Dedoby Ltd
Lily Millers
SOUTH SUDAN

The year 2016 has been a good year to EAGC with some few key achievements as highlighted below;

Establishment and Operationalization of EAGC Office in South Sudan, EAGC South Sudan was fully registered and equipped to be able serve its members and to support the secretariat in its day to day operations

Procured three motor bikes for field operations facilitations for EAGC to reach the grassroots

Grain Stakeholders Consultative workshop: The grain stakeholders’ workshop was conducted in February 2016 attended by 35 participants which concluded with a proposed inaugural Agribusiness Fair (ABF)

Backstopping and Couching of warehouse operators: Conducted a round of backstopping and couching for the warehouse operators in Yambio, Nzara, Yei, Morobo and Palwar, they were able to aggregate at sell over 150MT which was a huge volume trader by these warehouses.

Business plan Development for the best performing warehouses: Developed four warehouse specific business plans with the warehouse operators drawn from the four warehouses facilitated by a consultant to be able to run the warehouses professionally and turn them into agribusiness hubs/centres

FBOs Profiling: Profiled 5 FBOs working with EAGC in Yei/Morobo, and Palwar which include Keliko Framers Association, Magwi Cooperative Union, Alarkodi Farmers Association and Yei Cooperative Union

Implementation of RATIN in South Sudan: Facilitated and opened the South Sudan RATIN chapter which initially was to covers five (5) markets (Yei, Morobo, Magwi, Yambio, and Juba) and 2 border points (Kaya & Nimule) in the Country. This was also followed by series of meeting to integrate RATIN with local existing MIS like FARM II Project, WFP and FEWSNET.

The Eastern Africa Grain Council (EAGC) established its Malawi country office in April, 2016. The chapter was officially launched on 3rd June, 2016
Selected EAGC achievements in Malawi

The following are some of the selected achievements the EAGC Malawi office has achieved since April 2016.

a. Recently, through a program that EAGC is implementing in partnership with Global Communities called Agribusiness Investment for Market Stimulation (AIMS), has trained 15 Ecobank staff on Structured Commodity Finance and Warehouse Receipt financing;

b. EAGC has partnered with the World Bank through its financing arm, International Finance Corporation, the Ministry of Industry, Trade and Tourism, Grain Traders Association and the commodity exchanges in various grain trading initiatives including capacity building;

c. The EAGC has facilitated 2 bilateral business to business (B2B) meetings between Malawi and Tanzania to create an interface between Malawian and Tanzanian grain producers, traders and processors in which a total of 202, 431MT worth grain contracts were signed and 542MT grain trade done.

d. The EAGC has supported in the drafting of the Warehouse Receipt Systems Bill to be issued by the Ministry of finance;

e. In 2016, EAGC facilitated Structured Trading Systems capacity building training for senior 13 government officials, 85 farmers and 30 extension workers;

f. Through the AIMS Program, EAGC trained 14 Bank staff and 3 staff from Commodity exchanges on Warehouse Receipting System and Structured Trade Financing; and

g. Through the AIMS program, EAGC also conducted an agribusiness expo in 2016 to bring together different value chain players to display and trade their products.

2017 outlook

The EAGC Malawi program is planning to have another year full of success;

a. Developing a grain balance sheet for easy trade facilitation between Malawi and the regional market

b. Capacity building trainings on various subjects

c. Hosting 3 national B2Bs and 2 bilateral B2Bs between Malawi and Tanzania

d. Conducting an EAGC agribusiness expo 2017

e. Policy dialogue of key agricultural trade policy issues in Malawi

f. Hosting an MIS stakeholders meeting in partnership with the Ministry of Agriculture Irrigation and Water Development and the Small Scale Irrigation and Value Addition Program (SIVAP).

MEMBERS LIST

Agricultural Commodity Exchange for Africa (ACEAf)
Agro Input Suppliers Ltd (AISL)
Global Trade Ltd
Johnson Food Industry
KAGO General Dealers and Suppliers
Khama Estate
NASCOMEX
Sojavi Farms
Terena Investments
Tradeline Corporation Limited
Zekoko Company

Uganda

The Uganda Country Program currently has 35 members, including the largest grain traders/exporters that provide markets for farmers through volume purchases and value in form of inputs, training and coordinated aggregation.

The Country Program implements the following programs;

• Promoting Structured Trading Systems through trade facilitation, support for automation of village aggregation, warehouse certification for regional trade through G-Soko

• Provision of Market Information through the Regional Agricultural Trade Intelligence Network (RATIN on www.ratin.net) and an SMS real time feedback system.

• Policy Advocacy on issues such as quality standards, technical and other trade barriers

• Training & Capacity building through the Eastern Africa Grain Institute which provides a wide range of tailor-made courses that are demand driven. EAGC Uganda Country Program has so far registered the following successes since establishment in 2006;

• Hosted the African Grain Trade Summit which was officially opened by H.E President Yoweri K. Museveni in 2011.

• Hosted 7 successful annual agribusiness expos in different parts of the country, showcasing innovations, technology and services for the agribusiness sector. A number of them have been graced by Cabinet Ministers, diplomats and High ranking District Officials.

• Several partnerships with key government agencies e.g. UNBS, Makerere University, USAID EEA, VECO and other key stakeholders, with the aim of leveraging on synergies to implement programs

• Formed part of the task force that developed simplified dissemination materials for the harmonized EA Grain Standards

• Several trainings in warehouse operations, Grain Grading, Market Information Systems and Structured Trading Systems

• Participates in policy engagements, national budget advocacy groups and Grain Standards review forums

• The Country Program constituted Country Program Committee to support the regional board in performing its duties.

• Hosted and coordinated trade facilitation meeting at national, Regional and extra regional trade meetings and supported our members to participate.

Farmers receive post harvest handling equipment from EAGC staff
• Maintained an active RATIN SMS system through which farmers, traders and policy makers access market information
• Championed the National Food Balance Sheet as focal point for the private sector but also coordinating with the public sector, through the Ministry of Agriculture, Animal Industry and Fisheries, and relief agencies.
• Certification of 17 large warehouses for regional grain trade, trade facilitations and automation & support to Village Aggregation Centres with Basic Post harvest handling Equipment.
• The Country Program monitors 10 major inland and 3 border markets, namely; Kisenyi, Owino, Mbale, Kasese, Masindi, Lira, Kabale, Gulu, Soroti, Tororo, Mutukula, Busia, and Mpondwe. Using GPS enabled mobile technology, daily market prices and cross border trade volumes are captured and listed for reference EAGC Rwanda program became operational in 2012. The country program has so registered 29 members who are key players in the grain value chain, particularly, farmers’ cooperatives, traders, processors and service providers. For the benefit of members and the grain sector in general in Rwanda, EAGC is striving to promote an efficient, structured, inclusive and profitable grain trade system.

MEMBERS LIST

Abi Trust
Acila Enterprises Ltd
Afgri Uganda Ltd
Agriserv Ltd
Agropma (U) Ltd
Agroways Ug
All About Food
Amatheon Agri Uganda
Biyinzika Poultry International Ltd
Bluebyrd Agro Commodities
Biazafric Enterprises Ltd
Bugaya Ace
Central Archdiocesan Province Caritas Association - Capca
Cereal World Ltd
Chemiphar U Ltd
Export Trading Company-Ug
Farmers Centre U Ltd
Grain Bulk Handlers
Hmh Rainbow Ltd
Indo African Investments Ltd
Joseph Initiatives Ltd
Kapchorwa Commercial Farmers Association
Katine Joint Farmers Co-Cop Ltd
Kinoni Produce Farm Ltd
Kisumu Produce Farm Ltd
MN Commodities & Supplies Ltd
Muhoro Area Cooperative Enterprise
Musa Body Machinery
Nyakatanzi Co-Op Unions
Nyamahasa Ace
Nyarsa Ltd
Nyasha Africa Ltd
Osho Chemical Industries Ltd
Rewa Grains
Sanyu Agri Harvest Ltd
Savannah Commodities
Soroti Grain Millers
Tikda U Ltd
Totco (U) Ltd
Uganda Development Trust
Upland Rice Millers Ltd
Victoria Seed Ltd
Welkenbe Uganda Ltd

RWANDA

Key EAGC Highlights in Rwanda:

Policy analysis: EAGC facilitates grain sector multi-stakeholder forum in Kigali where grain value chain key players discuss on policy issues in the sector. In October 2015, Rwanda hosted the 6th African Grain Trade Summit in Kigali. The Summit is a platform where stakeholders in the regional grain sector is deliberated on mechanisms of creating a more enabling grain trade market and subsequently leads to regional socio-economic development.

Structured Trading System: EAGC organizes national stakeholder consultative meetings East Africa standards of staple foods to create awareness East Africa standards implementation. In December 2015, a historic tripartite Memorandum of Understanding was signed between the Rwanda Grains and Cereals Cooperation (RGCC), KCB Rwanda and EAGC to promote structured grain trade to facilitate financial access to farmers, traders, and warehouse Operators in Rwanda. From February 28th to March 3rd, EAGC organized a regional stakeholders workshop on East Africa staple foods standards harmonization which will be gazette later in October 2017.

Market Information System: EAGC provides daily market information from four (9) markets (Mulindi, Kicukiro, Kimironko, Musanze, Ruhuha, Kyanzi, Gicumbi, Rubavu, and Kamembe) and two (6) border points; Gatuna, Cyanika, Rusumo, and Goma through Regional Agricultural Intelligent Network (RATIN) system. More plans are underway to increase monitored markets which grain stakeholders can use to make price informed choices. EAGC has been collecting monthly data on storage in order to develop the National and Regional Food Balance Sheet for a better food security management in the country and the Region. So far, Rwanda has twelve (30) contributors on the Regional Food Balance Sheet (RFBS) and anticipates involving more contributors.

Capacity Building: Through the Eastern Africa Grain Institute (EAGI), EAGC conducts trainings on structured commodity trade financing in Kigali where players in agribusiness in Rwanda improved their skills on risk management, trade policies, warehouse receipt system and structured grain trading system.

Also EAGC conducted a training of grain graders to upgrade the knowledge of different graders and warehouse operators and have an overview of cereal and pulses production in Rwanda and associated quality and safety challenges but also to equip them with a knowledge capacity of grading.

Structured commodity Trade Finance Training conducted at Alpha Place Hotel Kigali in 2015.
Cooperative Coacmu
Cooperative COOPAMA
Coproni Ntende
Dulatanyemuhinzi Agribusiness Services Ltd
East Africa Exchange
Freedom Kawunga Ltd
Gatsibo Rice Company
INDUKUKI Cooperative
Kaidu Cooperative
KOTUKA Cooperative
Movement Supply & Service
Organisation Pour Le Travail Et Le Progress
Rural Development Partners (RDP Ltd)
Rwanda Development Office
Rwanda Grains and Cereal Corporation
Sarura Commodities Ltd
Sosoma Industries Ltd
Win Win Deals Ltd
Yak Fair Trade Ltd
EAGC Tanzania with the support from partners such as Food Trade ESA, SIDA, and USDA-AIMS program and in collaboration with the Ministry of Agriculture, Livestock and Fisheries and others, has succeeded in policy advocacy and trade facilitation among other structured trade promoting activities.

**Membership Services:** To date, EAGC Tanzania has 66 members who actively make use of different services offered by EAGC. Our members are producers, traders, processor and services providers and they fall into the active, affiliate and associate memberships.

Our membership services also include MIS captured from different markets. We also work hand in hand with the government to collect Regional Food Balance Sheet data for the purpose of monitoring food security in the EAC. From our members’ feedback, they use RATIN information to make their trade decisions, for example during business facilitation meetings.

**Policy Advocacy:** EAGC has played a great role in impacting the use of common standards for staple food in East Africa. There are now harmonized standards for rice and maize in 5 East Africa countries. EAGC has been able to partner with Tanzania Bureau of Standards under a signed MoU to adopt and accept these standards for easy within the region.

EAGC has supported the Tanzania Pulses Network (TPN), which coordinates the implementation of the national roadmap for the Pulses sector to address stringent fumigation procedures for importing pulses in India. EAGC in collaboration with TPSF seek the Government of Tanzania through the Ministry of Foreign Affairs to negotiate a minimum 12 months’ extension up to 31st March 2018 of the grace period prior to India enforcing the mandatory requirement for methyl bromide fumigation. During this grace period, it is proposed that India accepts pulses consignments from Tanzania fumigated with agents other than methyl bromide.

On the other hand EAGC advocated for lifting the ban on use of methyl bromide, thereby allowing for limited use of this substance exclusively for the fumigation of exports consignments as a part of a medium-to-long term solution. This is pursuant to the Montreal Protocol, of which Tanzania is a party, which provides for use of methyl bromide for Quarantine and Pre-shipment (export) purposes.

**Trade Facilitation Mainly Success:** Tanzania program hosts a number of business to business (B2B) meeting bringing together producers, traders and processors to do come together and do business under a signed agreement. These meetings are held nationally and regionally. Regionally, we bring together stakeholders from Tanzania and Kenya as well as from Tanzania and Uganda and Rwanda. We signed trade agreements of over 5.6M MT of grains with an estimate of Tsh 1.4B. An International B2B was held in 2016, where EAGC was able to support Tanzanian members to meet with Indian Pulses traders in Indore, India.

Capacity Building and Training: EAGC provides different trainings to its members and other grain sector actors and stakeholders. Key trainings provided include; WEB 2.0 training, Agribusiness Finance training, Graders training and training of Warehouse Operators among others. EAGC has trained the likes of Bank of Africa, CRDB, NMB and Equity bank on Warehouse Receipt Financing and has had organizations such as Outassurance Brokers Ltd, Economic and Social Research Foundation and Mbomole Investment Company.

EAGC hosts annual Agribusiness Fairs (ABF) in partnership with Selian Agriculture Research Institute (SARI) which brings together farmers and traders to exhibit their products and services. In 2016, a successful ABF was held which brought together over 5000 farmers to interact with exhibitors and exchange technologies and shared experiences. Short training sessions were conducted during ABFs mainly on Post-harvest management for grains and the use of RATIN. We also had the Pulses Side event in which researches from Agricultural institutions were able to impact knowledge to participants on varieties and advantages of Pulses.

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Participants during DFID partners on connecting staple food producers to market in Tanzania.
Most countries in Eastern and Southern Africa (ESA) can be termed as an “Agro-based” as agriculture plays a predominant role in sustaining livelihoods in the region. In the Eastern Africa region, agriculture accounts approximately 30 percent to the Gross Domestic Product (GDP) with highs of 40.97 percent registered in Ethiopia last year (2016).

Many people are employed in the sector with highs of 75 percent in countries such as Kenya and Uganda. The staple food sector contributes immensely to the GDP of countries in the region. According to World Bank (2009), the region recorded growth in the industry from $6.9 billion in 1997/99 to $11.2 billion in 2015 and it is projected to get to $16.7 billion in 2030 however, the full potential remains untapped due to impeding factors such as post-harvest losses, weak market linkages, and unpredictable policy environment.

Africa has a growing population with annual urban growth projections of 4 percent from 2006-2020 (SID, 2010). The increase has led to a rise in demand for food staples resulting in opportunities for traders and farmers to benefit from urban markets and food-deficit rural areas. Amongst food staples, grains are the most traded commodities in Eastern and Southern Africa. A study by Gor (2012) found maize accounts for 68 percent of all informal cross-border flows in East Africa and the volumes informally traded exceed many times over the volumes formally sold. More specifically, in 2004 92 percent of the total maize imports from Uganda were sold informally. In 2005, this figure was 81 percent, and in 2006, it was 78 percent.

Eastern Africa

Maize is the most important cereal crop in the four largest countries in Eastern Africa. Last year, a combined production of 17.2 million metric tons was realized in Kenya, Ethiopia, Uganda and Tanzania despite the region experiencing drought (Mackdee, 2016). In Tanzania, Uganda, Kenya, Rwanda and Burundi, a combined production of projection estimate of 12.8 million MT is expected in 2016/2017. In the East Africa Community (EAC) production is projected to be 11 million MT lower than the previous season with a surplus of 1,043,781 metric tons expected (MAS, 2017). Within the region, Burundi, Ethiopia, Kenya, Uganda, Rwanda, and Tanzania have been classified as Low Income Food Deficit Countries.

Opportunities for trade can vary between deficit and surplus maize producing areas within each country. The major trade flows are from Tanzania into Kenya, Rwanda, and Burundi. From Uganda, the trade flows into Kenya, Rwanda, Burundi and South Sudan. A considerable amount of grains flows from Ethiopia into Northern Kenya, a perennial food deficit area.

On prices of commodities, results from the five-year average in the region show Nairobi and Ruhengeri had the highest price for maize among the analyzed markets (> $400/MT). Both markets peaked typically due to tightening of supplies considering the Kenya and Rwanda are structurally deficient in maize production. In Nairobi, prices peak in June, a time the crop is still in production and the demand is usually eased off by inflows from Northern Tanzania. In Rwanda, prices rise during the lean season (October to December). On average, Uganda has the lowest prices for the commodity with minimum prices ranging between $200/MT and $240/MT. In Dar es Salaam, maize price has been relatively stable ranging between $316/MT and $327/MT between July and December.
Within the EAC Burundi has had the highest maize price for the period January to June 2016 while Uganda prices have been the lowest. Except for for beans, prices are typically high in the second quarter of the year in all the EAC countries as a result of depressed supplies from key producing areas. March to July marks the lean period in Uganda whereas, in Tanzania, the lean period is much longer (October-March). Tanzania had the highest prices (Approximately $800-$1000/MT) for beans over the five years (2012-2016), and Rwanda has had the lowest prices (490-$600/MT). The prices of beans ease in the fourth quarter of the year in all markets in the region.

The consumption of rice in the region stands at 1.8 million MT per annum. Tanzania is the region’s largest rice market and the leading producer, consuming 1.18 million MT of milled rice annually followed by Kenya at 370,000 MT; Uganda consumes 167,000 MT, Rwanda 83,000 MT, and Burundi 58,000 MT (Kilimo Trust, 2014). The region consumption growth is about 4% per year. Nationally, the growth rates range from over 3 percent in Tanzania to over 6 percent in Kenya. In Uganda, consumption is growing at 4 percent and in Rwanda 5% per annum. The demand Rice in the EAC exceeds supply with the deficit reduced by imports from Asian countries. Kenya is the leading importer, from outside the EAC, at over 300,000 MT per annum. Eighty percent of the rice imported into Kenya comes from Pakistan (74%), Vietnam (10%) and Thailand (5%) (FAO, 2015).

Within the region, the prices are typically higher in Kenya owing to high demand and low supplies of the commodity. The seasonal trend shows prices peaking between March and May in Nairobi. Dar es Salaam has the lowest prices in the region due to sufficient production of rice with prices reducing seasonally towards the third quarter due to increase in supply resulting from Msimu crop harvest. Rwanda and Uganda are net importers of rice and, prices are usually higher in the first half of the year as the period marks the growing phase of the crop in Tanzania; after harvest (May-June is the harvest period), prices remain relatively stable. However, though the markets are integrated, the periodic imposition of trade restriction instruments such as Common External Tariffs is common in the region especially when countries are coming out below average crop seasons.
In Eastern Africa, both informal and formal markets are significantly integrated. Kenya is the largest importer of maize, beans and rice in the region, and the deficits markets provide the center of gravity for pulling surplus from Uganda and Tanzania. Rwanda and Burundi are equally deficient in some of the key food staples. Therefore, regional trade has helped improve food security in the region, however, business is hampered by poor road infrastructure, non-tariff barriers such as bribes when moving cross-border shipments, multiple taxations, retrogressive trade restriction and policy interventions.

**Southern Africa**

In Southern Africa, maize is produced on a commercial basis in every country except Mauritius and Seychelles and accounts for almost 70 percent of total cereal production in the region. Southern Africa is typically structurally surplus in maize supply at approximately 2.7 million tons, and the total regional output and carry-over stocks satisfy regional maize requirements, including consumption and industrial use, and government strategic grain reserve stocks (FEWSNET, 2016). However, national-level production and self-sufficiency vary widely from country to country. Malawi, Angola, and Mozambique are self-sufficient whereas, surpluses are realized in South Africa, Zambia, and Tanzania. Lastly, countries with deficits include Namibia, Swaziland, Botswana, Zimbabwe, Lesotho, and Katanga region (South DRC). Within the Southern Africa region DRC, Tanzania, Lesotho, Mozambique, and Zimbabwe have been classified as Low-Income Food-Deficit Countries.
In terms of production, the outlook for 2017 looks favourable though tighter supplies have sustained year on year prices in Southern Africa region. In Zambia, national supplies of maize are sufficient and only 160,000 MT of maize was exported for humanitarian purposes to Malawi and Zimbabwe. In Zimbabwe, total cereal output for 2016 was 636,000 tons and this was down by a half compared to the previous five year average. The estimates show a 31% decrease in maize harvest as 512,000 tons was realised. All other small grains (millet and sorghum) production is estimated to be below expectations. In Malawi, last year’s production was estimated at approximately 2.4 million tons and this represents a 15 percent decrease in harvest realised in the previous year and significantly lower than the previous five year average. Due to below average performance of the 2016 crop, the country requires about 0.7 million tons in 2016/17 marketing year to meet national demand. Last year, Namibia had improvement of 18 percent in cereal production; however, the output was 29 percent below the previous five-year average. Swaziland on the other hand experienced dry conditions which caused sharp reduction in agricultural. There was a 60% reduction in Agricultural production from the previous year output. The production entirely comprised of maize and 33,000 tons were realised In South Africa, cereal production in 2016 was estimated at 10.2 million tons, 19 percent down from the previous year production. Maize production went down by 27 and production was estimated at 7.7 million tonnes. Drought conditions reduced white maize production by 25 percent compared to the five-year average.

Tanzania is less reliable as a regional supplier to the Southern African region as it exports maize at higher prices northwards to Kenya, a structural deficit country. Also, significant quantities are exported to Rwanda and Burundi at higher prices than those offered by Southern African countries. Opportunities for trade can vary between deficit and surplus maize producing areas within each country. According to FEWSNET (2017), trade flows across countries can be characterized by three main marketing basins.

- **The southernmost marketing basin**: Trade flows from South Africa into Botswana, Lesotho, Mozambique, Namibia, Swaziland and Zimbabwe. South Africa is the main supplier for maize deficit countries; In addition, the maize industry is advanced owing to private sector participation in structuring the trade. The establishment of grain commodity exchange, the South African Futures Exchange (SAFEX) in the late 1990s has helped in stabilizing prices and improve food security in the region.

- **The second marketing basin** involves surplus maize flows from Zambia into Zimbabwe and Malawi. It also involves two-way trade flows between northern Mozambique and Malawi.

- **The northernmost marketing trade basin**: Movement of major trade flows from Zambia into the neighbouring Katanga province and Malawi. Tanzania are also directed into Malawi and Katanga province.
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SATAAB deals in production, processing and sale of maize, rice and beans. Grain Trader

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SAVE POWER BIOTECHNOLOGY is an agri business company, created since 2015. The main goal of our company is to go further more in organic farming, intensive, productive at the nth price while preserving the soil fertility in respect of the environment and go further in partnership with the custome. This philosophy is reflected in continuous exchange of information and know-how. SAVE POWER BIOTECHNOLOGY is partner further with farmer cooperative and seed multiplier the north and West of Burundi. We specially grow Corn, groundnuts and soybeans.

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Africa Grain Care Limited (AGC) is a company incorporated in Kenya with its headquarters in Eldoret at the North West of Kenya. It deals in Post-Harvest Agriculture Machinery through design of plants, importation and sale of machinery, setting up of turn-key plants, maintenance and service of equipment.

AGC has handled projects from its inception, in less than half a year since its inception, to address the need for modern technology in post-harvest grain handling in Africa. The team that makes up AGC have a great wealth of knowledge and experience in grain handling with the technicians and engineers having not less than 5 years and up to 17 years in mechanical & electrical engineering and technical sales.

In less than half a year since its inception, AGC has managed to sign partnership deals with established suppliers e.g. Probat as their agents in East Africa. Probat are the global leaders in coffee roasters and grinders with a market share of more than 70% worldwide.

AGC has handled projects from its inception and keeps raising standards in workmanship and efficiency. AGC has projects (and also completed) projects in Kenya, Uganda & Tanzania.

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Alpha Grain Millers is a milling firm that has been in operations for the past six (6) years milling flour with the brand name KIFARU. We have our head offices at Embakasi Nairobi and a branch at Athi River. The company was incorporated in 2009 established with the objective of satisfying the Kenyan market with high quality grain products.

We manufacture/produce an array of products like Maize Meal, Wheat Flour and Animal feeds. We continually strive to meet our customers demands promptly through our highly qualified and motivated workforce. KIFARU flour has gained enormous popularity in the market and is among the top most rated quality flour in the Kenyan market. In 2015 we received the GROWTH EXCELLENCE AND LEADERSHIP AWARD, AGRO INDUSTRY IN KENYA BY FROST and SULLIVAN. This achievement was accomplished through quality and consistency in our products. Our MISSION is to obtain and sustain an enviable market space with the provision of un-parallel quality consumer goods and services.

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Bunge is leading agribusiness and food company with integrated operations that circle the globe, stretching from the farm field to the retail shelf. Bunge E.A Ltd is the commercial office in East Africa acting as broker for and on behalf of Bunge S.A. The office has been in operation since 2012 and has continued to grow as a major player in the supply of milling wheat in the region.

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Cell: +254 720 653696
Email: techsales@brazagroltd.com
BrazAgro Ltd is a leading supplier of farm machinery and equipment with its head office in Kenya and is an af-iliate of BrazAgri Enterprises Ltd which has been in existence since 1996. We are renowned for the mar-keting and distribution of leading brands from Brazil includ-ing Trapp, JF Maquinas, Lavrale, Incomagri, Mesel and Guarany. BrazAgro adopts a retail system of Master Distributors to sell its products, using the basic principles of franchise. This is accomplished through a properly organized and well displayed one-stop-shop for farm and garden; selling agricultural tools, equipment and inputs. The company, through the Master Distributors supplies all sorts of machinery, equipment, accessories and implements for soil preparation, planting and harvesting. It also avails inputs and fertilizers.
the Government made it mandatory to all
It was the first company to introduce forti-
with its innovations in the grain processing.
been a trendsetter in the Kenyan market
technologies available. The company has
portfolio & operations to rice and porridge
Thika town. The company started its opera-
tive in Kenya. The Company is based in
Email: roni@capwell.co.ke
Tel: 020-2055422
Head of Production
Mr. Roni Painter
Physical Address: Off Garissa Road Thika
Web: www.capwell.co.ke

Capwell Industries Limited (CIL) is one of the
most diversified food processing entre-
tise in Kenya. The Company has its
based in Thika town. The company started its opera-
ations in 1999, initially milling maize meal.
Through the years, it has diversified its
portfolio & operations to rice and porridge
flour milling. It also packs wheat flour, pul-
es and pasta using the best processes and

tions available. The company has been
a trendsetter in the Kenyan market with
its innovations in the grain processing.
It was the first company to introduce forti-
flour miller, in year 2003, long before the
Government made it mandatory to all
flour mills.

CEREAL GROWERS ASSOCIATION
P.O. Box 27542 - 00506
Nairobi, Kenya
Mountain View, Off Waiyaki Way,
Hse no. 268
Anthony Kikoko
Chief Executive Officer
Cell: +254 722 236175
Email: akiiko@cga.co.ke
Web: www.cga.co.ke
Laurette Abuya
Market linkages Officer
Cell: +254 725 409503
Email: labuya@cga.co.ke
Cereal Growers Association (CGA) is
a national non-profit member-based
farmer organization incorporated in
August 1996, to bring cereal farmers –
both small and large - together
in addressing industry challenges in Kenya.
CGA works with industry stakeholders such as
agricultural input suppliers, financial
institutions, insurance companies, output
buyers, development partners, Non-Gov-
ernmental Organizations (NGOs) and oth-
ers to provide services to its members. CGA
serves about 300,000 households who
are found in all the main cereal growing
regions of Kenya including Nakuru, Narok,
Trans Mara, Bomet, the greater Kisii, Nan-
di, Usian Gishu, Trans Nzea Bungoma,
Lugari, Migori, Machakos, Kitui, Timau and
Laikipia. CGA leading mandate has been
the mobilization of farmers both small and
large scale to provide a forum for collec-
tive action for both enhanced operational

efficiency and advocacy while promoting
linkage to input and produce markets and
other business development services.

CHASEBANK KENYA LTD
P.O. Box 66049 – 00800 Nairobi
Riverside Mews, Junction of Ring
Road Riverside and Riverside Westlane
along Riverside Drive, Nairobi
Elizabeth Kiarie
Senior Corporate Analyst
Tel: +254 20 2774000
Email: ekiarie@chasebank.co.ke
Web: www.chasebank.co.ke

Chase Bank is a privately owned commer-
cial bank that was incorporated in Kenya in
August 1995 and has become one of the
most dynamic financial institutions in Ken-
ya. Since inception, Chase Bank has grown
from just a banking business to a holistic
financial provider having incorporated Is-
lamic Banking, Bank Assurance and Micro
Finance all under the Chase Group brand.
Chase Bank has through research and con-
tinuous improvement, developed solutions
for the Agri business value chain. These
solutions span from the everyday Savings
and transactional accounts to working
capital solutions to help you grow your
business. The bank also provides Project /
Investment finance allowing for Agri busi-
nesses to expand through Asset Finance,
Green House Financing and Trade Finance
offerings. In addition to which, Chase Bank
also provides Risk management solutions
in the form of insurance to safe guard
the business from any eventuality.

CIMBRIA EAST AFRICA LTD
P.O. Box 24580
Muiri Lane 10, Off Langata Road
Jorgen T. Nielsen
Managing Director
Cell: +254 051 8063545/4/7
Email: info@cimbria.co.ke
Web: www.cimbria.com
Losey M. Wamutitu
Sales Assistant
Cell: +254 722 940877
Email: losey@cimbria.co.ke

CIMBRIA, Denmark commenced their long
relationship with East Africa in 1972 for the
then Wheat Board of Kenya in Nakuru with
delivery and installation of wheat dryer,
cleaner and conveyors. The following year
other installations took off in Bungoma and
Webuye, also in Kenya, and shortly after 3
installations followed in Tanzania, Dar-es-
Salaam, Iringa and Arusha. Other plants
and equipment for crops such as Maize,
Wheat, Coffee, Rice, Beans etc. have
since been installed throughout East Africa.
In the beginning the supplied plants were
mainly foreign aid projects but in 1984 the
Board of Directors of the Holding Company.
A/S CIMBRIA, in Denmark, decided to enter
the private market and CIMBRIA EAST AFRI-
CA Ltd was established.
CEA is part of worldwide group specializing
in post Harvest Technology. We have also
recently entered the Oil Seed Extraction
Technology market.
At our premises at No. 10 Muiri Lane, Lan-
gata, next to BOMAS of Kenya, we have our
own fabrication Workshop where all non
production line equipment, metal struc-
tures, hoppers etc. are manufactured en-
abling us to be more competitive and
reducing the cost for a complete plant to
the customers. In our own Electrical Workshop
we design and assemble all the Electrical
Control Panels, PLC and Contractor types, for
plants delivered in East Africa. Our large,
well equipped Spare Part Store guaran-
tees a quick supply of spares for machines
supplied. We also carry a limited stock of
complete transport units, moisture testers,
small-scale mills, seed cleaners, graders,
silos, etc. Our dedicated and well-trained
mechanical and electrical/electronic taffs
are happy to serve you quickly and to your
satisfaction.
CARGILL KENYA LIMITED
P.O. Box 2029 – 00606,
Nairobi, Kenya
2nd floor Pacis Centre,
Waiyaki Way, Nairobi
Peter Reichert
General Manager
Cell: +254 710 287523
Email: Peter_Reichert@cargill.com
Web: www.cargill.com

Alex Dietz
Commercial Manager
Cell: +254 719 33327
Email: Alex_Dietz@cargill.com

Cargill has been operating in Kenya since 1984. Our current activities include trading wheat and maize; handling maize, wheat and barley; and sourcing, handling warehousing, and distributing tea. Cargill is the largest tea exporter out of the Mombasa port. Our offices are located in Nakuru (Grain Handling), Nairobi (Trading) and Mombasa (Tea Handling).

ELAZAR AGRI LIMITED
P.O. Box 16010 – 00100
Nairobi Kenya
KMA Centre 7th Floor,
Upperhill, Nairobi
Musembi Mutinda
Managing Director
Cell: +254 723 929410
Email: amutinda@elazaragri.com

Stephen Mutisya
Director
Cell: +254 725 596895
Email: smutisya@gmail.com

Elazar Agri Limited is a company that was formed for the main aim of trading in grains, pulses and oil seeds in Kenya and beyond. We endeavor to be a leading agricultural commodities trading business and to contribute to the growth of the economy.

EQUATORIAL NUT PROCESSOR LTD
Equatorial Industrial Park, Maragua
Tel: +254 20 8043083/ 20 3753122/3
Sales Department
Email: info@equatorialnut.co,ke/ sales@equatorialnut.co.ke

Equatorial Nut Processors Ltd is one of the leading edible nut concerns in East Africa. The company’s range of products, for both domestic and export markets, focuses on three principal nuts – Macadamia, Cashew and Peanuts, fortified blended flour since 1994.

EXPORT TRADING GROUP
P.O. Box 25766-00200
Physical address: Ground Floor, Heritan House, Woodland Road Nairobi
www.etgworld.com

Giles Lewis
Trader-Grains and Oilseeds
Cell: +254780419114
Email: giles.lewis@etgworld.com

Founded in Kenya in 1907, ETG has emerged as one of the largest Agricultural Conglomerates. ETG’s footprint expands across the sub-Saharan Africa, North America, Europe, The Middle East and South Eastern Asian countries. ETG is globally recognized as one of the fastest growing Agricultural supply chain group. Our multinational operating entities are strategically located across 40 countries and are responsible inter alia for procurement, warehousing, processing and/ or manufacturing of finished goods. The group’s supply chain penetrates deep in to remote Agricultural region where we procure commodities from smallholder farmers through our customers. Annually, ETG moves an appropriate five million metric tons of agricultural commodities around the world and employs more than 1000 people globally. Our vast portfolio of commodities includes; cashews, various types of seeds, sugar, coffee, a variety of pulses, wheat, fertilizer, rice, maize and Sesame seeds.
F & S SCIENTIFIC LTD
P.O. Box 39081 - 00623 Nairobi
Shamneel Court, 2 Muthithi Road, Westlands
Rushabh Shah
Business Development Manager
Cell: +254 717 100500
Email: rushabh@fnsscientific.com
Web: www.fnsscientific.com

Rachel Wangui
Sales Coordinator
Email: Rachel.wangui@fnsscientific.com
Cell: +254 725 114957

F & S Scientific Ltd has evolved in the last 23 years to become the leading provider of Laboratory Instruments and Consumables in East and Central Africa. We pride ourselves on facilitating the development of Science and Research and easing the accessibility to leading-edge products. The company has established solid partnerships with over 30 leading US and European manufacturers of analytical instruments, devices and chemicals and have a dynamic portfolio of up to 200,000 products that is constantly renewed to remain relevant to and enable scientific advancements. While we strive to be the number one Supplier for laboratory equipment and consumables in Africa, our mission is to assist our customers in making Africa healthier, cleaner and safer.

HEALTHY FOODS (KENYA) LTD
P.O. Box 40300 - 80100 Nairobi, Kenya - Westlands
Serafah Esendi Shirao
Managing Director
Cell: +254 722 843328
Email: mymlessong@gmail.com
Web: www.healthyfoodskenya.com

Our company aims to make Africa healthier, cleaner and safer. We specialize in the manufacture and marketing of branded maize and beans to be packaged in 2, 5, 10, 25 and 50kg.

JAMII MILLING LTD
P.O. Box 47419 - 00100 Nairobi
Sergoit – Uasin Gishu County
Bernard Kemei
General Manager
Cell: +254 711 054100
Email: Bernard.kemei@jml.co.ke
Web: www.jml.co.ke
Faith Kibowen
Group Finance Manager
Cell: +254 711 054000
Email: faith@jml.co.ke

Jami Milling Ltd is a new entrant into the cereals milling sector. We envisage being the miller of choice by adding value to both our suppliers, customers, products and the community we engage with. Our main products are sifted maize meal with the bi-product being Bran/Germ.

KABARAK UNIVERSITY ENTERPRISES LTD
P.O. Box Private Bag 20157 Kabarak
Kabarak University Along Nakuru – Kabarnet Road
Nathan Mwamba
General Manager
Cell: +254 735 265797
Email: nmwamba@kabarak.ac.ke
Web: www.kabarakguesthouse.com

Kabarakan Enterprises was established in 2013 and in charge of the following departments/units: guest house, accommodation conference, catering and farm. For your ideal farming experience, we major in horticulture, Commercial maize, wheat and hay farming, Maize & pasture seed production, Dairy, Poultry and Apiculture. We also offer specialized training for farmers.

KILIMA TUMAINI YOUTH GROUP
145,30202 Moi’s Bridge
Physical address: Kilima Farm
Kipchumba Barnoh
Treasurer
Cell: +254 775 944479
Email: mkiptum@kabarak.ac.ke
Web: www.kabarak.ac.ke

The group was formed in 2006 with 6 members but the current membership stands at 30 (13 Female and 17 male). The group deals with production and marketing of maize and beans. The average grains marketed is 180 MT per year. The future plan is value addition to complete the chain.

INTERFIELD FOOD TESTING LABORATORIES LTD
P.O. BOX 2133 – 00505
Ruuru Town, Biashara Street
David Muriuki
Director
Cell: +254 714 101325
Email:info@interfieldlabs.co.ke
Web: www.interfieldlabs.co.ke

INTERFIELD Food Testing Laboratories Ltd is situated in Ruuru offering specialized testing of Grains, Pulses, Oilseeds and their derivatives. The laboratory is fully outsourced and managed by SGS, the world’s leading inspection, verification, testing and certification company. SGS is recognized as the global benchmark for quality and integrity. The laboratory is currently operated in accordance with the principles of ISO 17025 and is equipped to provide complete analysis for grading of grains and pulses, chemical analysis for contaminants and microbiological analysis of various harmful microorganisms pathogens often associated with handling and processing of agricultural human food/animal feeds products at different stages within the supply chain. In order to provide comparability in test results, the lab employs both international and regional test methods such as ISO, AOAC, AOCS and EAS methods.

Kilima Tumaini Youth Group is another agribusiness with a focus on training for farmers.
we operate from farm to fork, aiming to get
through our international network of assets,
distribute approximately 80 million tons
transport, merchandize, customize and
our diversified activities span the value chain.

Merchandizer specializing in food, agriculture,
We are a global processor and commodities
Email: james.wild@ldcom.com
Cell: +971 444 69402
CEO Middle East Africa
Web: www.ldcom.com
Email: hadelin.demetz@ldcom.com
Grains Manager East Africa
Hadelin de Metz
Road Nairobi, Kenya
Kenbelt Industrial Park – Old Mombasa
P.O. Box 44908 – 00100 Nairobi
LOUIS DREYFUS COMMODITIES KENYA LTD

if you were reading it naturally.

LOUIS DREYFUS COMMODITIES KENYA LTD
P.O. Box 44908 – 00100 Nairobi
Kenbelt Industrial Park – Old Mombasa
Road Nairobi, Kenya

Hadelin de Metz
Grains Manager East Africa
Email: hadelin.demetz@ldcom.com
Cell: +254 713 830774
Web: www.ldcom.com
James Wild
CEO Middle East Africa
Cell: +971 444 69402
Email: james.wild@ldcom.com

We are a global processor and commodities
merchandizer specializing in food, agriculture,
metals, transportation, and risk management
services. As an international agribusiness,
our diversified activities span the value chain.
We originate, produce, process, refine,
transport, merchandise, customize and
distribute approximately 80 million tons
of commodities around the world annually.
Through our international network of assets,
we operate from farm to fork, aiming to get
the right food to the right destination at the right time.

LOMSON ENTERPRISES LTD
P.O. Box 6748 – 30100, Eldoret
Jeremiah Koskeli Bowen
Director
Cell: +254 722 916700
Email: info@lomson.com
Web: www.lomson.com
Moses Kiprotch Kngoy
Director
Cell: +254 722 385395
Email: kosgeimoses97@gmail.com

Lomson Enterprises is a business organization
which majors on cereals such as maize and
transport. We are one of the top suppliers
of milling companies in Kenya.

MABASA INVESTMENTS LTD
P.O. Box 1458 Eldoret CBD
Beatrice Kemboi
Director
Cell: +254 722 875149
Email: bettykurgat@gmail.com
Stephen Kemboi
Director
Cell: +254 733 605242
Email: maraba@africaonline.co.ke

Maraba Investments deals in agrochemicals
and farm inputs such as maize and wheat.

MATEENT SOY FARMERS COOP SOCIETY LTD
P.O. Box 269 - 30100 Soy, Uasin Gishu County Kaptebeni wet farm, along Soy - Kebenes road
Dr. Joel K. Tenai
Chairman
Email: ianjik@yahoo.com
Cell: +254 722 656199

Mr. John Chebii
Secretary
Cell: +254 720 783737
Email: mateentfthd@gmail.com

Mateent Soy Farmers’ Cooperative Society Limited was registered on 18th December, 2014. It operates Warehouse Receipt Sys-
tem in collaboration with Chase Bank Lim-
ited and Rafiki Microfinance Bank Limited.
It deals with farm outputs such as maize,
bears, wheat and inputs such as fertilizers,
agrochemicals.

LOUIS DREYFUS COMMODITIES

MOMBASA MAIZE MILLERS LTD
P.O. Box 87074 – 80100 Mombasa
Suheil Ali
Corporate Affairs Manager
Cell: +254 705 111555
Email: Suheil.ali@msa.mmm.co.ke

Mombasa Maize Millers Ltd was founded
by the late Islam Ali and his younger
brother Ahmed and commenced opera-
tions in 1978 with a single maize milling
plant in Mombasa. It is currently, under
the Directorship of Mr. Ali & Mr. Mohamed
Islam. Presently it processes maize flour,
whole flour (since 1988) and animal feeds
(since 1996). The Main plant is located at
King’orani in Mombasa, houses the Group
Head Office and its products cover the Ken-
yan market

Mea Ltd is a private company involved in
importation, blending and distribution of
fertilizers within the COMESA region.
It manufacturers NPK, fertilizers and Bio-
logical fertilizer (BIOFIX) for legume crops.
It has state of art ISO certified soil testing
laboratories.

NATIONAL CEREALS & PRODUCE BOARD
P.O. Box 30586 – 00100 Nairobi
Nyumba ya Nafaka, Machakos Road, Industrial Area Nairobi

Rose Andanje
Corporate Affairs Manager
Cell: +254 724 253312/020
Email: randanje@ncpb.co.ke
Web: www.ncpb.co.ke

National Cereals and Produce Board (NCPB)
is a State Corporation established under
the National Cereals and Produce Board
Act of Parliament (Cap338). Today NCPB is
categorized as a commercial organization
and is undertaking the following: commerc-
ial commodity tradinggrain, fertilizer, agro
chemicals:
- Provision of grain related services- pest
control, warehousing, drying, clearing and
forwarding:
- Procurement and manage-
ment of grain on behalf of the government
(on agency basis), Strategic Food Reserve
(SFR), Logistics support service provider
on food security issues and market interven-
tion on behalf of the government - grains/
farm inputs.
WE1101.

ly: Olerai 46, Olerai 22 and Olerai Tego

medium altitudes. The varieties are name-

directors and a sales team based in differ-

years. Olerai started by growing seed for

and has been in the market for the last six

Olerai Seeds is located in Narok county

Email: sales@olerai.co.ke

Cell: +254 715 683842

Sales & Marketing Manager

Cell: +254 722 570311

Director

Hugo Wood

Ololunga Narok

P .O. Box 414 – 20500 Narok

OLERAI SEEDS

the first ever milling plant in the county.

off Nandi road. "WE MILL YOU EAT"

milling at the moment. We are in Kapseret,

was established in 2006. It deals with

products and distinctive customer service.

Rafiki Bank Ltd is the premier relationship

microfinance institution, the first to be

Bank was conceived by Chase Group in 2009 and subsequently

begun operations in 2011. Our objective is
to grow a huge brand proposition by focusing

on the lower SME through tailor made

products and distinctive customer service.

Our investment in the best human capital

and sorghum.

Our main products are: maize, beans, soy-

beans, pigeon peas, cowpeas, green grams

and sorghum.

OLERAI SEEDS

P.O. Box 414 – 20500 Narok

Hugo Wood

Director

Cell: +254 722 570311

Email: hugo@olerai.co.ke

Purity Murithi

Sales & Marketing Manager

Cell: +254 715 683842

Email: sales@olerai.co.ke

Olerai Seeds is located in Narok county

and has been in the market for the last six

years. Olerai started by growing seed for

other companies and later registered as a

seed company. It is spearheaded by three

other companies and later registered as a

County. It started with CIGs, CBOs, in 2013

and graduated into a cooperative society

on 21st August 2014. The entity won com-

petitive a grant of Ksh. 5 million from

World Bank through KAPAP, a Non-Gov-

ernmental Organization. Currently, it has

military a membership of 1725 with share capital of

5 million. It has acquired 1.3 acres of land

and built a milling facility, warehouse, a

store, administration block, installed elec-

tricity and now anticipating to commission

the first ever milling plant in the county.

POLYCON SERVICES (K) LIMITED

P.O. Box 34077 - 80118 Mombasa

Mombasa, Kenya

Dominic Mureithi Mathenge

Managing Director

Cell: +254 722 410312

Email: poluccon@poluccon.com

Charles Maina Mutiga

Laboratory Manager

Cell: +254 41 4470777/345/5

Email: laboratory@poluccon.com

Poluccon Services (K) Ltd, is a private inde-

pendent company that offers Laboratory

testing services, Cargo inspection services,

Fumigation and Pest management services.

The Company is ISO 9001:2008 Cert-

ified and owns an ISODE 17025:2005

quality testing laboratory.

Poluccon head offices are based in Nyali,

Mombasa and has other branch offices in

Nairobi, Uganda, Burundi, Rwanda, So-

malia and Tanzania. Among the laboratory

testing services offered for the Agri-

sector are analysis of: Aflatoxin, Moisture, Fumon-

isin, Microbiological, Cereal grading, Ener-

gy, Vitamins, Nutritional value, water, soil,

Animal feeds analysis....etc.

PHILSE MILLERS

Kapsaret

Philip Maritain

Director

Cell: +254 722 345932

Email: philipseminent@gmail.com

Jacqueline Maritain

Director

Cell: +254 703 869893

Email: jacqueke@yahoo.com

Our company name is Philse Millers and

was established in 2006. It deals with

maize and wheat but we mainly do maize

milling at the moment. We are in Kapsaret,

off Nandi road. “WE MILL YOU EAT”

PRIMAX AGENCIES LTD

P.O. Box 5391 - 00200 Nairobi, Kenya

Office Park, Riverside Drive

Steve Malonza

Director Agribusiness

Cell: +254 721 469255/733 469255

Email: primaxagencies@gmail.com/

steve@primaxagencies.com

Web: www.primaxagencies.com

Primax Agencies Ltd is a private enterprise
dealing with aggregation and supply of ag-

ricultural commodities in Kenya.

Our main products are: maize, beans, soy-

beans, pigeon peas, cowpeas, green grams

and sorghum.

RAFIKI MICROFINANCE BANK

P.O. Box 12755 - 00400 Nairobi

Rafiki House, Biashara Street, Nairobi

Alex Kiragu

Team Leader Agribusiness

Cell: +254 722 242465

Email: akgiragu@rafiki.co.ke

Web: www.rafikibank.co.ke

Rose Asewe

Agribusiness Officer

Cell: +254 725 207278

Email: rasewe@rafiki.co.ke

Rafiki Bank Ltd is the premier relationship

microfinance institution, the first to be

owned by a commercial bank in the Ken-

yan market. Rafiki Bank was conceived by

Chase Group in 2009 and subsequently

began operations in 2011. Our objective is
to grow a huge brand proposition by focusing

on the lower SME through tailor made

products and distinctive customer service.

Our investment in the best human capital

uniquely identifies us in the Kenyan mar-

ket space. We have grown from a 2 branch-

ing in 11 counties to date.

SMART LOGISTICS SOLUTION (SLS) LTD

P.O. Box 7590 – 00100 Nairobi, Kenya

Along Machakos – Kitui Road,

3km Off Mombasa Highway

Rose Mutuku

Chief Executive Officer

Cell: +254 722 436552

Email: rose.mutuku@smartlogistics.co.ke

Web: www.smartlogistics.co.ke

Smart Logistics Solution is an integrated

agribusiness company dedicated in con-

tributing to the global food staples and

nutrition security sustainably. Our oper-

ations can be traced from the farm to the

retail shelves as we partner with farmers

to produce and supply high quality raw

and value-added agricultural commodities

ranging from grains to pulses and oilseeds.
## EAGC Warehouse Certification Program-List Of Warehouses Inspected But Pending Certification

### EAGC Warehouse Details

<table>
<thead>
<tr>
<th>Name of Warehouse</th>
<th>Country</th>
<th>Location</th>
<th>Certification Status</th>
<th>Contact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Zero Two Heroes Ltd</td>
<td>Kenya</td>
<td>Kitale</td>
<td>Inspected</td>
<td>254 721 801 709</td>
</tr>
<tr>
<td>Ahero Rice Milling Company</td>
<td>Kenya</td>
<td>Kisumu</td>
<td>Inspected</td>
<td>254 722 630 105</td>
</tr>
<tr>
<td>Mwingi Warehouse</td>
<td>Kenya</td>
<td>Mwingi</td>
<td>Inspected</td>
<td>254 721 469 255</td>
</tr>
<tr>
<td>Romosha Farmers Association</td>
<td>Kenya</td>
<td>Narok</td>
<td>Inspected</td>
<td>254 727 657 848</td>
</tr>
<tr>
<td>Feed the Children, Kenya</td>
<td>Kenya</td>
<td>Nairobi</td>
<td>Inspected</td>
<td>254 708 233 292</td>
</tr>
<tr>
<td>Muungano Ng'uru Yetu CBO</td>
<td>Kenya</td>
<td>Kibwezi</td>
<td>Inspected</td>
<td>254 712 580 367</td>
</tr>
<tr>
<td>Ndivai Input-Output Stores Ltd</td>
<td>Kenya</td>
<td>Nyahururu</td>
<td>Inspected</td>
<td>254 710 764 344</td>
</tr>
<tr>
<td>Ndumeno Cereal Bank</td>
<td>Kenya</td>
<td>Nyahururu</td>
<td>Inspected</td>
<td>254 726 525 338</td>
</tr>
<tr>
<td>Otis Seeds Garden</td>
<td>Uganda</td>
<td>Lira</td>
<td>Inspected</td>
<td>256 772 442 962</td>
</tr>
<tr>
<td>West Acholi Co-operative Union</td>
<td>Uganda</td>
<td>Gulu</td>
<td>Inspected</td>
<td>256 772 605 321</td>
</tr>
<tr>
<td>Kinoni Produce Farm Ltd</td>
<td>Uganda</td>
<td>Rujweero</td>
<td>Inspected</td>
<td>256 772 463 114</td>
</tr>
<tr>
<td>Totco Uganda Limited</td>
<td>Uganda</td>
<td>Lira</td>
<td>Inspected</td>
<td>256 772 000 023</td>
</tr>
<tr>
<td>Sanyu Agro Harvest (U) Ltd</td>
<td>Uganda</td>
<td>Mukono</td>
<td>Inspected</td>
<td>256 785 122 114</td>
</tr>
<tr>
<td>Gulu Agricultural Development Co. Ltd (GADC)</td>
<td>Uganda</td>
<td>Gulu</td>
<td>Inspected</td>
<td>256 772 453 674</td>
</tr>
<tr>
<td>Agronays (U) Ltd</td>
<td>Uganda</td>
<td>Mbarara</td>
<td>Inspected</td>
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### Certified Warehouses

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*Certified Warehouses: 55*
# LIST OF EAGC CERTIFIED WAREHOUSES

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<tr>
<th>NO.</th>
<th>NAME OF CERTIFIED WAREHOUSE</th>
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Member Listing by Region

SORELA SUPPLIES
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Sorela Supplies is an indigenous company established in 2007. We specialize in supplying high quality laboratory products; we are direct importers of the products from manufacturers in Germany, UK, USA, Italy and France. Our main products are lab wares and aids, life science, chemicals and test kits.

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Soy Afric Limited (the Company / “Soy Afric”) is an indigenously owned Kenyan agro-processing company that commenced operations in 1994 and was established in response to the urgent need by NGO’s for relief food. The initial supplies targeted war ridden and disaster stricken areas in and around the horn of Africa and the Great Lakes region such as Somalia, Ethiopia, Sudan and Democratic Republic of Congo. Since then, Soy Afric has become a recognized and reliable indigenously owned Kenyan partner to many bilateral and multilateral development organizations as well as to relief agencies in the supply of nutritionally enhanced food resources in East and Central Africa. The Company’s founder and major shareholder, has over 30 years’ experience in agro-processing as a Food Scientist in both the U.S. and in East Africa. Importantly, the Founder of Soy Afric formulates and creates all of the Company’s products and has been a major contributor to increased nutrition in the food sector.

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Syngenta is a leading agriculture company helping to improve global food security by enabling millions of farmers to make better use of available resources. Through world class science and innovative crop solutions, our 28,000 people in over 90 countries are working to transform how crops are grown. We are committed to rescuing land from degradation, enhancing biodiversity and revitalizing rural communities. To learn more visit www.syngenta.com and www.goodgrowthplan.com. Follow us on Twitter® at www.twitter.com/Syngenta

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SEG Group is an international merchant house active in the origination, handling, processing and trading of grains and pulses. We are present in the UK, France, China, Kenya, Tanzania, South Africa and Pakistan.

THAI GROUP KENYA LIMITED
P.O. Box 46009 – 00100 Nairobi Kenya
Mombasa Road, Next to General Motors

Joseph Muchiri
CEO
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Email: info@tgkenya.com
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We are importers and exporters of Rice, Beans and Pulses. Our Rice is from Thailand, Pakistan and India. Beans - Red Kidney beans, Green Mung Beans, Soya Beans, Pulses - Pigeon Peas, Sesame Seeds, Green Lentils and Chick peas

UMATI CAPITAL
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Patrick Huang
Business Development
Cell: +254 706 362509
Email: Patrick.huang@umaticapital.com

Umati Capital is a start-up financial services company that aims to revolutionize access to finance through the consistent and innovative use of technology. Launched in September 2012, we are a non-bank financial institution focused on the provision of credit and related payment technologies. We are currently focused within agri-business supply chains, retailer value chains and fast moving consumer goods manufacturers. We leverage proprietary technology to provide branchless financial services to small scale suppliers, trading companies and industrial processors.

THAI GROUP KENYA LIMITED
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Tel: +254 20 393000
Cell: +254 722 205353/ 724 257058
Email: information@unga.com/ uil@unga.com

Unga Limited prides itself on being Kenya’s oldest and still one of the largest millers, with over a century of heritage in flour milling. The company’s leading brands are packaged in attractive packs, offering directions for use, which represent quality and hygiene, create visual impact and stimulate demand on the retail shelf. The company is proud to be ISO 22000:2005 certified which specifies requirements for a food safety management system where an organization in food production must demonstrate its ability to control food safety hazards in order to ensure that food is safe at the time of human consumption.

UNGA FARM CARE (EA) LIMITED
P.O. Box 41786 – 00100
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Dakar Road, Industrial Area, Nairobi Kenya
Tel: +254 20 6536356/ 20 6978000
Cell: +254 722 205132/ 733 624166
Email: ufc@unga.com

Unga Farm Care (EA) Limited is the region’s leading manufacturer and marketer of a broad portfolio of quality Animal Nutrition and Health products. This portfolio includes livestock feeds, cattle minerals, feed premixes, customer specific formulations, feed concentrates, acaricides, dewormers, vaccines, antibiotics and analytical services. We strive to achieve world class standards in the quality and safety of our brands. That is why we are proud to be ISO 22000:2005 certified. We ensure that controls are in place from sourcing of raw materials and packaging materials, in the manufacturing processes and distribution of our products. Unga Farm Care (EA) Limited manufactures specialty processed chicken feeds for Kenchic Limited who is the leading supplier of chicken to international food service franchises like Galitos, Steers, Kentucky Fried Chicken (KFC) along with leading hotels, caterers and fast food restaurants, including all the 30 Kenchic Inns countrywide.

Unga Limited
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ZeroFly® Hermetic

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A Partner in Sustainable Agriculture & Rural Development is a European Company founded in 1992, specializing in disease control textiles, which when implemented with our dedicated partners, contribute to the realization of the SDGs. Our products are sustainable solutions to prevent vector-borne and waterborne diseases in vulnerable humans and animals. They are: PermaNet® range of bed nets and lining, ZeroFly® range of food security products, LifeStraw® range of water purifiers ZeroFly® Storage Bag is a woven polypropylene bag developed for postharvest storage of commodities; including cereal grains, pulses and seeds. Insecticide is incorporated into the individual fibres, which provide powerful killing action against stored product insects before they can infest the grain/seed packed in the bag. ZeroFly® Hermetic is the new version with inside and outside storage pest control, ensuring your grains are protected from all Storage.

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Unaitas is a deposit-taking Sacco, licensed under the Sacco Societies Act, 2012. The Sacco was initially registered on 14th May 1993 as a cooperative society. Through visionary leadership, committed members and staff as well as economic dynamics over the course of its rich history, Unaitas has prospered in leaps and bounds. In Line with its growth and expansion strategy, the Sacco rebranded from MURAMATI to UNAITAS in 2012- adopting a strong, bold and pioneering brand. Though a new identity, Unaitas’ founders spirit remains coming to life as the Unaitas’ rebranded from MURAMATI to UNAITAS in 2012- adopting a strong, bold and pioneering brand. Though a new identity, Unaitas’ founders spirit remains coming to life as the pioneering brand. Though a new identity, Unaitas’ founders spirit remains coming to life as the pioneering brand. Though a new identity, Unaitas’ founders spirit remains coming to life as the pioneering brand. Though a new identity, Unaitas’ founders spirit remains coming to life as the pioneering brand. Though a new identity, Unaitas’ founders spirit remains coming to life as the pioneering brand. Though a new identity, Unaitas’ founders spirit remains coming to life as the

VIRTUAL CITY LTD
P.O. Box 30614 – 00100
Nairobi, Kenya

John Waibochi
Cell: +254 703 091200
Email: info@virtualcity.co.ke
Web: www.virtualcity.co.ke

Herbert Thuo
Sales & Marketing Chief
Cell: +254 720 405080
Email: hthuo@virtualcity.co.ke

Virtual City Ltd (VC) is a mobile technology service provider, specializing in design, development and deployment of automated Supply Chain Solutions to manage business processes thereby offering 100% visibility within an entire product/produce value chain. Virtual city is incorporated in Kenya as a Private Limited company and is duly licensed by the Communication Authority of Kenya (CAK) to engage in Commercial ICT and related services. Our mantra is guided by our undying thirst to drive business objectives and provide world-class solutions to meet our customers’ demands which enhances growth and development thereby making us a trusted brand. Our solutions are structured around business processes thereby offering 100% visibility within an entire product/produce value chain.

WINNIE’S PURE HEALTH
PRODUCT’S LTD
P.O. Box 217891
Nairobi, Kenya

Tara Gitau
Executive Director
Cell: +254 722 217891
Email: tara.gitau@winniespurehealth.co.ke,
Web: www.winniespurehealth.co.ke

Winnie’s Pure Health focuses on making healthy products that are used daily by Kenyans. We provide Ugali and Chapati flour that will not once Kenyans to give up what they love eating and be able to get numerous nutritional benefits aswell. Our Ugali Ayfa is especially beneficial for diabetics but also beneficial for the whole family. For breakfast we provide all types of porridges to start your day. They include Uji Ayfa, which enhances digestion, Toto Ayfa, to be consumed by children 6 months and older in order to aid in building strong bones and teeth, and other porridges that are valuable nutritionally for the whole family. Other products include teas for detoxing, to help you relax, to cleanse your body, and many other health properties. Rice and lentils options are there for those looking to increase their fibre intake and alleviate constipation.
**YASH COMMODITIES KENIA LIMITED**

P.O. box 18219-00500, nairobi, Kenya

Jumbo Complex, Mogadishu Road, Industrial Area,

Opposite Beta Healthcare

Jilan Shah

Chief Executive Officer

Cell: +254 729 975850

Email: minal@yashcomm.com

Yash Commodities is a spin off from Pisu & Company Ltd, which was incorporated in 1979, A family run business. We trade in agriculture commodities such as beans, maize, green grams, pigeon peas, millet, sorghum which we export to various continents such as Europe, Asia, USA to mention a few and also tender to NGO’s such as WFP, ICRC and recently we have also acquired the processing arm where we pack these commodities to end users through supermarkets and other retailers. We also pack food items such as soya chunks and corn puffs. One of our goal is to work with farmers by proving them with the right farming equipment to grow the right seed varieties.

**ZERO TWO HEROES LIMITED**

P.O. Box 1815-30200 Kitale

John Taab Kandila

Cell: +254 722 723705

Email: jilan@yashcomm.com

Zero Two Heroes Limited is an Agribusiness and related services organization specialized in grain production, farm machinery services and commodity trading.

**AGRICULTURAL COMMODITY EXCHANGE FOR AFRICA**

PO Box 40139, Kanengo, Lilongwe 4

Plot 28/251, Kanengo Light

[www.aceafrica.org](http://www.aceafrica.org)

Esther Kawale

Programs Manager

Tel: 0999 953 184

Kristian Moller

Chief Executive Officer

Tel: 0999 346 896

kmoller@aceafrica.org

ACE links farmers to markets, addressing key gaps in the agricultural value chain that prevent producers from becoming integrated and competitive market actors. ACE provides essential services along the value chain: the three core pillars, Market Information, the Warehouse Receipt System (WRS) and Trade Facilitation, service the specific needs of farmers in accessing higher-value markets in order to realise better prices and improved livelihoods. They are highly interlinked and interdependent, and together help create a more inclusive, efficient and transparent marketing system for agricultural commodities, reduce transaction costs and risk, reduce price volatility and eventually enhance nation-wide food security. The ACE rural vision is to “be the leaders in innovative structured trade services in Malawi that facilitate inclusive market access and trusted solutions to farmers and agribusinesses in order to achieve rural economic development.”

**AGRO-INPUT SUPPLIERS LIMITED (AISL)**

P/Bag Lilongwe, MALAWI

Physical Address: AREA 29/297, Kanengo Industrial area

Fredric, John Kawailewe

Cell: +265 999969934

Email: rawawailewe@gmail.com

AISL is a seed and technology Company. It is a private company owned and managed by Fredric J. Kawailewe. Our products range from certified legume seeds to Hybrid Maize seed and commodity trading.

**KHAMA ESTATE LIMITED**

Physical address: C/O M Chadzala

Madisi, Dowa District, Malawi

Email: mphatso.chadzala@yahoo.com

Cell: +265 888 871144 / 999 871144

Proprietor Director

Mphatso Chadzala

Khama Estate Limited is in grain farming and trading business. It is solely owned by Mphatso Chadzala who has been in the farming and trading business for more than four years. During the 2016/2017 growing season, Khama has grown more than 20 hectares of soy bean and maize and intends to buy more than 50 tons of soy from local farmers around Madisi area.

**KAGO GENERAL DEALERS & SUPPLIERS**

P.O. Box 31107, Lilongwe 3

Physical address: C/O M Chadzala

Mabvuto Ch. Chudzala

Proprietor Director

Cell: +265 888 871144 / 999 871144

Email: mphatso.chadzala@yahoo.com

Mphatso Chadzala

Khama Estate Limited is in grain farming and trading business. It is solely owned by Mphatso Chadzala who has been in the farming and trading business for more than four years. During the 2016/2017 growing season, Khama has grown more than 20 hectares of soy bean and maize and intends to buy more than 50 tons of soy from local farmers around Madisi area.

**JOHNSON FOOD INDUSTRY LIMITED**

PO Box 31260, Lilongwe Malawi

Johnson corner, Chiwese Village, 6 miles, Lilongwe

Dr. Alfred Osunsanya

CEO/MD

Cell: +265 999206321

Email: eureka2003food@yahoo.com

Patricia Osunsanya

Director of Administration

Cell: +265 9992175801

Web: inetekafrica@gmail.com

Johnson Foods Industry is the Agro-Processing and Value Addition company of Adaran Johnson Associates registered in Malawi since 2002 as an agricultural, agro-industry and development consortium. Johnson Foods main focus is value addition to Paddy Rice, Soyabean and Cassava produce of the smallholder farming households. It also trades in Beans and Pigeon pea to help the smallholder market their produce from its warehouse and factory complex located in Lilongwe and Nkhotakota. The company will welcome special orders of its products both within and outside Malawi. We believe EAGC strategies will help in the regional trading of agricultural produce.

**Johnson Food Industry Limited (JOFIMA)**

**KAGO GENERAL DEALERS & SUPPLIERS**

P.O. Box 31107 blantyre

Physical Address: Natonos building opp limbe rbs bank

Malibuto Kanyere Gondwe

Managing Director

Cell: +2650) 999 851 975, 888 851 975

Email: kanyerekamalibuto@yahoo.com

Tinkhani Amin K. Gondwe

Sales Director

Cell: +265/0996 008 667 /881 041 046

Email: amink@yahoo.com

Kago general dealers & suppliers has its farms in Bolero Rumphi but operates from limbe Blantyre where we have other business endings. KAGO was registered in 2011 by Registrar of Companies. Also registered with Malawi Revenue Authority for Tax paying whose TPIN # 30853594. It is also registered with the Office of the Director of Public Procurement.
Mzimba District, Northern Region of Malawi

The farms are located in Maize, Beans and Pigeon peas and rearing production including growing crops like business has diversified into agricultural commodities. Currently the farms started and got registered in 2006 as a general supplier. Currently the farms are located in Mtumbuka village, t/a Kampingosibande, Mzimba, Northern Region of Malawi.

**TEREN INVESTMENTS**
P.O.Box 1859, Lilongwe
Physical Address: Area 47/3, Opposite Seventh Day Adventist Church.

Temwanani Phiri
Managing Director
Tel: +265 999 29 72 77
Email: temwananphiri@gmail.com

Karen K. Phiri
Managing Partner
Tel: +265 999 62 74 68
Email: karen.kakatera@yahoo.com

INVESTMENTS is a fully registered Company which has two subsidiaries, TEREN Consulting and TEREN Farms. TEREN Consulting focuses on consultancies in agricultural sector while TEREN Farms Limited has two major farms in Mchinji and Salima where we grow Maize, Groundnuts, Soya beans, Pigeon peas, Beans, Sunflower and Rice. We also trade in the above mentioned agricultural crops within and outside Malawi.

**TRADELINE CORPORATION GROUP LIMITED**
P.O.Box 144, Lilongwe
Physical address: Amina House, Unit 13, Ground Floor,

Calvin Kamchacha
Title: Group Chief Executive Officer
Cell: (+265) 1759552, (+265) 1759552
Email: calvin.kamchacha@tradelinemw.com
Website: www.tradelinemw.com

Lerato Lekhoaoba
Commercial Director
Cell: (+265) 1550025
Email: lerato.lekhoaoba@tradelinemw.com

Tradeline Corporation Group Limited (TLC) is a private company incorporated in Malawi under the Companies Act 1984. It is a diversified business portfolio conglomerate that has created a formidable reputation for itself in its business arms.

**ABADACOGORA COOPERATIVE**
Nyagatare, Eastern Province

GASANA Jean Bosco
President
Cell: +250 728 306812
Email: francois6812@gmail.com

AGREED INTERNATIONAL
Gasabo, Kigali

NSENGIVUMWA Francois
Senior Value Chain Specialist
Cell: +250 788 306812
Email: francois6812@gmail.com

AGREED INTL is an international consulting company in various fields that helps institutions understand the nature of the business, projects assessment, advisory services among others. Agreed works with different stakeholders in Rwanda both in public and private sectors.

**ZEKOZO**
P.O Box 1091, Lilongwe
Physical Address: Area 47 Sector 4/1117

Mrs Makoko Chirwa
Managing Director
Cell: +265995226231/+265884766360
Email: koko_chirwa@yahoo.co.uk

Mrs Makoko Chirwa
Managing Director
Cell: +265995226231/+265884766360
Email: koko_chirwa@yahoo.co.uk

Zekozo is an indigenous company that was formed and registered in 2010. Its aim is to contribute to the development of Malawi through efficient and effective agriculture entrepreneurship. The main focus is on fostering production of quality agricultural products for export to earn the country the much needed foreign exchange utilizing modern methods and equipment. Basically focuses in husbandry, we grow crops such as maize, soya beans, beans and pigeon peas on animals we do piggery and turkey farming.
Agriculture for Investment

Gatsibo District, Eastern Province

LUWIMPUHWE Florence
President
Cell: +250 788 579137/786 953074
Email: munyandekwe@gmail.com

RUZIGA Emmanuel
Vice President
Cell: +250 788 383189

Agriculture for Investment is a farmer-based association in Gatsibo District who decided to join their forces in 2016 to establish a market-oriented farming of their land. The 38 women farm on 39Ha and average annual production is 100MT of beans and Maize. They have market in RGCC and MINAGRI.

Agribusines Focused Partnership Organization (AGRIFOP)
P.O. Box 3573 Kigali, Rwanda

Jean Bosco Safari
Chief Executive Officer
Cell: +250 788 520914
Email: sboscofr@gmail.com
Web: www.agrifoprwa.org

Agribusiness Focused Partnership Organization (AGRIFOP) is a non-profit, local organization serving for public interest. It was created in 2012, and it’s registered at RGB (Rwandan Governance Board). The goal of AGRIFOP is to improve food security and livelihoods in developing transitional rural market in Rwanda and to strengthening market processes and empower rural Rwandese to create wealth and improve livelihoods, by transforming subsistence agriculture to market oriented agriculture.

BURERA D’APPUI AUX INITIATIVES RURALES, BAIR
B.P.241 Gisenyi
Gisenyi Sector, Rubavu District, Western Province

Nzaborimisa Anselme
Coordinator
Cell: +250 788 523126
Email: anselmenza@yahoo.fr

Nyamwera John Israel
Chairman
Cell: +250 783 956060
Email: baigis@yahoo.fr

BAIR is NGO who has interventions in Rubavu, Nyabihu, Rutshiko and Ngororero districts in agriculture and livestock sector with cooperatives. His role is supervision and orientation of producers the good markets (linking), the staff of BAIR is made up of agronomist, management and veterinary; the cut crossing activities are gender, environment approach.

BURERA D’APPUI AUX
INITIATIVES RURALES, BAIR
B.P.241 Gisenyi
Gisenyi Sector, Rubavu District, Western Province

Nzaborimisa Anselme
Coordinator
Cell: +250 788 523126
Email: anselmenza@yahoo.fr

Nyamwera John Israel
Chairman
Cell: +250 783 956060
Email: baigis@yahoo.fr

COAMV Cooperative
Burera District, Northern Province

Ndagijimana Emmanuel
Vice President
Email: coamv@yahoo.fr

COAMV is a farmer based organisation namely “cooperative” based in Northern part of Rwanda; one of EAGC members in Rwanda, growing and selling maize, beans and selling on local markets. COAMV has annual capacity to sell 1500MT, 200MT of maize and beans respectively. COAMV have been consistent supplier of WFP. COAMV buys from Uganda (maize, millet an sorghum)

COACMU COOPERATIVE
Kirehe District, Eastern Province

Isaie HAKIZIMANA
President
Cell: +250 785 146363
Email: coacmunanager@gmail.com

COACMU Cooperative is a farmer based organisation located in Kirehe district. COACMU has basically suppliers who are members 730 but buys also from non members in the area. They have experienced annual production of 2190MT of maize in 2016 that sold to buyers like AIF, BABC and retailers. They have 2 warehouse which combined have capacity of 1300MT.

COOPAG COOPERATIVE
Ngamuri, Nyagatare

Janvier Mutiganda
President
Cell: +250 788 721018

COOPAG is a farmer based organization namely “cooperative” one of EAGC members, operating in grain industry and horticultural farming. COOPAG has 1024 members growing maize, beans and have small mills for maize flour that they currently sell on local markets. COOPAG is looking for both national and regional sellers and buyers to trade with because the annual capacity to harvest around 200MT is not enough.

COOPERATIVE ABIBUMYE
Nyagatare, Eastern Province

Mukakarut Eurerie
Vice President
Cell: +250 788 832578

ABIBUMYE Cooperative is an agriculture association of 53 farmers in Rwimiyaga Sector that grows and sell maize and beans. Our potential clients are MINAGRI, RGCC and EAX. In 2016, we had a production of 900MT of maize. Our warehouse Our warehouse capacity to store 200MT.

COOPERATIVE NTENDE
Gatsibo District, Eastern Province

Jean De Dieu SINZAMUHARA
Operations manager
Cell: +250 788 751209
Email: sinzijean@yahoo.fr

COOPERATIVE NTENDE is a farmer based cooperative in Gatsibo District in eastern province of Rwanda. COOPAR has average annual production of maize and beans of 285MT and 40MT respectively; which is sold to buyers like RGCC, MINAGRI and SARURA. COOPAMA has a modern warehouse of 1500MT capacity that was constructed to MINAGRI/ PASP project aid.

COOPAR
Gatsibo District, Eastern Province

Jean De Dieu SINZAMUHARA
Operations manager
Cell: +250 788 751209
Email: sinzijean@yahoo.fr

COOPAR is a cooperative of 164 farmers (83 men, 81 women) located in Nyagatare district in eastern province of Rwanda. COOPARA has average annual production of maize and beans of 285MT and 40MT respectively; which is sold to buyers like RGCC, MINAGRI and SARURA. COOPAMA has a modern warehouse of 1500MT capacity that was constructed to MINAGRI/ PASP project aid.
is not enough.

ing next year.

Muhinzi supplies the production to local Cooperative agency since 2008. Dufatanye The cooperative is registered in Rwanda 29Ha and buys from non members also. Nyamagabe district. They grow wheat at er based cooperative of wheat growers in Dufatanye Muhinzi cooperative is a farm-
Email: muyinnocent02@yahoo.com

President

MUSHIMIYIMANA Innocent

Nyamagabe district, Southern Province

DUFATANYE MUHINZI COOPERATIVE

MUSHIMIYIMANA Innocent

President

Cell: +250 788 642791/784955731
Email: muyinnocent02@yahoo.com

Dufatanye Muhinzi cooperative is a farm-
er based cooperative of wheat growers in Nyamagabe district. They grow wheat at 29Ha and buys from non members also. The cooperative is registered in Rwanda Cooperative agency since 2008. Dufatanye Muhinzi supplies the production to local millers but wants to start their own processing next year.

D.I. GROW

ORGANIC PLUS FOLIAR FERTILIZER

P.O. Box 4241 Kigali

Old Gakinjiro Road

Anita UWIMBABAZI

General Manager

Cell: +250788312213/+250727312213
Email: anitatuz3u@gmail.com
Web: www.dynapharmafrica.net

Jackline UMUTONI

Corporate Sales Manager

Cell: +250788322209
Email: tushabejackline@yahoo.com

D.I. Grow Seed (R) Ltd is a company that sells D.I Grow, organic foliar fertiliser in 16 countries of Africa.

D.FREEDOM KAWUNGA LTD

Kihere, Rwanda

NTAZINDA Jean Damascene
Managing Director

Cell: +250 783 094655
Email: freedomkawungaltd@gmail.com

Mugisha Junior
Operations Manager

Cell: +250 789 598911
Email: junimugisha123@gmail.com

Freedom Kawunga Ltd is a company registered legally in Rwanda located in Eastern province near Rusumo border, Tanzania. We process maize flour and sell grains to different clients including schools and retailers. Freedom Kawunga gets raw materials from farmers in Eastern Province and the market is local but in plans of extending it to all over the country. In January 2017, we have started construction of a modern mill able to process 15MT per day of flour. We are member of EAGC and PSF.

GATSIBO RICE COMPANY

4781 Kigali-Rwanda
Gatsibo District, Eastern Province

TWIZERE Pascal
Operations manager
Cell: +250 788 356303
Email: pascaltwizerel@gmail.com

Gatsibo Rice Company is processor of long and short rice based in Eastern Province. They main markets are local consumers in categories of retailers, wholesalers. They buy raw materials from local farmers/coop-

INDAKUKI COOPERATIVE

Kimionko, Gasabo Kigali

Jean Pierre RWASA
President

Cell: +250 788 788897
Email: rwasajean2020@gmail.com

INDAKUKI Cooperative is operating in grain sector as producer/farmers. After long peri-
od in farming, INDAKUKI decided to extend the activities by creating a company called BABC Ltd to start milling maize and sell it to market.

KADU COOPERATIVE

Rubavu, Western Province

Musabyimana Moussa Moustaffa
President

Cell: +250 788 219455

KADU cooperative is one of EAGC members located in Western Province of Rwanda near DRC. We grow maize and beans and sell to local markets and in DRC (Goma Markets). We have annual capacity to sell around 200MT, 80MT of maize and beans respect-
vably.

KWUKA PRODUCE MARKETING LTD

Kigali-Rwanda

KWSHIMIYIMANA Innocent
Managing Director

Cell: +250 788 331363
Email: kws@kwuka.tools

KWUKA is one of the companies selected to process maize and beans. We have started our activities by signing a contract with Ministry of Agriculture (MINAGRI) to process 15MT per day of flour. We are registered in Rwanda located in Eastern Province and the market is local and in plans of extending it to all over the country. In January 2017, we have started construction of a modern mill able to process 15MT per day of flour. We are member of EAGC and PSF.

EAST AFRICA COMMODITY EXCHANGE (EAX)

RSSB Tower II, 6th Floor Umubwe cell, African Boulevard. Kiyovu, Nyarugenge, Kigali, Rwanda

Joshua Rugema
Country Director

Cell: +250 788 197000/ 784612355
Email: j.rugema@ea-africaexchange.com
Web: www.ea-africaexchange.com

Olivier Ngoga
Head of Operations

Cell: +250 788 197000/ 786 688412
Email: o.ngoga@ea-africaexchange.com

The East Africa Exchange (EAX) is a regional commodity exchange established to link smallholder farmers to agricultural and financial markets, secure competitive prices for products, and facilitate access to financing opportunities. EAX is registered throughout East Africa Community Partner countries. Our current and future operations consist of spot, forwards, auction and futures trading, as well as warehouse operations.

KCB Rwanda has grown from not having any business at all in Rwanda to having 12 branches and 27 ATMs, having 10 departments and offering corporate ser-
vices, SMEs services, Agribusiness Finance, mortgage finance, personal banking, in-
stitutional banking, custody services and alternative channels and innovation to the customers.

KOTUKA COOPERATIVE

Twahirwa Tharcisse
Chairperson

Cell: +250 788 573766
Email: kotuka2020@yahoo.com
Web: www.kotuka.net

KOTUKA cooperative was recognized by Rwanda Cooperative Agency (RCA) under Reg No: RCA/1192/2009 on September 24, 2009 and is located in Kigali, Kicukiro District with strong Branch in Nyagatare District with 752 members and we expect to mobilize up to 1450 members. It has an office at Kicukiro Centre. We have extended our activities to the Eastern province where we produce maize and soy beans. Recently we have signed a contract with MINAGRI to supply 500 Tones of maize.
movement supply services ltd
Kayonza District, Eastern province
KADUGARA Frank
Managing Director
Cell: +250 788 471950
Email: movesupplyservice@gmail.com

Movement Supply Services Ltd is a company registered under Rwanda Development Organisation operating in Grain sector especially in grain trade. The grains we deal with are maize, soybeans, beans and sorghum. We buy from farmers and sell to potential buyers such as RGCC Ltd, AIF and SOYCO Ltd. We have a warehouse in Kayonza district that has capacity of 500MT. We are member of EAX and EAGC.

organisation pour le travail et le progrès (O.T.P)
P.O Box 120 Gisenyi Rubavu-Rwanda
KIMENYI Clement
Director General
Cell: +250 783 182080
Email: otprwanda@yahoo.com

The Organization for Work and progress (OTP), is located and implements its activities in Rubavu district, Western Province more precisely in Kanama Sector. The main objectives of O.T.P is to promote agriculture technology and environmental protection through community approach system where the local populations fully participate in activities engaged by the organization. This help not only in improving the technical skills in agriculture and environmental management by forming qualified personal but also reduce poverty through creation of new jobs.

rwandan association for the promotion of the integrated development
BP 1295 Kigali
Rue: KN 87 ST, Nyarugenge District, Muhima Sector, Kabeza Cell and Ingenzi Village
Nkeshimana Alphonse
Legal Representative
Cell: +250 782 367510/ +250 252573961
Email: ankeshiman@yahoo.fr /info@ardrwanda.org
Web: www.ardrwanda.org

A national non profit organisation that has mission to empower rural community for sustainable development. We do this to enable community to acquire and exercise improved potentials for identifying, analyzing and prioritizing their development problems and for designing and executing feasible plans to address them. In order to achieve this mission the organization aims at the following goals: a) Human Resource development b) Food security c) Environmental conservation d) Internal resource mobilization e) Community mobilization.

rural development partners (RDP)
Gasabo, Kigali
KWIZEZA Alice
Managing Director
Cell: +250 788 501134
Email: kwizezalice@gmail.com

Rural Development Partners (RDP) is a new born company created by Rwandans working in development programs as consultants to provide services to farmers in fields of capacity building them in post harvest handling technique and access to finance.

rwanda grains and cereals corporation
1048 Kigali – Rwanda
Kimironko Gasabo Kigali City
Nzitirah Alain
General Manager
Cell: +250 788 385225
Email: generalmanager@rgccltd.com

Rwanda Grains and Cereals Corporation is an autonomous joint venture between the government of Rwanda and private grains stakeholders in Public Private Partnership model which was established to foster structured profitable Grain and cereals trade and to offer solution of post harvest handling storage facilities and services in Rwanda.

sosoma industries ltd
P.O. Box 6779 Kigali – Rwanda
KK 19 Ave
Musabyimana Thaddeee
Director General
Cell: +250 788 304189
Email: sosoma@sosoma.rw
Web: www.sosoma.rw

SOSOMA Industries Ltd is an agroprocessing company that is looking to be a credible business and regional reference in agro processing. Our products are certified with Standardization Mark from Rwanda Standards Board. The company is also HALCCP certified since June 2015. SOSOMA Industries Ltd is working closely with partners like Ministry of Health, Ministry of Trade and many others. SOSOMA Industries Ltd was awarded by His Excellence President of the Republic of Rwanda, Paul Kagame, the “BEST MEDIUM TAXPAYER” in 2010. SOSOMA Industries Ltd was awarded the TOP 100 Company Award in 2013 and was awarded the Africa SME Champion Award in 2014.

sarura commodities
P.O. Box 6264 Kigali, Rwanda
Aigle Blanc Building – Kimihurura – Kigali
Mutijima Augustine
Managing Director
Cell: +250 788 355563
Email: mutijima@gmail.com
Web: www.sarura.com

Sarura Commodities Ltd is a business company registered in Rwanda in 2012 with company code 102601107. It operates integrated business linkage producers to off takers and financial institution through the warrant age system. The value chains supported are beans and maize.
YAK FAIR TRADE LTD
5479 Kigali-Rwanda
Remera opposite Amahoro stadium,
Gasabo, Kigali
GASASIRA Janvier
Chief Operation Officer
Cell: +250 788 307522
Email: gasasira@gmail.com

Yak Fair Trade ltd is a company operating in different sectors including grain aggregation and trade. They have their headquarters in Kigali but warehouses are in Rwamagana district of Eastern Province. Yak Fair trade deals with maize, beans and soybeans which they store in warehouse constructed on Foodtrade support. This warehouse has capacity of 500MT.

AGROKIBITI LTD
P.O. Box 41897 Dar es Salaam
Tegeta Nyuki, Adjuscent Canosa Secondary
School Hostel
Nathaniel Kombe
Managing Director
Email: nathanielkombe@agrokibiti.com
Cell: +255 716 000696
Web: www.agrokibiti.com
Helena Misango
Marketing Officer
Email: hmisango@agrokibiti.com
Cell: +255 621 000022

Agrokibiti Ltd, is an agribusiness and soft commodities trading company operating in Tanzania. We trade in different types of grains mostly maize and pulses. The company also trades in cashew nuts, coffee and fertilizers.

WIN WIN DEALS LTD
280 Kigali-Rwanda
Companion House, 3rd floor, Door 73
GAHENDA Bienvenue
Managing Director
Cell: +250 785 888 888
Email: winwindealsint@gmail.com

WIN WIN DEALS Ltd is a newly born dynamic private company, registered in Rwanda in 2013 under Rwanda Development Board (RDB). Our business activities range from retail to wholesale trade of both agricultural commodities and beverages ; in order to bring change in farmers’ lives, the company decided to join the multistakeholders platforms in agricultural sector by engaging with membership such the East Africa Exchange (EAX), the Eastern Africa Grain Council (EAGC), Private Sector Federation (PSF) as well as AgriProFocus (an international network with Dutch roots that promotes agro-entrepreneurship in low and middle income countries, including Rwanda).

AGROKIBITI LTD
P.O. Box 41897 Dar es Salaam
Tegeta Nyuki, Adjuscent Canosa Secondary
School Hostel
Nathaniel Kombe
Managing Director
Email: nathanielkombe@agrokibiti.com
Cell: +255 716 000696
Web: www.agrokibiti.com
Helena Misango
Marketing Officer
Email: hmisango@agrokibiti.com
Cell: +255 621 000022

Agrokibiti Ltd, is an agribusiness and soft commodities trading company operating in Tanzania. We trade in different types of grains mostly maize and pulses. The company also trades in cashew nuts, coffee and fertilizers.
BCA GRAIN & FEED COMPANY LTD
P.O. Box 1100
5, Arusha, Tanzania
River Gardens Business Park,
Arusha - Moshi Road, Usa River

Oscar Opioyo
Email: info@bcagrain.com
Cell: +255 715 772195/ 734 772195
Web: www.bcagrain.com

Nancy Ndale
Cell: +255 715 772195/ 734 772195
Email: sales@bcagrain.com

BCA Grain and Feed Company Limited is a diverse, agri-business company head-quartered in Arusha, Tanzania. It’s principal business activity is grain trading and the distribution of agricultural machinery, equipment, instruments, devices and machinery. We distribute agricultural machinery and equipment such as grain moisture meters, grain cleaning and grading machines, grain dryers, milling machines and plants, animal feed machines, colour sorting machines, weighing & packing machines, augers and belt conveyors, grain storage silos, GrainPro storage bags, vacuum bags and sealers, thermo-hygrometers and weather stations, soil tension meters, digital weighing scales, coffee machinery, soil pH testers, animal breeding devices, tractors and harvesters, irrigation systems, poultry equipment, greenhouses and nethouses, fish farming and beekeeping equipment, etc.

BUSINESS DESTINATION AFRIKA
3rd Floor, Miasani Towers Off Kimweri Road (Opposite CCBFT Hospital)

Nana Maleko
Manager, Export
Cell: + 255 778 763311
Tel: +436 604 893592
Email: nana@businessafrika.at/
info@businessafrika.at
Web: www.businessafrika.at

Business Destination Afrika is a trading and project management company which specializes in sourcing tailor-made solutions and technologies for agricultural value chains. Technologies for production to post-harvest and value addition relevant for the market needs and conditions of Sub-Saharan Africa market. Our line of business include:-Post-harvest technologies - Grain Sheller’s, Cleaners, Grain dryers, Fruit and vegetable dryer Storage facilities - Silos, Warehouses, Milling and Mixing, Rice/ Maize milling machines Oilseed technologies - Oilseed pressers for all type of seeds - Sunflower, sesame, rape, maize fuel storage solutions -Metal Tanks, Containerized storage systems and Dispensing systems.

CENTRE FOR SUSTAINABLE DEVELOPMENT INITIATIVES (CSDI)
P.O. Box 34210 Dar es Salaam
Plot No. 16, Sinza Mori, Mori Road
William B. Massawe
Managing Director
Email: William.massawe@gmail.com
Cell: +255 717 148392
Web: www.csditz.org

Centre for Sustainable Development Initiatives (CSDI) was established and registered on 11th July 2001. CSDI is a not for profit company, specialized in providing services that target the development of Small and Medium-sized Enterprises (SMEs) and other grass root organizations. CSDI Vision: To be a centre of excellence in the area of private sector development through entrepreneurship and harnessing trade and investment opportunities to directly create jobs and enhance incomes for the poor. CSDI is currently working with the following clients and partners; - Alliance for a Green Revolution in Africa (AGRA)
- United States African Developmen Foundation (USADF)
- Land O’Lakes Incorporation (USA)
- Community Re-investment Grant Trust (CRGT) and
- Muunganisho wa Vikundi vya Ujasiriamali Vijijini (MUVI)

FRABHO ENTERPRISES LTD
P.O. Box 22557 Dar es Salaam
Plot No. 311 Block B Kiwalani
Julius Wambura
Chief Operating Officer
Email: frabho@yahoo.com
Cell: +255 764 411414/ 784 411818
Tel: +255 22 2862185

FRABHO Enterprises Ltd is a privately owned agro processing company that performs value addition and trading of farmers produce. The company has been involved in the food processing industry for ten years and has successfully developed a brand which is recognized in the East Africa region. We deal with processing of quality nutritious foods for upper market segment. The Company processes packed foods ranging from Maize meal (Refined and Unrefined), Rice (Brown and Polished) Finger millet flour, Pulses, High Quality Cassava Flour (HCCF), Soy mix, Peanuts, Cashew nuts (Raw and Roasted), Soy Powder and Sorghum flour. We source raw materials from diverse value chains, farming and trading groups mostly women led, process, pack and market them both locally and regionally. The company is a sales and marketing channel for resource poor rural based small holder farming and trading groups.
**INTERNATIONAL TANFEEDS LTD**
P.O. Box 1752 Morogoro
Plot 253 Kilhonda Msamvu, Morogoro

Sia Lekule  
Marketing Manager  
Email: sialekule@hotmail.com
Cell: +255 716 210452
Web: www.tanfeeds.com

Frank Lekule  
IT Manager  
Email: nonstopfraile@gmail.com
Cell: +255 718 133003

International Tanfedds Limited is an animal feeds production company which aims at utilizing agricultural inputs to provide quality feeds for animal consumption. We started operating in 2005 and until now we are available in Dar es Salaam, Morogoro, Dodoma and Zanzibar.

**LITENGA HOLDING LTD**
P.O. Box 105124 Dar es Salaam

3rd Floor, Wing A, Marsani Towers  
Off Kimweri Road (Opposite CCBRT Hospital) Plot No. 503/01 Block G

Mathew Adam Ngwah  
Chairman & Managing Director  
Tel: +255 22 2923332
Cell: +255 752 231143
Email: mathew@litengaholding.com
Web: www.litengaholding.com

Gerold Msemwa  
Director, Finance & Investment  
Cell: +255 755 231144
Email: gerold@litengaholding.com

Litenga Holding is an Agri Business Company operating as a social enterprise engaged in innovating business solutions to rural enterprises and rural livelihood challenges. It is engaged in Market linkage, Post-Harvest Services, Farmer Advisory Service, Sales of Agro Machineries, Farmer Cashless Transaction Solutions and Business development Services. Agriculture, Rural Development issues Litenga Holding focuses on in enhancing the livelihoods options of rural population by creating long-term business relationship and profitable agri enterprises along the value chain actors through Value Chain Approach, and Group Concept. Litenga Holding has offices in Dar es Salaam, Mwaruza, Iringa, Songea and Masasi.

**MBOMOLE INVESTMENT COMPANY LIMITED**
P.O. Box 66, Njombe  
0754658448

Fidelis Edward Kilamyla,  
Chief Executive Officer  
Email: mbomole@gmail.com

Bertha Paul Mpaltangulo,  
Vice Chief Executive Officer  

Since its founding in the year 2009, Mbo mole Investment Company Limited is the supplier of Maize Flour In Tanzania mainly in four regions which are Dar-es-salaam, Mtwara, Njombe and Zanzibar. The offices of Mbo mole Investment co. Ltd are located at Igwachanya in Wangimgombe district Njombe region. The company has got its branches in Dar-es-salaam, Mtwara, Njombe and Zanzibar. The company mainly deals with the following activities:

- Maize Flour Processing
- Selling of Hardware
- Selling of Agricultural inputs and Implement to the Farmers

The Maize Flour Processing is done at the plant which is located at Igwachanya in Wangimgombe district, Njombe region. The maize which are the raw materials are purchased from the farmers who are found in Wangimgombe’s district in the areas like Igwachanya, Chaloowe, Kidugula, Usuka, Miradu, Dalamu, Kanan, Iten, palangawanu and the other areas which are found within the district. The Maize Flour is sold to the customers found in Dar-es-salaam, Mtwara, Njombe and Zanzibar. Selling of Hardware. The company deals with the selling of building materials to the customers who are found within the Wangimgombe’s District Council. The building Materials which are sold to the customers by the company mainly are the iron sheets, iron nails, cement, lime and the other supporting building materials. These building materials are purchased by the company mainly from the agents in Dar-es-salaam and Makambako in Njombe region. Selling of Agricultural Inputs and implement to the Farmers. The company mainly deals with the selling of the agricultural inputs and implements to the farmers. This agricultural inputs and implements mainly are the artificial fertilizers, pesticides and insecticides, maize seeds. The company sells these agricultural inputs and implements to the farmers on credit and on cash. The company sell the agricultural inputs on credit to the farmers for the purpose of supporting the farmers who sell their maize to the company.
**MSAMALA ENTERPRISES CO. LTD**  
Po Box 88 Songea  
Physical Address: Msamala, Making’inda  

- Anna S. Gama  
  - Director  
  - Cell: +255754258513  
  - Email: msamalasembe@yahoo.com  
- Neola Matunda  
  - Asst Director  
  - Cell: +255762343377  

Msamala enterprises co. ltd is a full production and milling service factory that specializes in maize flour. Msamala was established in 2001 under the company’s ordinance (cap 212) as a company limited by shares. The company is located in Msamala area in its own business premises with large area for further growth.

**Mission:** To take advantage of unmet demand of high quality maize flour in the country and outside market  
**Vision:** To increase it’s potential to capture additional market share.

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**OUTASSURANCE BROKERS (T) LTD.**  
P.O. BOX 78227  
Dar es Salaam, Tanzania.  
Outassurance Brokers (T) Ltd. Arcade Building, Old Bagamoyo Road  
2nd Floor, Office no. 4, Mikocheni, Dar es Salaam, Tanzania.  

- Priscilla Karioba  
  - Managing Director  
  - Cell: +254722520300  
  - Email: pk@outassurancezt.com/ pkarioba@gmail.com  
  - Website: www.outassurancezt.com  

Outassurance Brokers (T) LTD is a private shareholding company established and incorporated under company’s ordinance (cap212) and registered to provide Insurance Broking and risk management consultancy in terms of the Insurance Act No. 18 of 1996. The company initially began as an exclusive medical agency with AAR Health Services (T) Ltd for thirteen years. Currently, the company is engaged in offering brokerage services of diverse insurance companies offering a range of insurance covers apart from Medical insurance. The company is quick to respond to customer issues and concerns. Hence, holding a good reputation of service providers in the market. Outassurance Brokers (T) LTD provides a wide range of products and services to clients covering various industries and commercial enterprises. Our company slogan boldly states “Delivering the Insurance Promise” thus ensuring happy and satisfied clients. In addition, our staff are highly trained and certified to the highest insurance qualifications, giving us a leading edge in insurance expertise for the benefit of our clients.

**UNYIHA ASSOCIATES LTD.**  
P.O.Box 620, Mbozi.  
Physical Address: Plot 2, Vwawa Market Square, Mbozi, Songwe.  

- Charles M. Chenza  
  - Chairman & CEO  
  - Cell: +255 766 688 075  
  - Email: chenza9@yahoo.com  
  - Website: www.unyihassociates.net  
- Joel Charles  
  - Director  
  - Tel: +255 712 859 798  
  - Email: joel@unyihassociates.net  

Unyiha Associates Ltd is an integrated agribusiness company with its headquarters in Mbozi, Songwe. The business operates a maize milling plant which processes maize flour from maize that is sourced from Mbozi and surrounding districts. The maize flour product branded WIZA SEMBE is then distributed to our major markets in Dar es Salaam, Mbeya, Mtwara, Malawi, DR Congo and Zambia as well as trading of maize seeds across markets in Southern Africa. To complement these activities, we have and continue to work with various donors/organisations such as AFAP, (USAID) NAFIKA initiative, and AGRA to improve productivity, increase access to markets and improve incomes of maize farmers. The company also deals with agro-inputs dealership which involves distribution of inputs such as fertilizers, seeds and agrochemicals to small holder farmers. The business further deals in coffee trading and provision of community services through the company operated WIZA Secondary and High school also located in Mbozi.

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**QUALITY FOOD PRODUCTS LTD**  
P.O. Box 620, Mbozi.  
Physical Address: Plot 2, Vwawa Market Square, Mbozi, Songwe.  

- Ammar Jiwaji  
  - CFO  
  - Cell: +255 689 589139  
  - Email: ammar@qfp.co.tz  
  - Web: www.qfp.co.tz  
- Olgia Shuma  
  - Legal  
  - Cell: +255 754 991590  
  - Email: olga@qfp.co.tz  

Quality Food Products Ltd (QFP) is an integrated value chain agribusiness company based in Arusha, Tanzania. The company is engaged in farmer contracting, farmer services/inputs provision, crop processing and export marketing. QFP’s agricultural products are safflower, sunflower, dry beans and maize. The company also deals with agro-inputs dealership which involves distribution of inputs such as fertilizers, seeds and agrochemicals to small holder farmers. The business further deals in coffee trading and provision of community services through the company operated WIZA Secondary and High school also located in Mbozi.
Maize flour Milling, Procuring Agricultural business is Agribusiness specialized on Ruaha Milling Enterprise registered and Email: barthokunzu@yahoo.com Cell: + 255 784 462307 Marketing & Logistics Officer Bartholomew Major Kunzungala atanasikipeto@gmail.com Email: ruahamilling@yahoo.com/ 754 641088; +255 655641088 Tel: +255 26 272 5433, Mob: +255 P. O. BOX 2145, IRINGA, TANZANIA

RUAHA MILLING ENTERPRISES

Environmental Assets Management.

training, Private Public Partnerships, and Promotion; Warehouse management Warehouse Receipt System Management linkages; Value chain development; Enterprise development; Microfinance promoters, Renewable energy promoters, and training, post harvesting technology development; Agribusiness orientation Community development and association the public and private sectors and include: 2007. RUDI activities are targeting both the public and private sectors and include: Community development and association development; Agribusiness orientation and training, post harvesting technology promoters, Renewable energy promoters, Enterprise development; Microfinance linkages; Value chain development; Warehouse Receipt System Management and Promotion; Warehouse management training, Private Public Partnerships, and Environmental Assets Management.

Maize flour Milling, Procuring Agricultural business is Agribusiness specialized on Ruaha Milling Enterprise registered and Email: barthokunzu@yahoo.com Cell: + 255 784 462307 Marketing & Logistics Officer Bartholomew Major Kunzungala atanasikipeto@gmail.com Email: ruahamilling@yahoo.com/ 754 641088; +255 655641088 Tel: +255 26 272 5433, Mob: +255 P. O. BOX 2145, IRINGA, TANZANIA

RUAHA MILLING ENTERPRISES

Environmental Assets Management.

training, Private Public Partnerships, and Promotion; Warehouse management Warehouse Receipt System Management linkages; Value chain development; Enterprise development; Microfinance promoters, Renewable energy promoters, and training, post harvesting technology development; Agribusiness orientation Community development and association the public and private sectors and include: 2007. RUDI activities are targeting both the public and private sectors and include: Community development and association development; Agribusiness orientation and training, post harvesting technology promoters, Renewable energy promoters, Enterprise development; Microfinance linkages; Value chain development; Warehouse Receipt System Management and Promotion; Warehouse management training, Private Public Partnerships, and Environmental Assets Management.
The Public Grain Warehousing business line, a major business unit of AgroWays Uganda Limited, is one of the leading agro-processing companies in the country, with two processing plants in the eastern and central regions of the country. The company currently focuses on trading and marketing industry in Uganda. We are a client-focused company that strives to ensure the highest level of customer service that exceeds customer expectations.

AgroWays Uganda Limited is a market leader in the Warehouse Receipt System (WRS), Maize grain and Brewmaster's Grit processing and marketing industry in Uganda. We are a client-focused company that strives to ensure the highest level of customer service that exceeds customer expectations.

AgroWays is a Limited Liability Company established in 1995. Since then, AgroWays has grown into one of the leading agro-processing companies in the country, with two major business units: a Public Grain Warehousing business line and a trading arm. The Public Grain Warehousing business line, bulks and adds value to smallholder farmer's grain, exposes it to markets, communicates with customers, and provides services across the entire grain production and storage cycle, offering financial support and solutions as well as inputs and hi-tech equipment through the John Deere brand supported by a large retail footprint.

AgroWays Uganda Limited is a private company registered in Uganda in year 2014, initially to grow, process and market selected agricultural and food products. The company currently focuses on trading in selected, cereals and pulses, within the region and beyond, including maize, sorghum, millet, soy bean, rice, ground nuts and sesame. We work with small holder farmers who are encouraged to bulk their produce for easy collection and transportation and we offer them a fair price. The company has ware houses in Mbalia Eastern Uganda and has an expansion plan to build more warehouses in East and Central regions of the country.

BrazafriC ENTERPRISES UGANDA LTD
P.O. Box 8338 Kampala, Uganda
Plot 27 Luthuli Avenue Bugolobi
Ayume Robert
Country Representative
Tel.: +256 414 221363
Cell: +256 772 602273/ 759 602273
Email: coffee-ug@brazafriC.com
Web: www.brazafriC.com

Since 2000 BrazafriC Enterprises Uganda Limited has developed the one-stop-shop concept under the “A-TO-Z-servicing company” PRE and POST harvest handling of agricultural machineries i.e layout designs, installations, training, commissioning and after sales services. The projects range from unitary equipment installation, partial projects, turn key projects, incorporation of machinery in existing projects and partial projects having expansion provisions - all tailored to clients requirements. Among products we sales include the following Seed classifiers, Seed dressers, Seed cleaners (small scale and large scale), Mechanical Grain Dryers, Storage systems (silos), Maize mills, Rice mills, Moisture meters, Foliage grinding and grass chopping machines, Threshers (rice, maize, sorghum, barley, wheat), Spray pumps (manual and motorized), Hanging and plat form Weighing scales (mechanical and digital), Shade nets, Fruit pulpers, Coffee processing machines (huller, pulpers, etc. manual and motorized), Colour sorters, Compressors (industrial screw and piston type), Coffee Laboratory equipment, Graders (size and density), Roasters, Destoners, Polishers (coffee, rice and legumes), Feed mills, Feed mixers, Different garden tools, Cassava processing equipment, Sugar cane crushers, Instant water heater, Cold shower head, Coffee grinders (manual and motorized).

AGROWAYS (U) LTD
P.O. Box 1924 Jinja
Plot 34 – 60 Kyabazinga way Jinja, Uganda
Herbert Kyeiymwa
Managing Director
Cell: +256 782 391354/ 713 391354
Email: Herbert.kyeiymwa@agroways.ug
Web: www.agroways.ug

Managing Director
Cell: +256 772 475296
Chief Executive
Davis Masifa
Quality Assurance Manager
Tel: +256 414 221363
Email: grain-ug@brazafric.com

Since 2000 Brazafric Enterprises Uganda Limited has developed the one-stop-shop concept under the “A-TO-Z-servicing company” PRE and POST harvest handling of agricultural machineries i.e layout designs, installations, training, commissioning and after sales services. The projects range from unitary equipment installation, partial projects, turn key projects, incorporation of machinery in existing projects and partial projects having expansion provisions - all tailored to clients requirements. Among products we sales include the following Seed classifiers, Seed dressers, Seed cleaners (small scale and large scale), Mechanical Grain Dryers, Storage systems (silos), Maize mills, Rice mills, Moisture meters, Foliage grinding and grass chopping machines, Threshers (rice, maize, sorghum, barley, wheat), Spray pumps (manual and motorized), Hanging and plat form Weighing scales (mechanical and digital), Shade nets, Fruit pulpers, Coffee processing machines (huller, pulpers, etc. manual and motorized), Colour sorters, Compressors (industrial screw and piston type), Coffee Laboratory equipment, Graders (size and density), Roasters, Destoners, Polishers (coffee, rice and legumes), Feed mills, Feed mixers, Different garden tools, Cassava processing equipment, Sugar cane crushers, Instant water heater, Cold shower head, Coffee grinders (manual and motorized).

AGROWAYS (U) LTD
P.O. Box 1924 Jinja
Plot 34 – 60 Kyabazinga way Jinja, Uganda
Herbert Kyeiymwa
Managing Director
Cell: +256 782 391354/ 713 391354
Email: Herbert.kyeiymwa@agroways.ug
Web: www.agroways.ug

Managing Director
Cell: +256 772 475296
Chief Executive
Davis Masifa
Quality Assurance Manager
Tel: +256 414 221363
Email: grain-ug@brazafric.com

Since 2000 Brazafric Enterprises Uganda Limited has developed the one-stop-shop concept under the “A-TO-Z-servicing company” PRE and POST harvest handling of agricultural machineries i.e layout designs, installations, training, commissioning and after sales services. The projects range from unitary equipment installation, partial projects, turn key projects, incorporation of machinery in existing projects and partial projects having expansion provisions - all tailored to clients requirements. Among products we sales include the following Seed classifiers, Seed dressers, Seed cleaners (small scale and large scale), Mechanical Grain Dryers, Storage systems (silos), Maize mills, Rice mills, Moisture meters, Foliage grinding and grass chopping machines, Threshers (rice, maize, sorghum, barley, wheat), Spray pumps (manual and motorized), Hanging and plat form Weighing scales (mechanical and digital), Shade nets, Fruit pulpers, Coffee processing machines (huller, pulpers, etc. manual and motorized), Colour sorters, Compressors (industrial screw and piston type), Coffee Laboratory equipment, Graders (size and density), Roasters, Destoners, Polishers (coffee, rice and legumes), Feed mills, Feed mixers, Different garden tools, Cassava processing equipment, Sugar cane crushers, Instant water heater, Cold shower head, Coffee grinders (manual and motorized).
QUALITY CONTROL LABORATORY AND INSPECTION COMPANY
Internationally Accredited Company (Accreditation no: 167-TEST) ISO/IEC 17025:2005 Accredited for Laboratory Analyses (Tests) ISO/IEC 17020:2012 Accredited for Inspections ISTA (International Seed Testing Association) Accredited for Analysts and Superintendence Chemiphar Uganda Ltd can TEST for you: Grains and Pulses Grading and Testing - Seed Testing - External Sampling Superintendence - Inspections - Hygiene Monitoring - Microbiological Analyses Chemical Analyses - Physico-Chemical Analyses - Environment Analyses We also sell the BLUE BOXES for grading of cereal grains (including wheat and rice), grading of pulses (such as lentils, peas, chickpeas, beans) and moisture determination of various types of commodities.
**Member Listing by Region**

**GRAIN BULK HANDLERS UGANDA**
P.O Box 75319 Kampala, Uganda
Physical Address: Kampala Railway Goodshed

Ernest Ondego,
Operation Manager
Cell: +256706206594
Email: eonndego@grainbulk.com
Website: www.grainbulk.com

Malcom Noronha
General Manager
Cell: +256 759 836477
Email: noronha@grainbulk.com

**Grain Bulk Handlers Uganda Limited was incorporated in 2012 in Uganda as part of the MJ Group to provide grain handling services and facilities in Uganda. The company is currently operating a 20,000 tonnes silo in Jinja and two warehouses one at the Jinja Railway Goodshed and Kampala Railway Goodshed.**

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**HMH-RAINBOW**

**HMH-Rainbow Ltd.**
P.O. Box 26274, Kampala, Uganda
Physical Address: Plot 19, Bulemezi, Block 244, Buwazi, Semuto

Bonita Mwiyeretsi Kwizera
Brand and Communications Manager
Cell: +256 790 790 307
Email: bonita@yokuku.com
Web: www.yokuku.com

Francis Gachunga
Feed Mill Manager
Tel: +256 792 792 335
Email: fgachunga@yokuku.com

**HMH-Rainbow Ltd is a joint venture between Hudani Manji Holdings Ltd and RCL Foods Ltd. South Africa. It is the parent company of fresh and frozen chicken brands; Yo Kuku! and Enkoko, and Kuku Feeds, a premium chicken feed. The HMH-Rainbow broiler farms and processing facility are located in Semuto about 50kms outside Kampala City, as is the company feed mill that boasts a 5-tonne per hour Buhler Pellet Mill. The wholesome and nutritious Kuku Feeds are produced using primarily white maize, soya cake and sunflower cake. Kuku Feeds is available for broilers (Starter Crumble, Grower Pellet and Finisher Pellet) and layers (Layer Mash) and is available at all major feed stockists in Kampala.**

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**KATINE JOINT FARMERS COOPERATIVE SOCIETY LTD**
P.O. Box 61 Soroti
c/o Katine Sub county Local Government, Soroti District

Aleto Mary
Secretary Manager
Cell: +256 434 243258/ 772 458998
Email:kajofaco@gmail.com

Ogwang David
Technical Advisor
Cell: +256 782 884803
Email: ogwang_david@yahoo.com

**Location: The Cooperative Society’s office is located in Katine Sub-County Head Quarters in Soroti District. Founded in 2010, KAJOFACO is a legally registered entity with the Ministry of Trade, Industry and Cooperatives Reg No. 943/RCS. The cooperative has furnished and equipped offices and ware house of over 400 tons produce storage capacity. The cooperative has 5 years development plan of 2014-2018 and policy and operations guidelines. To date, the society has membership of over 800 individual and 72 farmers groups and has governance and managemen structures. Cooperative has total capital of over UGX 300,000,000.**

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**Kinoni Produce Farm**
P.O. Box 30909, Kampala, Uganda

Bruno B. Matovu
Managing Director
Cell: +256 772 435660
Email: bmatovu@gmail.com

David Mutazindwa
Program Development Advisor
Cell: +256 772 435660
Email: dmuzatindwa@gmail.com

**Kinoni Produce Farm is a Commercial Agricultural Concern registered in Uganda as a limited company. The Agricultural business has an office in Kampala, but is Headquartered in Central Uganda, in Kakooge TC, 100 km away from the capital city of Kampala. Kinoni Produce Farm Ltd is engaged in commercial maize farming with its core business being Hybrid Maize Seed production. Kinoni’s other products include Maize Grain, Flour and Brand Kinoni Produce Farm Ltd does grain procurement, drying, cleaning and marketing. An 800 acre isolated farm land on which the seed is produced is located 11km off Katuugo TC in Kakooge sub-county.**

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**MASINDI DISTRICT FARMERS’ ASSOCIATION LTD**
P.O. Box 301, Masindi (U)
Plot 140, Masindi Port Road

Katende David
Coordinator
Email: masdfafarmers@gmail.com
Cell: +256 772 857487/ 701 857487

Muhingo Godfrey
General Manager
Email: masggltd@yahoo.com
Cell: +256 772 636456

**MASDA is a membership farmers’ Association Limited by guarantee with four Associate farmers companies; (i) Masindi Seed and Grain Growers Limited for grain warehousing services, MASDA SACCO to provide financial services, Masindi seed company limited to produce and distribute improved seed and MADFA to organize farmers and provide advisory services. MASGGL has a 1500mt capacity. It has a mechanized grain conditioning equipment. It is a registered warehouse grade III. It is also registered with Uganda commodity exchange.**
MASINDI SEED & GRAIN GROWERS LTD
P.O. Box 513 Masindi
Plot 1,2,3 Nkurunenziire Close

Muhingo Godfrey
Warehouse Manager
Cell: +256 772 636456
Email: muhingogodfrey@yahoo.co.uk

Kadete David
Cell: +256 772 857487
Chairperson Board of Directors

Masindi Seed and Grain Growers Ltd is a farmer/member based organization located in Masindi town. MSGGL owns a warehouse with a storage capacity of 1500mt of Maize, dryer/cleaner 3mt capacity per hour. Members bulk their produce and market collectively through the warehouse receipt system.

MN COMMODITIES & SUPPLIES LTD
P.O. BOX 37177
Regency Plaza Lugogo Bypass

Shaikh Anwar
Sales Coordinator
Cell: +256 771 387951
Email: info@mncommoditiesug.com

Malcom Noronha
Managing Director
Cell: +256 782 185733
Email: info@mncommoditiesug.com

MN Commodities & Supplies Ltd deals in agro products, agro processing and general value addition to agricultural products. We also do storage of all grain and sell in bulk to both small and big enterprise.

NYATATONZI GROWERS COOPERATIVE UNION LIMITED
P.O. Box 32, Kasene
Plot 9-15 Kasene Uganda,
Fort Portal Road

Bwambale A. Adam
Secretary Manager
Cell: +256 483 4444370/ 772 486 575
Email: ngcu@utlonline.co.ug

Nzaghale Ndungo Charles
Warehouse Keeper
Cell: +256 774 471 452
Email: nzaghalemniam@yahoo.com

The Union is a farmers’ organization formed in 1957 to process and market produce for farmers organized into member primary cooperative societies located in Kasene, Kabalore Lubizi and Kamwenge Districts. The Union is a limited liability business enterprise registered under the cooperative societies’ statute, 1991. It’s owned by 62 member cooperative societies, each with an average membership of 250 farmers. Through its primary cooperative structures the Union has a network with over 15,000 farmers in the four districts. These structures enable easy mobilization of farmers for information collection and dissemination, distribution of agricultural inputs, collection of their produce and delivery of other services through the warehouse, farmers deposit their produce and given electronic receipt which can assist them acquire/access loans from some banks, the ginnery grains cotton into lint and cotton seeds processed into cooking oil and cotton cake & we do multiply certified seed.

NYAMAHASA UNITED AREA COOP ENTERPRISE
P.O. Box 135 Bweyale Kiryandongo
Nanda Trading Centre Mutunda Sub County Kiryandongo District

Adubango Michael
Cell: +256 782 749626
Email: mikeadubango@yahoo.com

Atimango Joyce
Chairperson
Cell: +256 787 819900

Nyamahasa united ACE is a cooperative development organization that was registered in 2013 with the Ministry of Trade and Cooperatives and the registration number is 10191/RCS it is a secondary cooperative society comprising of six primary cooperatives. Its core business is improving the lives of the farmers through increasing their incomes and food security by trainings and obtaining better markets. The organization comprises of 1300 farmers distributed in the entire sub-county of Mutunda, Kiryandongo district.

OSHO CHEMICAL INDUSTRIES LTD
P.O. Box 12627, Plot 37, 38, 41 & 43
Wing "N" 5th Floor Mulewa Road, Aqua International Building

Loganathan Umashankar
Director
Email: umashankar@oshochem.com
Cell: +256 757 766786
Web: www.oshochem.com

Balsundaram Mohan Babu
Country Manager
Email: oshoubanga@oshochem.com
Cell: +256 752 766762

We have wide range in agro inputs like Herbicides, Glyphosate, Insecticide, Fungicide & Jacto Knapsack sprayers imported from Thailand. We also deal with Animal Health, Public Health, Industrial Safety & Industrial Chemicals.

REWA GRAINS LTD
P.O. Box 909 Mukono, Uganda
Kigunga, 18km from Kampala to Jinja Road, Mukono Municipality, Uganda

Rehema Nanvuma Wamere
Managing Director
Cell: +256 772 353778/ 772 651830
Email: rewagrains@yahoo.com

REWA GRAINS was formed in 2008 with headquarters in Kigunga-, Mukono municipality, 18Kms from Kampala city along Jinja - Malaba/Busia high way in Uganda. REWA GRAINS focus is on value addition on the Maize, Soya beans and beans as well as support to farmers. REWA Grains is focused on agro processing and shall operate a licensed and regulated ware house by EACG. It has a ware house of 1,080m3 with a holding capacity of 2500 metric tons and silos of 40 metric tons. The vision of REWA GRAINS is to provide value addition to maize processing along the post harvest handling value chain.

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REWA GRAINS LTD
P.O. Box 2059 Jinja, Uganda
Head Office 18 Elgon Avenue; Stores 2/4
Home Road, Jinja Industrial Area

Paul K. Nyamarere
Managing Director/ CEO
Cell: +256 752 939312/ 752 111222
Email: pnyamarere@yahoo.com
Web: www.nyarrusa.com

Paschal Isaac Sabbiti
Director
Cell: +256 793 004585
Email: paschalisaac@gmail.com

NYARRUSA LTD is a limited liability company incorporated, registered and operating in Jinja, Uganda. Since incorporation in 2013 the company is engaged in grains and pulses trade. It is an active member of EACG has vigorously participated in all regional meetings, seminars and workshops in Kenya, Rwanda and Uganda. Locally the company is actively educating and mobilising the small farmers in her area of operations into cooperative groups so as to introduce them to the structured market system.
WEKEMBE UG LTD
P.O. Box 14125 Mengo, Kampala
Rubaga, Kampala – Pope Paul Memorial Building, Next to Lubaga Cathedral
Victoria Lukwago
Managing Director
Cell: +256 772 449849
Email: wmcs.ka@gmail.com/
vantongo@yahoo.co.uk
Web: www.wekembe.org

"Wekembe" Is a local word that means to "work hard." Our motto is "hope and hard-work" Wekembe is a development organi-sation founded In 2002 by the Archbishop of Kampala Archdiocese- Archbishop Dr Cy- prian Kizito Lwanga to uplift the standards of living of low income members of society, particularly women. Wekembe offers the following products and services to It's clients micro loans (agriculture credit, commercial credit, renewable energy credit and cot-tage industries credit), enterprise develop-ment, market access support and training. Wekembe outreach is through community development associations that receive credit it both cash and inkind produce and build as group clusters and wekembe then facilitates the market linkages for the clients. Grain being produced includesmaize, coffee and soya beans. Wekembe's outreach is in 9 administrative Districts Kampa-la, Wakiso, Luweero, Nakasere, Buikwe, Mukono, Bu-tambala and Mpigi.

UPLAND RICE MILLERS CO LTD
P.O. Box 537 Jinja, Uganda
Plot 3 Ddiba Road, Jinja Industrial Area
Philip Idro
Director
Cell: +256 788 052803
Email: idrophil@gmail.com

Moi Gelenge
Operations Manager
Cell: +256 782 592608
Email: gelengaben@gmail.com

Upland Rice Millers Co. Ltd (URMC), is a registered warehouse with EAGC and op-erates ultra modern grain cleaning, drying and milling facilities for processing very popular rice products and various other grains for exports. Although URMC is one of the biggest rice milling firms in Uganda, it recently acquired several new state of the art machinery for maize flour and grits so as to supply quality raw materials for breakfast cereal, various snacks and food staples for the regional market. URMC is also upgrad-ing its facility by installing a biomass drier using husks to reduce cost of production and environmental damage.
2 | Member Listing by Membership Categories
**Member Listing By Membership Categories**

**BURUNDI**

**ACTIVE MEMBERS**

*Grain producer/farmer*

**SATAAB**

Bujumbura, Quartier Asiatique, Avenue Songa, No.10

Guido Niyokwizigira

Consultant Permanent

Cell: +257 799 78590

Email: niyoguido1@gmail.com

Bosco

Administrator

Cell: +257 792 33141

---

**KENYA**

**ACTIVE MEMBERS**

*Grain producer/farmer*

**HOTTISERVE EAST AFRICA LIMITED**

P.O. BOX 892 - 00618, Nairobi, Kenya

Kwaheeri Road, (Off Kiambu Road)

Grace Luballo

Director

Cell: +254 700 120140/

Office: +254 20 3579382

Email: luballo.g@hottiserve-ea.com

Web: www.hottiserve-ea.com

**KABARAK UNIVERSITY ENTERPRISES LTD**

P.O. Box Private Bag

20157 Kabarak

Kabarak University

Along Nakuru – Kabarnet Road

Nathan Mwamba

General Manager

Cell: +254 735 265797

Email: nmwamba@kabarak.ac.ke

Web: www.kabaraguesthouse.com/ www.kabarak.ac.ke

Morgan Kiptum

Head of Marketing

Cell: +254 775 944479

Email: mkiptum@kabarak.ac.ke

---

**MATEENY SOY FARMERS COOP SOCIETY LTD**

P.O. Box 269 - 00618, Nairobi, Kenya

Kaptebeng'wet farm, along Soy - Kebenes road

Dr. Joel K. Tenai

Chairman

Cell: +254 722 656199

Email: ianejk@yahoo.com

Mr. John Chebii

Secretary

Cell: +254 720 783737

Email: mateenyltd@gmail.com

---

**SAVE POWER BIOTECHNOLOGY**

13, Avenue de France

Web: www.01biotec.net

Dushimirimana Jean Gilles

Director

Cell: +25776814071

Email: gabgilles@01biotec.net

---

**BUNDA CAKE AND FEEDS LTD.**

P.O. Box 1313, 20100

Nakuru Eldoret Highway,

Soilo, Nakuru

Bhavin K. Sethia

Director

Cell: +254 723 118900

Email: bundacakefeeds@gmail.com

Dipti B. Sethia

Director

Cell: +254 721 629193

Email: sales@bundacake.net

---

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Member Listing by Membership Categories

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Email: bruce.hillier@bunge.com
Web: www.bunge.com
Julius Muthemba
Operations Manager
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**CARGILL KENYA LIMITED**
P.O. Box 2029 – 00606,
Nairobi, Kenya
2nd floor Pacis Centre, Waiyaki Way, Nairobi
Peter Reichert
General Manager
Cell: +254 710 287523
Email: Peter_Reichert@cargill.com
Web: www.cargill.com

**DESTINY SOURCES & SUPPLIES**
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Contact Person
Anne Chebet
Manager
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Email: chebetagom@gmail.com
Trader of Maize and Beans

**ELAZAR AGRI LIMITED**
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Nairobi, Kenya
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Cell: +254 723 929410
Stephen Mutisya
Director
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**EXPORT TRADING GROUP**
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Physical address: Ground Floor, Heritan House, Woodland Road Nairobi
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Trader-Grains and Oilseeds
Cell: +254780419114
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Web: www.etgworld.com

**HEALTHY FOODS (KENYA) LTD**
P.O. Box 40300 – 80100 Nairobi,
Kenya - Westlands, Nairobi
Serrah Esendi Shirao
Managing Director
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Cell: +254 722 843328
Web: www.healthyfoodskenya.com

**HOTTSERVE EAST AFRICA LIMITED**
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Director
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Office: +254 20 3579382
Web: www.hottserve-ea.com

**KINGS COMMODITIES LTD**
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Email: info@kingscommodities.com
Stacy Nyawira
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Cell: +254 722 324628/ 731 999016

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Web: www.lomson.com
Moses Kiprotich Kosgey
Director
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Cell: +254 722 385395

**LOUIS DREYFUS Commodities**

**LOUIS DREYFUS Commodities KENYA LTD**
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Grains Manager East Africa
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Web: www.ldcom.com
James Wild
CEO Middle East Africa
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Director
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**MATEENY SOY FARMERS COOP SOCIETY LTD**
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Kaptebeng wet farm, along Soy - Kebenes road
Dr. Joel K. Tenai
Chairman
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Email: ianejk@yahoo.com
Mr. John Chebii
Secretary
Cell: +254 720 783737
Email: mateenyltd@gmail.com

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Web: www.nafics.com
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Steve Malonza
Director Agribusiness
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Web: www.primaxagencies.com

SMART LOGISTICS SOLUTION (SLS) LTD
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Rose Mutuku
Chief Executive Officer
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Web: www.smartlogistics.co.ke

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Director
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P.O. Box 36114 – 00100 Nairobi, Kenya
Sameer Business Park
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Executive Director
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YASH COMMODITIES KENYA LIMITED
P.O. box 18219-00500, Nairobi, Kenya
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Jilan Shah
Chief Executive Officer
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ALPHA GRAIN MILLERS
P.O. Box 21140 – 00100 Nairobi, Kenya
Embarkai, north airport rd, next nakumatt embakasi
Yunis Ibrahim Khalif
Chief Executive Officer
Cell: +254 721 412809
Email: yenishkhalif91@gmail.com
Web: www.alphagrainmillers.com

CAPWELL INDUSTRIES LIMITED
P.O. Box 746-0100, Thika
Physical Address: Off Garissa Road Thika
Web: www.capwell.co.ke

CAPWELL NUT PROCESSOR LTD
P.O. Box 3679 – 00100 Nairobi, Kenya
Royal Park, Catcliffe House, Muriuki Road, Westlands, Nairobi
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PHILSE MILLERS
Kaperset
Philip Maritin
Director
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Member Listing by Membership Categories

**UNGA LIMITED**
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**MATEENY SOY FARMERS COOP SOCIETY LTD**
P.O. Box 269 - 30100 Soy, Uasin Gishu County
Kaptebeng‘wet farm, along Soy - Kebenes road
Dr. Joel K. Tenai
Chairman
Cell: +254 722 656199
Email: ianejk@yahoo.com
Mr. John Chebii
Secretary
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Email: mateenyltd@gmail.com

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**VESTERAARD S.A**
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Physical address: ABC Towers 7th
James Mwangi Ndiritu
Area Manager
Tel: +254 204 444 758
Email: kenyavesteraard.com
www.vesteraard.com

**G-soko Certified Warehouse**

**NATIONAL CEREALS & PRODUCE BOARD**
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**SMART LOGISTICS SOLUTION (SLS) LTD**
P.O. Box 7590 – 00100 Nairobi, Kenya
Along Machakos – Kitui Road, 3km
Off Mombasa Highway
Rose Mutuku
Chief Executive Officer
Cell: +254 722 436552
Email: rose.mutuku@smartlogistics.co.ke
Web: www.smartlogistics.co.ke

**HOTTISERVE EAST AFRICA LIMITED**
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Kwaheri Road, (Off Kiambu Road)
Web: www.hottiserve-ea.com
Grace Luballo
Director
Cell: +254 700 120140/
Office: +254 20 3579382
Email:luballo.g@hottiserve-ea.com
<table>
<thead>
<tr>
<th><strong>Grain inputs</strong></th>
<th><strong>Banking/ Financial Services</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>AFRICA GRAIN CARE Ltd</strong></td>
<td><strong>CHASEBANK KENYA LTD</strong></td>
</tr>
<tr>
<td>AFRICA GRAIN CARE LTD</td>
<td>P.O. Box 66049 – 00800 Nairobi</td>
</tr>
<tr>
<td>10475-301081 Eldoret, Kenya</td>
<td>Riverside Mews, Junction of Ring</td>
</tr>
<tr>
<td>AGC House Annex off Conrooe</td>
<td>Road Riverside and Riverside</td>
</tr>
<tr>
<td>Michael K. Kebenee</td>
<td>Westlane along Riverside Drive, Nairobi</td>
</tr>
<tr>
<td>Cell: +254 792 651980</td>
<td></td>
</tr>
<tr>
<td><strong>BRAZAGRO LTD</strong></td>
<td><strong>ENOVIATIVE CAPITAL LTD</strong></td>
</tr>
<tr>
<td>BRAZAGRO LTD</td>
<td>P.O. Box 5797 00200 Nairobi</td>
</tr>
<tr>
<td>P.O. Box 7056 – 00508 Nairobi</td>
<td>A12 Daforth Court, Riverside</td>
</tr>
<tr>
<td>Mudher Industrial Park, Near Soham</td>
<td></td>
</tr>
<tr>
<td>Petrol Station, Mombasa Road</td>
<td>Kefa Nyakundi</td>
</tr>
<tr>
<td>Maina Kariuki</td>
<td>Managing Director</td>
</tr>
<tr>
<td>Commercial Director</td>
<td>Cell: +254 727 993327</td>
</tr>
<tr>
<td>Cell: +254 722 292283</td>
<td>Email: <a href="mailto:knyakundi@e-ennovativecapital.com">knyakundi@e-ennovativecapital.com</a></td>
</tr>
<tr>
<td>Email: <a href="mailto:com.dir@brazagroltd.com">com.dir@brazagroltd.com</a></td>
<td>Web: <a href="http://www.e-ennovativecapital.com">www.e-ennovativecapital.com</a></td>
</tr>
<tr>
<td><strong>KOROS JOSPHAT</strong></td>
<td><strong>Victor Gatamu</strong></td>
</tr>
<tr>
<td>Technical Sales Representative</td>
<td>Product Specialist</td>
</tr>
<tr>
<td>Cell: +254 720 653696</td>
<td>Cell: +254 721 410704</td>
</tr>
<tr>
<td>Email: <a href="mailto:techsales@brazagroltd.com">techsales@brazagroltd.com</a></td>
<td>Email: <a href="mailto:vgatamu@e-ennovativecapital.com">vgatamu@e-ennovativecapital.com</a></td>
</tr>
<tr>
<td><strong>CIMBRIA EAST AFRICA LTD</strong></td>
<td><strong>SYNGENTA EAST AFRICA LTD</strong></td>
</tr>
<tr>
<td>CIMBRIA EAST AFRICA LTD</td>
<td>P.O. Box 30393, 001000,</td>
</tr>
<tr>
<td>P.O. Box 24580</td>
<td>Nairobi, Kenya</td>
</tr>
<tr>
<td>Muir Lane 10, Off Langata Road</td>
<td>Agnes Gitonga</td>
</tr>
<tr>
<td>Jorgen T. Nielsen</td>
<td>Broad Acre Campaign Manager</td>
</tr>
<tr>
<td>Managing Director</td>
<td>Cell: +254 722 205 117</td>
</tr>
<tr>
<td>Cell: +254 051 8006354/5/7</td>
<td>Email: <a href="mailto:agnes.gitonga@syngenta.com">agnes.gitonga@syngenta.com</a></td>
</tr>
<tr>
<td>Email: <a href="mailto:info@cimbria.co.ke">info@cimbria.co.ke</a></td>
<td>Web: <a href="http://www.syngenta.co.ke">www.syngenta.co.ke</a></td>
</tr>
<tr>
<td>Web: <a href="http://www.cimbria.com">www.cimbria.com</a></td>
<td>Twitter @Ke EquityBank, Facebook</td>
</tr>
<tr>
<td>Losey M. Wamuthu</td>
<td>Wilson Njoroge</td>
</tr>
<tr>
<td>Sales Assistant</td>
<td>Credit Administrator</td>
</tr>
<tr>
<td>Cell: +254 722 940988</td>
<td>Cell: +254 727 344516</td>
</tr>
<tr>
<td>Email: <a href="mailto:losey@cimbria.co.ke">losey@cimbria.co.ke</a></td>
<td>Email: <a href="mailto:Wilson.njoroge@unaitas.com">Wilson.njoroge@unaitas.com</a></td>
</tr>
<tr>
<td><strong>MEA LIMITED</strong></td>
<td><strong>RAFIKI MICROFINANCE BANK</strong></td>
</tr>
<tr>
<td>P.O. Box 44480 – 00100 Nairobi</td>
<td>P.O. Box 12755 – 00400 Nairobi</td>
</tr>
<tr>
<td>6th Floor, wing A, West End Towers,</td>
<td>Rafiki House, Biashara Street, Nairobi</td>
</tr>
<tr>
<td>Muthaigari Drive, Off Waiyaki Way,</td>
<td>Alex Kiragu</td>
</tr>
<tr>
<td>Westlands, Nairobi</td>
<td>Team Lead AgriBusiness</td>
</tr>
<tr>
<td>Daniel Ndegwa</td>
<td>Cell: +254 722 242465</td>
</tr>
<tr>
<td>Sales Director – Africa</td>
<td>Email: <a href="mailto:akiragu@rafiki.co.ke">akiragu@rafiki.co.ke</a></td>
</tr>
<tr>
<td>Cell: +254 724 253312/ 020 4453701/2/3</td>
<td>Web: <a href="http://www.rafikibank.co.ke">www.rafikibank.co.ke</a></td>
</tr>
<tr>
<td>Email: <a href="mailto:Ndegwa@mea.co.ke">Ndegwa@mea.co.ke</a></td>
<td><strong>Victor Gatamu</strong></td>
</tr>
<tr>
<td>Web: <a href="http://www.meaco.ke">www.meaco.ke</a></td>
<td>Product Specialist</td>
</tr>
<tr>
<td><strong>OLERAI SEEDS</strong></td>
<td>Cell: +254 721 410704</td>
</tr>
<tr>
<td>P.O. Box 414 - 20500 Narok</td>
<td>Email: <a href="mailto:vgatamu@e-ennovativecapital.com">vgatamu@e-ennovativecapital.com</a></td>
</tr>
<tr>
<td>Ololulu Narok</td>
<td><strong>UHURU SEEDS</strong></td>
</tr>
<tr>
<td>Hugo Wood</td>
<td>P.O. Box 7044 – 00200 Nairobi</td>
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<tr>
<td>Director</td>
<td>Lakeside, Githunguri, Kiambu</td>
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<tr>
<td>Cell: +254 722 570311</td>
<td>Neo Moraa</td>
</tr>
<tr>
<td>Email: <a href="mailto:hugo@olerai.co.ke">hugo@olerai.co.ke</a></td>
<td>Managing Director</td>
</tr>
<tr>
<td><strong>Purity Muriithi</strong></td>
<td>Cell: +254 722 592300</td>
</tr>
<tr>
<td>Sales &amp; Marketing Manager</td>
<td>Email: <a href="mailto:peter.mureu@unaitas.com">peter.mureu@unaitas.com</a></td>
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<tr>
<td>Cell: +254 715 683842</td>
<td>Web: <a href="http://www.unaitas.com">www.unaitas.com</a></td>
</tr>
<tr>
<td>Email: <a href="mailto:sales@olerai.co.ke">sales@olerai.co.ke</a></td>
<td>Wilson Njoroge</td>
</tr>
<tr>
<td><strong>SYNGENTA EAST AFRICA LTD</strong></td>
<td>Credit Administrator</td>
</tr>
<tr>
<td>P.O. Box 30393, 001000,</td>
<td>Cell: +254 727 344516</td>
</tr>
<tr>
<td>Nairobi, Kenya</td>
<td>Email: <a href="mailto:Wilson.njoroge@unaitas.com">Wilson.njoroge@unaitas.com</a></td>
</tr>
</tbody>
</table>
AgroZ® Net is recommended for building low cost GREEN-HOUSES and NET-HOUSES that helps to increase vegetable yields up to 40%, while reducing pesticides use up to 80%.

AgroZ® Net is a High Density Polyethylene (HDPE) net for microclimate modification and the exclusion of insect pests in the protected cultivation of horticultural crops – vegetables, fruits and ornamentals.

AgroZ® Net comes in two mesh sizes of 0.4 mm and 0.9 mm. AgroZ® Net 04 is recommended for use in Tomatoes, Sweet Pepper, Cucumber and all seedlings production. AgroZ® Net 09 is recommended for use in Brassicas (Cabbages, Broccoli, Pak Choi, etc.), other Leafy Vegetables, French Beans and Watermelon.

AgroZ® Net 04 and 09 comes in a roll size of 5.5 m x 30.0 m.

AgroZ® Shade Net provides 55%, 75% and 90% shade are used in ornamental horticulture, coffee seedling production and in vegetable production.

AgroZ® Shade Net comes in a roll size of 2 m x 100 m.

AgroZ® Ground Cover is a thick woven plastic cover, treated for the UV protection. Used for the control of weeds. Preserves moisture in the soil. AgroZ® Ground Cover comes in a roll size of 1.6 m x 200 m.

AgroZ® Bag is a water-resistant and gastight storage solution for a vast range of dry agricultural commodities. It comes with an inner liner and an outer woven polypropylene (WWP) raffia sack. Made of multi-layer barrier prpperties, it preserves commodities for a long period of over a year without the risks of moisture gain, post-harvest storage infestation and fungal growth.

AgroZ® Bag stops mold growth, decreases food losses and aflatoxin contamination. AgroZ® Bag is recyclable and pesticide-free hermetic storage technology, that preserves the quality and germination capacity of stored grains.

AgroZ® Bag is recommended for the storage of all grains and pulses, primarily: Maize, Dry Beans, Peas and also Rice, Sorghum, Millet, Soybeans, Seeds, Wheat, Cocoa, Coffee, etc.
AgroZ® Net is recommended for building low cost GREEN-HOUSES and NET-HOUSES that helps to increase vegetable yields up to 40%, while reducing pesticide use up to 80%.

AgroZ® Net is a High Density Polyethylene (HDPE) net for microclimate modification and the exclusion of insect pests in the protected cultivation of horticultural crops – vegetables, fruits and ornamentals.

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AgroZ® Net 04 and 09 comes in a roll size of 5.5 m x 30.0 m.

AgroZ® Shade Net provides 55%, 75% and 90% shade are used in ornamental horticulture, coffee seedling production and in vegetable production.

AgroZ® Shade Net comes in a roll size of 2 m x 100 m.

AgroZ® Crates are Stackable, Nestable, Strong and durable, made from food grade HDPE plastic. Treated for UV protection. Weighs 2 kg when empty. External dimensions are: L 63 cm x W 38 cm x H 30 cm. Can carry 18 kg of French Beans or 25 kg of Tomatoes. AgroZ® Crates come in many basic colors.

AgroZ® Bag is a water-resistant and gastight storage solution for a vast range of dry agricultural commodities. It comes with an inner liner and an outer woven polypropylene (WWP) raffia sack. Made of multi-layer barrier properties, it preserves commodities for a long period of over a year without the risks of moisture gain, post-harvest storage infestation and fungal growth.

AgroZ® Bag stops mold growth, decreases food losses and aflatoxin contamination. AgroZ® Bag is recyclable and pesticide-free hermetic storage technology, that preserves the quality and germination capacity of stored grains. AgroZ® Bag is recommended for the storage of all grains and pulses, primarily: Maize, Dry Beans, Peas and also Rice, Sorghum, Millet, Soybeans, Seeds, Wheat, Cocoa, Coffee, etc.

AgroZ® Ground Cover is a thick woven plastic cover, treated for the UV protection. Used for the control of weeds. Preserves moisture in the soil. A great tool for fruit and vegetable crops. Can be used for 3 - 5 years. AgroZ® Ground Cover comes in a roll size of 1.6 m x 200 m.

Maize, Sorghum and Cow Peas still fresh after 12 months in the AgroZ® Bag.
Member Listing by Membership Categories

Laboratory Companies

**F & S SCIENTIFIC LTD**
P.O. Box 39081 - 00623 Nairobi
Shamneel Court, 2 Mututhi Road, Westlands
Rushabh Shah
Business Development Manager
Cell: + 254 717 100500
Email: rushabh@fnscientific.com
Web: www.fnscientific.com

**INTERFIELD FOOD TESTING LABORATORIES LTD**
P.O. BOX 2113 - 00505
Ruini Town, Biashara Street
David Muruki
Director
Cell: +254 714 101325
Email: info@interfieldlabs.co.ke
Web: www.interfieldlabs.co.ke

**POLUCON SERVICES (K) LIMITED**
P.O. Box 34077 - 80118 Mombasa
Nyati Road, Off Links Road, Nyali Mombasa, Kenya
Dominic Mureithi Mathenge
Managing Director
Cell: +254 722 410312
Email: polucon@polucon.com

**SORELA SUPPLIES**
P.O. Box 78586 – 00507 Nairobi
G18, 5TH Floor Suite No. 37 Vision Plaza, Mombasa Road
Peter Mutuku
Managing Director & Chief Executive
Cell: +254 733 726695/ 728 976035
Tel: +254 020 2663569
Email: sorelasupplies@yahoo.com
Web: www.sorelascienceeastafrica.com

**MALAWI**

**MALAWI**

**ACTIVE MEMBERS**
Grain Producer/ Farmer

**KAGO GENERAL DEALERS & SUPPLIERS**
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Physical Address: Natsons building opp limbe nbo bank
Mabvuto Kanyere Gondwe
Managing Director
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Mphatso Chadzala
Proprietor Director
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**SOJAVI SUPPLIERS**
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Mrs Makoko Chirwa
Managing Director
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**GRAIN TRADER**

**JOHNSON FOOD INDUSTRY LIMITED**
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Johnson corner, Chiwesa Village, 6 miles, Lilongwe
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CEO/MD
Cell: +265999206321
Email: eureka2003food@yahoo.com

**oursa**

Anna K. Phiri
Managing Partner
Cell: + 265 995 62 74 68
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**Teren Investments**
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**Grain Trader**

ăngा
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Kristian Moller  
Chief Executive Officer  
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**COOPERATIVE AHBUMBAYE**  
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Vice President
Member Listing by Membership Categories

**INDAKUKI COOPERATIVE**
Kimironko, Gasabo Kigali

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**KAIDU COOPERATIVE**
Rubavu, Western Province

Musabyimana Moussa Moustaffa
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**KOTUKA COOPERATIVE**

12 Kigali
Kigali - Kicukiro

Twahirwa Tharcisse
Chairperson
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Cell: +250 788 573766

**WIN WIN DEALS LTD**

280 Kigali-Rwanda
Companion House, 3rd floor, Door 73

**GATSIBO RICE COMPANY**

4781 Kigali-Rwanda
Gatsibo District, Eastern Province

**KOTUKA COOPERATIVE**

12 Kigali
Kigali - Kicukiro

Twahirwa Tharcisse
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**SARURA COMMODITIES**
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Web: www.sarura.com

Ntukabumwe Eric
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Cell: +250 788 355563

**SOSOMA INDUSTRIES LTD**
P.O. Box 6779 Kigali – Rwanda KK 19 Ave

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Director General
Email: sosoma@sosoma.rw
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Ntagwabira Jean Claude
Marketing Manager
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Bugeesa District, Eastern Province

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Director General
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**Banking/Financial Services**

**KENYA COMMERCIAL BANK RWANDA LTD**
P.O.Box 5620
Headoffice, Kn4 Av 18
Nyarugenge – Kigali Rwanda

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Agribusiness Manager
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**URWEGO OPPORTUNITY BANK LTD**

B.P 748
Rwanda – Kigali – Remera-Kisimenti (Umuyenzi Plaza)

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Consulting

AGREE INTERNATIONAL
Gasabo, Kigali

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Gasabo, Kigali

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Grain Inputs

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Web: www.dynapharmafrica.net

Jackline Umuroni
Corporate Sales Manager
Cell: +250 788322209
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Non-Profit Organization

AGRIBUSINESS FOCUSED PARTNERSHIP
ORGANIZATION (AGRIFOP)
P.O. Box 3573 Kigali, Rwanda

Jean Bosco Safari
Chief Executive Officer
Cell: +250 788 520914
Email: sjboscofr@gmail.com
Web: www.agrifoprw.org

Grain Producer/Miller

KILOMBER PLANTATIONS LTD
P.O. Box 23294, Dar es Salaam, Tanzania
45, Msasani Road, Masaki,
Dar es Salaam, Tanzania

Graham Anderson
General Manager
Cell: +255 785 307000
Email: graham.anderson@agricatz.com
Web: www.kilomberpl.com

Active Member

Grain Producer/Miller

RWANDA DEVELOPMENT ORGANISATION
(RDO)
368 Kigali Rwanda

RWIBASIRA Eugene
Executive Secretary
Cell: +250 788 301740
Email: rdevpt@yahoo.com
Web: www.rdorwanda.org

MBOMOLE INVESTMENT COMPANY LIMITED
P.O. Box 66 Njombe

Fidelis Edward Kilamlya,
Chief Executive Officer
Bertha Paul Mpalangulo,
Vice Chief Executive Officer
MSAMALA ENTERPRISES CO. LTD
Po Box 88 Songea
Physical Address: Msamala, Making’inda
Anna S. Gama
Director
Cell: +255754258513
Email: msalalamsembe@yahoo.com
Neola Matunda
Asst Director
Cell: +255762343377

QUALITY FOOD PRODUCTS LTD
P.O. Box 462 Arusha
Unga Ltd, Block U, Plot No. 95/98,
Next to Sido, Arusha
Ammar Jiwaji
CFO
Cell: +255 689 589139
Email: ammar@qfp.co.tz
Web: www.qfp.co.tz
Olga Shuma
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UNYIHA ASSOCIATES LTD.
P.O.Box 620, Mbozi.
Physical Address: Plot 2, Vwawa Market Square, Mbozi, Songwe.
Charles M. Chenza
Chairman & CEO
Cell: +255 766 688 075
Email: chenza9@yahoo.com
Website: www.unyiassociates.net
Joel Charles
Director
Tel: +255 712 859 798
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Grain Traders

AGROKIBITI LTD
P.O. Box 41897 Dar es Salaam
Tegeta Nyuki, Adjuscent Canosa Secondary School Hostel
Nathaniel Kombe
Managing Director
Cell: +255 716 000696
Email: nathanielkombe@agrokibiti.com
Website: www.agrokibiti.com
Helena Misango
Marketing Officer
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Email: hmisango@agrokibiti.com

UNION SERVICE STORE LTD
P.O. Box 499 Moshi, Kilimanjaro
Plot No. 24, Airport Road,
Adjacent VETA Moshi
Evarist M. Silayo
Managing Director
Cell: +255 784 264763
Tel: +255 27 2750264
Email: uniono2002@yahoo.com

BCA GRAIN & FEED COMPANY LTD
P.O. Box 11005, Arusha, Tanzania
River Gardens Business Park,
Arusha – Moshi Road, Usa River
Oscar Opiyo
Cell: +255 715 772195/ 734 772195
Email: info@bcagrain.com
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Nancy Ndale
Cell: +255 715 772195/ 734 772195
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Grain Processor/Miller

FRABHO ENTERPRISES LTD
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Plot No. 311 Block B Kiwalamani

Julius Wambura
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RUAHA MILLING ENTERPRISE
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Ipogolo National Housing Business
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Mapanda Enterprises Ltd
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UNION SERVICE STORE LTD
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ASSOCIATE MEMBERS
Inspection Companies

SGS TANZANIA SUPERINTENDENCE COMPANY LTD
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Twalib Mohamed
Multi Laboratory Manager
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Member Listing by Membership Categories

**Technology for Agricultural Value Chain**

**BUSINESS DESTINATION AFRIKA**
3rd Floor, Msasani Towers Off Kimweri Road (Opposite CCBRT Hospital)

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Manager, Export  
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**CENTRE FOR SUSTAINABLE DEVELOPMENT INITIATIVES (CSDI)**
P.O. Box 34210 Dar es Salaam  
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William B. Massawe  
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**CENTRE FOR SUSTAINABLE DEVELOPMENT**

**Non-Profit Organization**

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**ACTIVE MEMBERS**

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**KATINE JOINT FARMERS COOPERATIVE SOCIETY LTD**
P.O. Box 61 Soroti  
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Soroti District

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Kakooge T.C Nakasongola District

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**UGANDA**
Member Listing by Membership Categories

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Postal Address: P.O. Box 1052, Lira, Uganda
Physical Address: Plot 19-21, Odoqokim Industrial Area, Ojewa Division, Lira, Uganda
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Grain Storage/Warehousing

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Grain Processor

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Grain Processor

REWA GRAINS
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Kigunga, 18km from Kampala to Jinja Road, Mukono Municipality, Uganda

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G-soko Certified Warehouse
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Rose Nakimuli  
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**CREDIT ENTERPRISES LTD BRAZAFRIC ENTERPRISES**  
ENTREPRISE SE S LTD

**ASSOCIATED MEMBERS**  
Grain Equipments & Machinery

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**Laboratory Companies**
KENYA

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Grain Equipment’s & Machinery
MALAWI

Grain Inputs

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Grain Commodity Exchange

RWANDA

Banking/Financial Services

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**Member Listing by Products and Services**

### Tanzania

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**Non-Profit Organization**

### Business Destination Afrika

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### Uganda

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**HMH-Rainbow Ltd.**  
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Contact Persons  
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** sore G SOKO | 78**
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Municipality
Bernard Otim
Director
Tel: +256 705 536 647/ 392 831006
Email: farmprojectug@yahoo.com

Jannet Akello Otim
General Manager
Cell: + 256 772 820420
Email: ladyjannetus@yahoo.com

Kinoni Produce Farm
P.O. Box 30909, Kampala, Uganda
Kakooge T.C Nakasongola District
Bruno B. Matovu
Managing Director
Cell: +256 772 463114
Email: bmatovu@gmail.com

David Mutazindwa
Program Development Advisor
Cell: +256 772 435660
Email: dmuzatindwa@gmail.com

Masindi District Farmers’ Association LTD
P.O. Box 301, Masindi (U)
Plot 140, Masindi Port Road
Katende David
Coordinator
Cell: +256 772 857487/ 701 857487
Email: madffarmers@gmail.com

Muhingo Godfrey
General Manager
Cell: +256 772 636456
Email: msgff@farmers.com

Osho Chemical Industries LTD
P.O. Box 12627, Plot 37,38, 41 & 43
Wing “K” 5th Floor Mulwana Road, Aquva
International Building
Loganathan Umashankar
Director
Cell: +256 757 766766
Email: umashankar@oshochem.com
Web: www.oshochem.com

Balasundaram Mohan Babu
Country Manager
Cell: +256 752 766762
Email: oshouganda@oshochem.com

Plants

AMATEHON AGRI UGANDA LTD
P.O. Box 735 Gulu
Plot C1 Wai Anaka,
Karuma-Pakwach Rd
Kenneth Bengomin
Sales & Marketing Manager
Email: k.bongo@amatheon-agri.com
Cell: +256 702 168502
Web: www.amatheon-agri.com

Ernest Ondego,
Operation Manager
Cell: +256706206594
Email:eondego@grainbulk.com

Malcom Noronha
General Manager
Cell: +256 759 836477
Email: noronha@grainbulk.com

Inspection Companies

Chemiphar Uganda LTD
P.O. Box 25525 Kampala, Uganda
Plot 224 – 226 Kyeyune Road, Kiggundu
Zone Kansanga, Kampala, Uganda

Annick Uytterhaegen
Chief Executive Officer
Email: au@chemiphar.net
Cell: +256 793 423030
Web: www.chemiphar.net

Rose Nakimuli
Business Manager
Email: rose@chemiphar.net
Cell: +256 782 335718

Laboratory Companies

Chemiphar Uganda LTD
P.O. Box 25525 Kampala, Uganda
Plot 224 – 226 Kyeyune Road, Kiggundu
Zone Kansanga, Kampala, Uganda

Annick Uytterhaegen
Chief Executive Officer
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Cell: +256 793 423030
Web: www.chemiphar.net

Rose Nakimuli
Business Manager
Email: rose@chemiphar.net
Cell: +256 782 335718
## Member Listing by Country

### BURUNDI
- Africa Milling Company Ltd
- AGRI-PROFOCUS Burundi
- Burundi Society of Agriculture and AgriFood
- Transformation (SATAAB)
- Cereals
- COBEREC
- Cooperative de Production Agro pastorale (COPAP)
- East Africa General Trade (EAGT)
- SAVE POWE BIOTECHNOLOGY (01- BIOTEC)
- Societe De Transformation Des Produits Alimentaires
- Women Soya Milling Company (WSMC)

### KENYA
- ACDI/VOCA KENYA
- Africa Grain Care Ltd
- Afrisol Holdings Ltd
- Agricultural Market Development Trust AGMARK
- Alcordia Ltd
- Almis Enterprise Ltd
- Alpha Grain Millers
- Bell Industries
- Bewa Farmcare Ltd
- Bradegate Holdings Ltd
- Brazagro
- Bulto Grains Ltd
- Bunda Cake and Feeds Ltd
- Bunge East Africa Ltd
- Canadian Food Grains Bank
- Capital Reef Kenya Ltd
- Capwell Industries Ltd
- Carjill Kenya Ltd
- Cereal Growers Association
- Cereal Millers Association (CMA)
- CFC Stanbic Bank
- Chase Bank (Kenya) Ltd
- Cimbia East Africa Ltd
- Classic Foods
- Commercial Bank of Africa
- Commercial Grain Services Ltd
- Cooperative Ecuador A.U (East Africa)
- Corporate Business Forms Ltd
- Cup of Joe
- Destiny Sourcing & Supplies
- Dryland Seed
- East African Maltings Ltd
- Echakay Trading Co. Limited
- Elazar Agri Limited
- Innovative Capital Limited
- Export Trading Company (KE)
- F & S Scientific Ltd
- Gold Park Investments Limited
- Grain Bulk Handlers Ltd
- Grain Industries Ltd
- GrainPro Inc
- Greenlife Crop Protection Africa Ltd
- Gro-Ventures Ltd
- Healthy Foods Ltd
- Holiday Grain Processors Ltd
- Hotserve East Africa Ltd
- Infrastructure Technology Africa Ltd
- International Fertilizer Development Center
- Intertek Testing Services
- Jamii Milling Ltd
- John Deere Financial
- Kabarak University Enterprises Ltd
- Kamili Packers
- Kams Singapore Pte Ltd
- Kapuswa Farm
- KB Commodities Private Limited
- Kenya Commercial Bank Ltd
- Kilima Tumaini Youth Group
- Kilimambogo Millers Ltd
- Kings Commodities Limited
- Kuona Mbele Investment Farmers Cooperative
- LAROSCHEL DEDEBY LTD
- Lily Millers
- Lomson Enterprises Ltd
- Luyekhe Kazi Na Maendeleo
- Malta Insurance Agency Ltd
- Mama Millers Ltd
- Mateeny Soy Farmers Co-operative Society Ltd
- Mepico Limited
- Meru Multipurpose Co-operative Society Ltd
- Millets Company Kenya Ltd
- Minua Commercial Agencies
- Mombasa Maize Millers
- Naflcs Grain Trading Ltd
- National Cereals and Produce Board
- Ngauru Cereals and Produce Cooperative Society
- Nzoia Grain Marketing & Processing Co-op Society Ltd
- Olerai Farming Ltd
- Pembie Flour Mills
- Phiise Millers
- Polucon Services Kenya Ltd
- Post Harvest Services Ltd
- Post Harvest Solutions
- Primax Agencies Ltd
- Quiqbank Limited
- Rafiki Microfinance bank
- Root Capital
- Rural Women in Agriculture Ltd
- Seaboard Overseas Trading Company
- SGS Kenya Ltd
- Shalem Investments Ltd
- Sidian Bank
- Smart Logistics Solutions Ltd
- Soy Afric Ltd
- Sorela Supplies
- Sunbelt Farm Ltd
- Synergy Earth Global (K) Limited
- Syngenta EA Ltd
- TechnoServe Kenya
- Tempest
- Temu Yaya
## Member Listing by Country

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### Member Listing by Country

**UGANDA**

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<td>Capca</td>
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<td>Cereal World Ltd</td>
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<td>Farmers Centre U Ltd</td>
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<td>Grain Bulk Handlers</td>
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<td>Hmh Rainbow Ltd</td>
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<td>Indo African Investments Ltd</td>
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<td>Joseph Initiatives Ltd</td>
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<td>Kapchorwa Commercial Farmers Association</td>
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<td>Katine Joint Farmers Co-Cop Ltd</td>
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<td>Kinoni Produce Farm Ltd</td>
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<td>MN Commodities &amp; Supplies Ltd</td>
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<td>Muhorro Area Cooperative Enterprise</td>
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<td>Musa Body Machinery</td>
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<td>Nyakatoroni Co-Op Unions</td>
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<td>Totco (U) Ltd</td>
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- F & S SCIENTIFIC 49
- LITENGA HOLDING 39
- SGS KENYA LIMITED 10
- SOY AFRIC LIMITED 27
- STANBIC BANK UGANDA LIMITED **BC
- UNAITAS Sacco Society Limited ***IFC
### Catalog# | Description | Assay Range
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941AFLO1M-96 | Total Aflatoxins (Grains and cereals cottonseeds (Rapid Format)) | 1.0 - 20 ppb
941BAFLO1B1-96 | Aflatoxin B1 (Grains and cereals cottonseeds (Rapid Format)) | 1.0 - 20 ppb
961AFLM01M-96 | Aflatoxin M1 (Milk and dairy products (High Sensitivity)) | 5.0 - 100 ppt
981OCH01ALC-96 | Ochratoxin A (Wine, grapes juice, grape must, beer) | 0.04 - 8 ppb*
991AFLM01U-96 | Aflatoxin M1 (Urine) | 0.15 - 4.0 ppb
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Tel: +254 (20) 3745840
Fax: +254 (20) 3745841
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+254 710 607313
Email: grains@eagc.org

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Email: grains@eagc.org

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RGCC Office Gasabo District
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Email: grains@eagc.org

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Tel: 0955048125/0925179680
Email: grains@eagc.org

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Bujumbura, Burundi
Email: grains@eagc.org

EAGC Malawi Office
C/o Global Communities - Malawi
Off Mphonongo Street, Area 43/Plot 491
P.O. Box 30209 Lilongwe, Malawi
Email: grains@eagc.org

www.eagc.org
www.ratin.net
www.graintradesummit.com
www.grain.institute
grains@eagc.org

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@EAGrainCouncil
Eastern Africa Grain Council
Eastern Africa Grain Council
Company Name:___________________________________________________________________________________________

Contact Person:____________________________________________________________________________________________

Physical Address:__________________________________________________________________________________________

Postal Address:____________________________________________________________________________________________

Tel: (Country code, Area code, Number):________________________________________________________________________

Email:____________________________________________________________________________________________________

Website:__________________________________________________________________________________________________

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<td>1 PC Bookmark (Full colour)</td>
<td>6cm (W) x 25cm (H)</td>
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<tr>
<td>Full page (Last page)</td>
<td>21cm (W) x 28cm (H)</td>
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Payment mode:
Electronic Transfers:
Commercial Bank of Africa (CBA) I Branch: Westlands
Account Name: Eastern Africa Grain Trade Council
Ksh A/C No: 6432510025 I USD A/C No: 6432510038 EAGC
Mpesa: Paybill No: 522726 | A/C N0: 6432510025
Note: Add 16% VAT to the above costs

Payment can be made in local currency at the ruling rate provided by EAGC

Contact us:
Eastern Africa Grain Council, Mbaazi Avenue, Off Kingara Road
P.O. Box 218 - 00606 Nairobi, Kenya
Tel: +254 (0)710 607313/(0)733 444035
Email: gsoko@eagc.org
Website: www.eagc.org
# MEMBERSHIP APPLICATION FORM

**PLEASE COMPLETE IN BLOCK CAPITALS**

<table>
<thead>
<tr>
<th>Name of Applicant (Company/Organisation):</th>
<th>Name and position of contact person:</th>
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<tbody>
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<table>
<thead>
<tr>
<th>Physical Address:</th>
<th>Postal Address:</th>
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<table>
<thead>
<tr>
<th>Telephone No: (country code, area code and number)</th>
<th>Fax No: (country code, area code and number)</th>
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<table>
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<tr>
<th>E-mail address:</th>
<th>Website:</th>
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<table>
<thead>
<tr>
<th>Core business (Trader, producer, processor, National Level association, allied industry/service provider e.g. inputs, banking, insurance etc.):</th>
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<tr>
<th>State date of incorporation, or of commencement of business:</th>
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## MEMBERSHIP FEES:

- **Active Membership**
  - This membership is open to Traders, Producers, Processors.
  - Registration - US$ 100.
  - ANNUAL subscription - US$ 300. Entitles you to 1 year of benefits starting from date of receipt of payment.
  - 5 YR discounted subscription - US$ 1200. Entitles you to 5 years of benefit starting from date of receipt of payment.
  - Bank charges are to the senders account.

- **Affiliate Membership**
  - This membership is open to National Level Associations.
  - Registration - US$ 400
  - ANNUAL US$ 600. Entitles you to 1 year of benefits starting from date of receipt of payment.
  - 5 YR subscription - US$ 3200 Entitles you to 5 years of benefit starting from date of receipt of payment.
  - Bank charges are to the senders account.

- **Associate Membership**
  - This membership is open to inputs companies, banking, insurance etc.
  - ANNUAL subscription - US$ 500. Entitles you to 1 year of benefits starting from date of receipt of payment.
  - SYR subscription - US$ 2000. Entitles you to 5 years of benefit starting from date of receipt of payment.
  - Bank charges are to the senders account.

## PAYMENT MODE: Please tick as appropriate

- [ ] TELEGRAPHIC TRANSFER TO COMMERCIAL BANK OF AFRICA LTD., IN FAVOUR OF EASTERN AFRICA GRAIN COUNCIL, A/C NO. 6432510038, SWIFT CODE: CBAFKEX
- [ ] CROSSED CHEQUE IN FAVOUR OF EASTERN AFRICA GRAIN COUNCIL
- [ ] CASH

I HAVE READ AND UNDERSTOOD THE BYLAWS AND REGULATIONS OF EAGC.

<table>
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<tr>
<th>SIGN:</th>
<th>DATE:</th>
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About Us
Totco (U) Ltd is a renowned agro commodity trading company with over 15 years of expertise in different areas inclusive of grains production, storage, marketing, importation and exportation in Uganda and across the globe, recognized by the government of Uganda. We are a member of the East African Grains Council (EAGC). We are based in northern Uganda, the heart of grains growing area of the country.

We are a quality centric company actively engaged in the business of agro commodity trading mainly white sorghum, red sorghum, white maize, soya bean, green grams, Beans, Simsim, pigeon peas, etc. We export to East African countries, India and are rapidly growing in other international markets also.

Totco (U) Ltd owns and manages the supply chain commodities between regions, strategically matching one area’s market origination capabilities with market consumption patterns in another. Combined with the capacity to store commodities close to their point of origin for extended periods of time along with control over transport and logistics, Totco (U) Ltd maximizes synergies and efficiencies at every stage of the value chain continuum.

Our Vision
To become the leading producer, service provider and marketer of grain products and to maintain an active and sustainable business portfolio.

Our Mission
To grow quality crops, provide reliable market to the farmer, help lift them financially from process grains to international renowned standards with efficiency in delivery.

The Management Team
The company is managed by a team of experienced professionals having expertise in the field of international trade, finance, banking, business management and has a strong direct network with farmers as well as agro-commodity dealers for procurement of good quality grains.

Why Choose Us
Totco (U) Ltd believes in developing strong relationships with its clients by ensuring timely deliveries, unswerving service and quality, and following high ethical business practices. Excellence in service and quality standards differentiates Totco (U) Ltd from others.

We love nothing more than working on grains and seeds of good quality. We care about our clients and can often be found working out of hours to get everything ‘just right’.

We offer what matters—quality and experience. Our pricing packages can be customized to your company’s unique needs. We deliver the highest value for your budget.

With our contract farming model, we are able to produce grains according to market demand and we are also in a position to control production that suits your desired needs.

Our Commitment
Totco (U) Ltd warrants round the year hassle free supply to clients by monitoring the product from source to the destination ensuring quality and consistency.

Product Offerings
We handle, buy and sell various agro commodities to various countries across the globe.