

CALL FOR EXPRESSION OF INTEREST

EOI No	EOI-EAGC-2026-004
Issue date	Friday, 17 th July 2026
Title	Call for Expression of Interest for a Consultancy for sustainability advisory support under the Sustainable African Value Chain Initiative (SAVI) project
Email address for submission of questions	procurement@eagc.org ; sustainability@eagc.org The email address in the synopsis is the sole point of contact at EAGC for any questions.
Email address for submission of proposals	procurement@eagc.org ; sustainability@eagc.org
Deadline for Receipt of Proposals	Monday, July 27 th 2026 at 1700hrs East African Time
Anticipated Award Type	Fixed Price Purchase Order. EAGC anticipates awarding a contract to the successful bidder for the provision of the specific services or deliverables and is not adjusted if the actual costs are higher or lower than the fixed price amount. Offerors are expected to include all costs, direct and indirect, into their total proposed price.
Basis for Award	An award will be made based on the experience of the consultant to offer similar services. The award will be issued to the responsible and reasonable offeror who provides the best value to EAGC using a combination of technical and cost/price factors.

1. Background

The Eastern Africa Grain Council (EAGC) is a regional, not-for-profit membership organization and the leading voice of the grain industry in Africa. Its mandate is to facilitate efficient, structured, inclusive, sustainable, and profitable grain trade through key interventions including policy advocacy, capacity building, market systems development, and business development services.

Through its capacity-building arm, the Grain Business Institute (EAGC-GBI), EAGC delivers structured training and Business Development Services (BDS) to grain value chain actors, including aggregators, traders, processors, and service providers. EAGC-GBI serves as the institutional platform for development, packaging and delivery of market-responsive training and advisory services.

Under this framework, EAGC, in partnership with Danish Industry (DI), is implementing the Sustainable African Value-Chains Initiative (SAVI) (2026–2028). The SAVI project interventions are anchored within EAGC-GBI and aim to strengthen the sustainability performance and competitiveness of grain value chain companies by providing practical support in ESG Compliance, Carbon Accounting/Decarbonization, EUDR, Water Efficiency and Sustainable Value Chain Management.

Despite increasing pressure from regulators, financiers, and buyers many companies face challenges related to limited technical capacity, lack of tools, and weak systems for sustainability monitoring and reporting. The SAVI project addresses these gaps through structured programmes combining training, technical advisory and practical outputs.

2. Objective of the assignment

To provide structured, hands-on, and quantified technical support to a cohort of enterprises in the grain value chain. This will enable the companies to baseline their sustainability performance, accurately measure greenhouse gas (GHG) footprints and complete initial corporate compliance reporting aligned with regional and global expectations.

3. Specific objectives and target outcomes (Year 1 focus)

The primary focus of the Year 1 consultancy is to establish foundational baselines and complete the initial compliance reporting for the 2026 cohort. The consultant(s), together with the EAGC Programme Management Team, will be directly responsible for achieving:

- **Outcome 1 (Carbon Accounting)**
Target companies supported to successfully create their first GHG inventory report.
- **Outcome 2 (ESG Compliance)**
Target companies guided through assessments to complete a corporate ESG report.

4. Consultancy structure

To support implementation of the SAVI Project, EAGC intends to engage specialized technical expertise to deliver company-level advisory support across the ESG and Decarbonization

thematic areas:

- **ESG consultant** - responsible for supporting companies on ESG framework application, value chain risk profiling, double materiality assessments, and ESG reporting.
- **Decarbonization & Carbon accounting consultant** - responsible for supporting companies on GHG inventory development and baseline emission mapping. Based on this, the consultant will support companies in developing a decarbonization strategy and identifying concrete actions to reduce their CO₂e emissions.

In addition, the consultant will support EAGC in identifying relevant local and international emission factors for use in the carbon calculator. While EAGC and DI are responsible for developing the calculator and accompanying learning materials, the consultant will contribute technical input and validation within their area of expertise.

OR

- A qualified firm with demonstrated expertise across both ESG and Decarbonization components, capable of delivering integrated sustainability advisory support under the SAVI programme.

**Consultants applying for both ESG & Decarbonization must demonstrate clear technical capacity and experience across both ESG implementation and decarbonization advisory.*

The assignment will be executed on a rolling basis to align with EAGC's ongoing cohort recruitment.

The selected Consultant, together with the EAGC Programme Management Team will be responsible for taking this raw intake data, deploying automated calculation and reporting templates and guiding the assigned participating companies through a structured, time-bound technical sequence.

The implementation workflow per assigned company shall be strictly capped as follows:

- **Touchpoint 1 - Tool Deployment & Guided Self-Measurement (Max 1 day per SME per output)**
Deployment of EAGC standard tools (ESG templates and GHG calculators and data collection sheet (GHG)) and guided data input by the SME.
- **Touchpoint 2 - Technical audit, advisory & sign-off (Max 2 Days per SME per output)**
Review of submitted data, correction of gaps, and targeted advisory support.
- **Touchpoint 3 - Final sign-off & approval (1 Day per SME per output)**
Validation and approval of outputs against defined quality and compliance standards.

5. Scope of Work

The operational scope of work is structured around the verified completion of the core annual deliverables for the rolling cohort range.

EAGC will assign specific companies to selected consultants based on their verified competencies.

The scope of work is structured around per-SME delivery and verified outputs. SMEs will complete ESG and/or GHG outputs as assigned by EAGC. The scope of work is structured as

follows:

- **Outputs per participating company**

Each SME will be supported to deliver:

- A complete ESG report and GHG Inventory report

- **Level of Effort (Per SME)**

NO	OUTPUT	MAX MAN-DAYS PER PARTICIPATING COMPANY	COST BASIS
1.	ESG Assessment & report	3 Days	daily rate × days × no. of companies
2.	GHG inventory reporting	2 Days	daily rate × days × no. of companies
3.	Supporting/ assistance in the development of learning material	4 Days	daily rate × days

- **Total cost basis**

Total cost will be calculated based on:

- Number of SMEs supported
- Outputs assigned per participating company
- Defined man-days per output
- Consultant daily rate

- **Payment framework**

Payments will be milestone-based and tied to verified completion of outputs per company. Approval will be based on:

- Delivery within agreed timelines
- Completion of all required report components
- Compliance with EAGC technical and quality standards

6. Methodology

The Consultant, together with the EAGC Programme Management Team, shall adopt a practical, results-oriented and participatory approach over the contract period, including:

- 1:1 company coaching and targeted advisory sessions.
- Baseline assessments using the EAGC data.
- Direct application of localized sustainability tools (ESG templates, GHG calculators and data collection sheet).
- Remote and on-site support to company cohorts.
- Regular feedback tracking and adaptive management support.

7. Expected deliverables

The Consultant shall deliver:

- Standardized baseline ESG and carbon diagnostic profiles for the cohort.
- GHG Inventories for participating companies.
- Final Corporate ESG Reports prepared for the cohort.
- monthly progress reports and performance tracking updates.
- A final assignment report summarizing core outcomes, lessons learned and recommendations for subsequent phases.
 - A key focus be identifying and prioritizing decarbonization opportunities in the grain sector, and supporting members in translating these into concrete actions (e.g. via a short learning paper or similar).

8. Consultant qualifications

The Consultant(s) should demonstrate:

- Master's degree in Sustainability, Climate Change, Environmental Management, Energy, or related field.
- Proven experience in Carbon Accounting (GHG Protocol Scopes 1,2 and scope 3) and corporate ESG Advisory.
- Experience in applying practical tools, digital toolkits or advisory frameworks for private sector actors.
- Clear understanding of Kenyan agribusiness value chains, operations and the local environmental regulatory environment.
- Strong analytical, reporting, and communication skills.

9. Supervision and reporting

The Consultant will work closely with EAGC's SAVI Project Team under the Grain Business Institute (EAGC-GBI) and report to the EAGC/DI Programme Management Team. All deliverables will be subject to formal EAGC review and approval to ensure alignment with project objectives and standards.

10. Application process

Interested individual consultants or firms are invited to submit their application, clearly indicating the Thematic Area(s) they are bidding for. Submissions must include:

- Updated CV(s) of the specific personnel to be deployed.
- Technical proposal outlining the implementation approach, team allocation, and explicit **proof of expertise/past deliverables** matching that specific thematic area.
- Financial proposal explicitly highlighting the consultant's **rate per man-day** (in KES/USD), which EAGC will apply to the pre-approved Level of Effort framework for assigned SMEs.

Applications should be submitted to the procurement team procurement@eagc.org with a copy to the SAVI project management team sustainability@eagc.org by 27th July 2026 12:00am. The successful consultant should be available to begin by August 5th 2026.